FOURTH QUARTER 2021 RESULTS

18 FEBRUARY 2022



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AGENDA

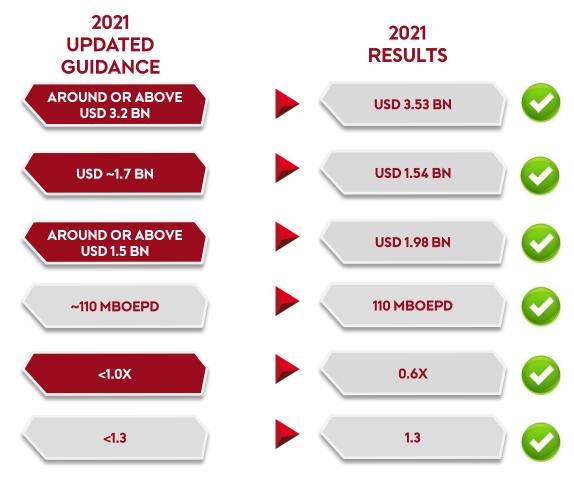
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HIGHLIGHTS OF THE QUARTER



2021: VERY STRONG FINANCIAL AND OPERATIONAL PERFORMANCE ACROSS THE BOARD





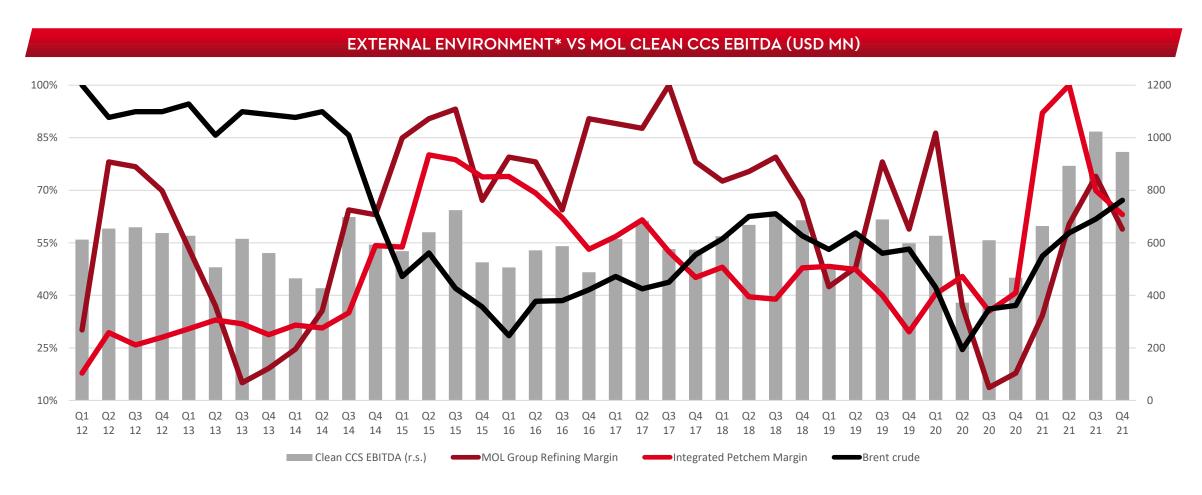
¹ Clean CCS EBITDA less Organic capex

² Including JVs and associates

³ Long-term debt / EBITDA target remains <2x

³ Long-term debt / EBITDA target remains4 Total Recordable Injury Rate

RECORD HIGH Q4 CLEAN CCS EBITDA DELIVERY



^{*} The quarterly % values of the Refinery Margin, Petchem Margin and Brent Price are measured against their respective maximum values (100%) in the period of Q1 2012 – Q4 2021

100% equals to the following values:

MOL Group Refining Margin: 7.3 USD/bbl; MOL Group Petrochemicals margin: 949.1 EUR/t; Brent crude: 119 USD/bbl

FY CLEAN CCS EBITDA GENERATION EXCEEDED UPGRADED GUIDANCE

DRIVING FY SIMPLIFIED FCF DELIVERY CLOSE TO USD 2BN

FINANCIAL HIGHLIGHTS

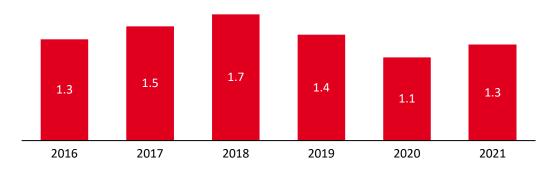
- ▶ Clean CCS EBITDA came in at USD 947mn in Q4 2021, while FY 2021 Clean CCS EBITDA reached USD 3,531mn exceeding the upgraded annual guidance of USD 3.2bn
- ▶ Organic CAPEX reached 1,542bn in 2021, thus simplified FCF (Clean CCS EBITDA less organic capex) amounted to USD 1,988mn as all segments generated sizeable positive simplified FCF
- Downstream Q4 Clean CCS EBITDA increased significantly to USD 352mn YoY, boosted by high refinery and petrochemical margins
- Consumer Services reached an EBITDA of USD 116mn in Q4 2021 decreasing by 10% YoY mainly affected by the fuel price cap in Hungary and Croatia
- ▶ Upstream Q4 2021 Clean EBITDA rebounded to USD 513mn YoY, driven by continuously higher oil and gas prices
- ▶ Net debt to EBITDA decreased to 0.6x due to very strong FCF generation and increasing rolling 12 months EBITDA

OPERATIONAL HIGHLIGHTS

- Annual oil and gas production remained above 110 mboepd in 2021 in line with the annual guidance, 2P reserves stood at 335 Mmboe at year-end
- ▶ The development of the polyol complex continued further and reached a completion ratio of 94% by the end of the period
- ▶ MOL announced the expansion of the Consumer Services portfolio by acquiring 417 service stations in Poland and the potential to reach a top 3 position in the local fuel retail in Jan 2022
- MOL improved its CDP scores by two notches to a B rating, which puts MOL amongst the best rated oil and gas companies in the CEE

RETAINING TOP ESG RATINGS, IMPROVED CDP SCORES





- ▶ Moderate increase in FY 2021 TRIR (1.27 in 2021YE vs 1.13 in 2020YE) is due to rise in site presence by staff and contractors
- Group-level TRIR performance is below the tolerable limit (1.3) in 2021
- Zero own staff and contractor fatalities in 2021
- Two third party fatalities in Q4 due to two non-preventable contractor road accidents

ESG RATING UPDATES

- ▶ CDP: improved scores in Climate Change and Water Security
 - From C ("awareness") to B ("management")
 - ▶ Ahead of most CEE peers in terms of achieved scores
- S&P CSA: ESG Score of 69 (of 100)
 Top 11% in Oil & Gas Upstream & Integrated industry
- ▶ S&P Sustainability Yearbook 2022 inclusion
- EcoVadis: Platinum Medal (top 1%) retained



Sustainability Yearbook Member 2022

S&P Global

ecovadis

COVID HIGHLIGHTS

- ▶ MOL Group continues its active defense strategy with
 - supplying protective equipment for own, contractor and service station staff
 - providing regular PCR and antigen testing
 - promoting the importance of vaccinations

EMPLOYEE ENGAGEMENT SURVEY

- ▶ Group-level Employee Engagement Survey was conducted in Q4 2021
- Engagement score is 79%, slightly up compared to the previous assessment

STRONG CF GENERATION TO CONTINUE IN 2022 EVEN IN CASE OF MACRO NORMALIZATION



2022 OUTLOOK

- Macro drivers:
 - ▶ Brent: 70-75 USD/bbl
 - ► Group refinery margin (original): 3-4 USD/bbl
 - ▶ Group petchem margin: 350-450 EUR/t
 - Carbon prices: 80-100 EUR/t
- CAPEX:
 - Sustain CAPEX expected largely in line with 2021 levels
 - Strategic and growth: continuation of polyol, delayed coker and smaller growth projects (mainly in DS)
- 2030+ strategy related:
 - Site selection for first sizeable fuel to chemicals conversion project
 - Further pursue opportunities in new, low-carbon, circular economy related investments

¹ Clean CCS EBITDA less Organic capex

² Including JVs and associates, entitlement production also influenced by oil price fluctuations

³ Total Recordable Injury Pate

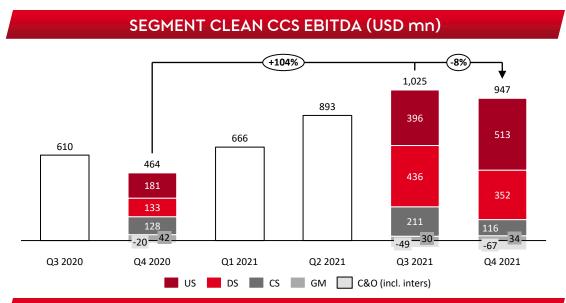
⁴ Excluding the impact of announced M&A deals awaiting closing and the negative impact of a prolonged fuel price cap

KEY GROUP QUARTERLY FINANCIALS

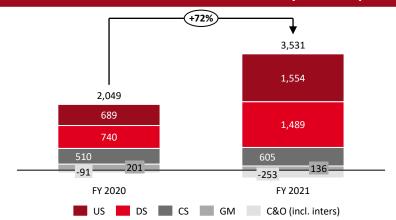


ALL TIME HIGH ANNUAL CLEAN CCS EBITDA EXCEEDING USD 3.5BN

Q4 EBITDA MORE THAN DOUBLED YOY IN Q4 2021



SEGMENT CLEAN CCS EBITDA YTD (USD mn)



COMMENTS

Upstream

▶ Q4 2021 EBITDA grew further QoQ on the back of rising oil and gas prices pushing annual EBITDA generation above USD 1.5bn in 2021

Downstream

 Q4 2021 Clean CCS EBITDA remained strong, supported by strong petrochemicals and R&M contribution

Consumer Services

Fuel price cap in Hungary and Croatia bucked the trend of continuous YoY EBITDA increases, yet the business achieved double-digit full-year EBITDA growth supported by sales volumes and non-fuel margin improvement

Gas Midstream

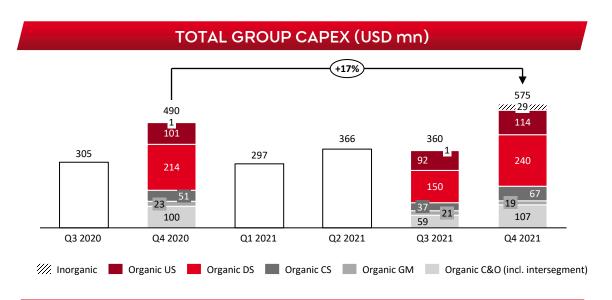
Stabilizing EBITDA contribution despite OPEX pressure due to rising natural gas prices

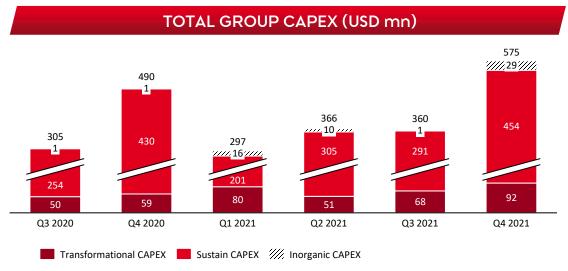
Corporate and intersegment

Intersegment transfers reached USD -109mn in line with soaring oil and gas prices in 2021 vs a moderate positive base period contribution

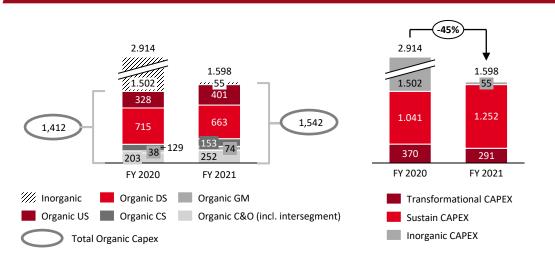
ORGANIC SPENDING REACHED USD 1.54BN IN 2021

SLIGHTLY BELOW THE GUIDANCE BUT EXCEEDING THE BASE BY 9%





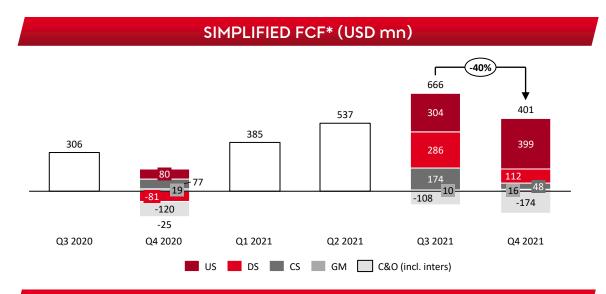
GROUP CAPEX IN FY 2021 (USD mn)

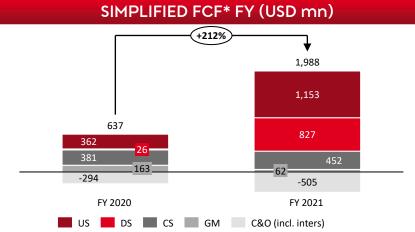


- Organic capex was higher YoY in Q4 2021, reaching USD 546mn in the period and remained seasonally strong
- USD 291mn transformational project spend of 2021 relates to the Polyol project and Rijeka Refinery upgrade
- Sustain capex reached USD 1,252mn in 2021 influenced by the Danube Refinery turnaround, ACG development and the implementation of smaller DS projects
- ▶ Minor M&A spend is mostly connected to smaller E&P and DS M&A deals and amounted to USD 55mn in 2021

MOL GENERATED USD 2BN SIMPLIFIED FCF IN 2021

WITH ALL 3 SEGMENTS CONTRIBUTING THEIR FAIR SHARE TO SIMPLIFIED FCF





COMMENTS

 Group-level simplified FCF (Clean CCS EBITDA less organic capex) rose significantly to USD 1,988mn in 2021 on a heavily Covid-19 affected base

Upstream

Upstream was the largest cash contributor in Q4 2021 and FY 2021, simplified FCF grew more than 3x against the 2020 base and amounted to USD 1,153mn

Downstream

▶ USD 827mn simplified FCF cash contribution in 2021, whilst fully covering the funding needs of transformational projects

Consumer Services

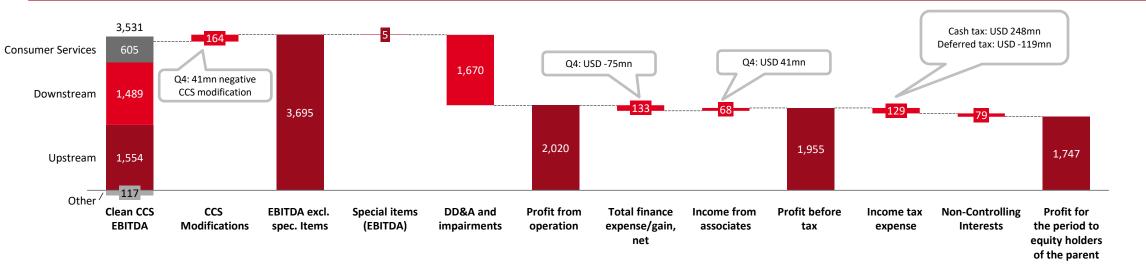
► Higher EBITDA delivery resulted in higher simplified FCF generation reaching USD 452mn in 2021

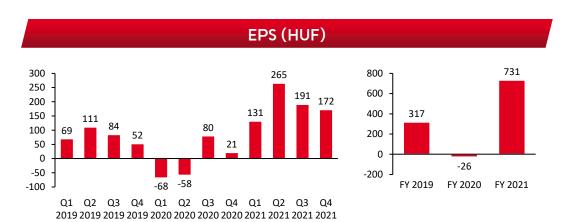
Corporate and other

Mainly driven by deteriorating intersegment elimination and somewhat higher C&O CAPEX in 2021

NET INCOME REACHED USD 1.75BN IN LINE WITH HIGHER EBITDA



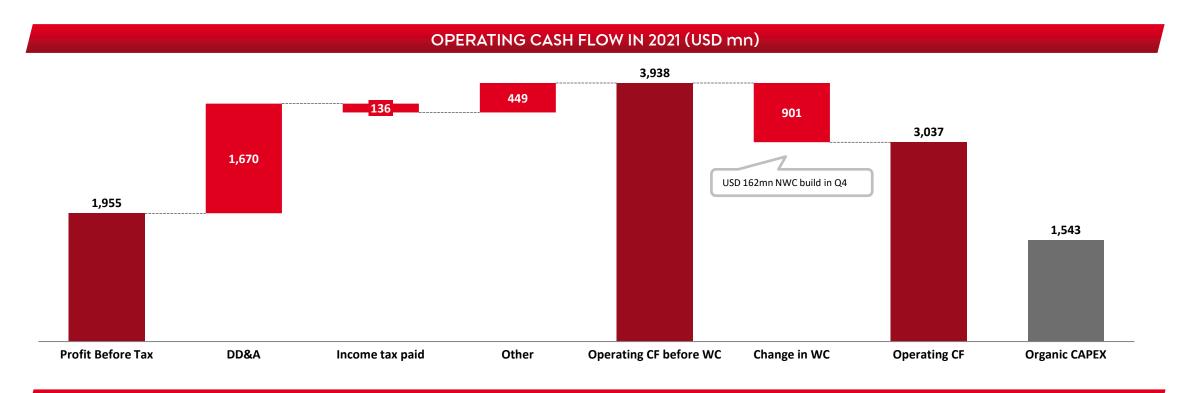




- USD 164mn positive CCS adjustment mostly relates to rising oil prices
- ► Financial items: negative FX impact of USD 40mn in Q4 mainly driven by a further weakening HUF against EUR and USD
- ▶ Income from associates: positively influenced by impairment reversals mainly related to Russian and Kazakh E&P operations in Q4
- Deferred tax benefit mainly driven by Hungarian RH tax modification
- Cash tax includes USD 182mn CIT mainly connected to SN and ACG in 2021
- Non-controlling interests driven by the elimination of INA's improving bottom line contribution

OPERATING CASH FLOW EX-WORKING CAPITAL AT USD 3.9BN IN 2021

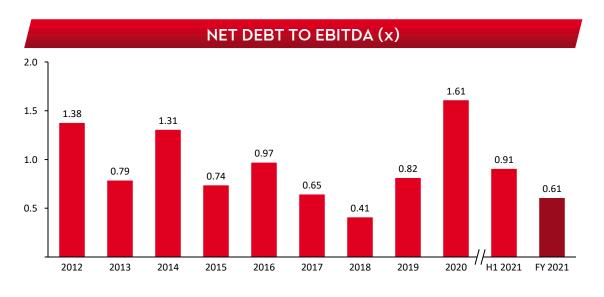
USD 901MN UTILIZED THROUGH MACRO DRIVEN WORKING CAPITAL BUILD

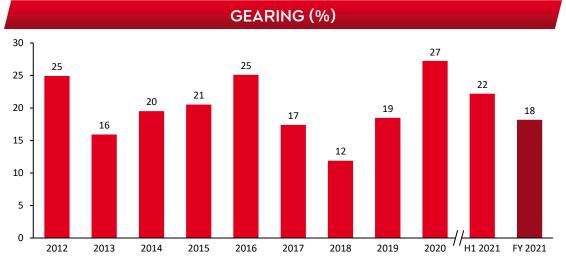


- Departing Cash Flow before Working Capital increased by 120% in line with EBITDA generation in 2021 and amounted to USD 3,938mn
- There was a significant, USD 901mn build of Net Working Capital in line with continuously rising oil prices and an inventory build towards 2021 year-end
- As a result, Operating Cash Flow after NWC changes reached USD 3,037mn in FY 2021, covering organic capex twofold in 2021

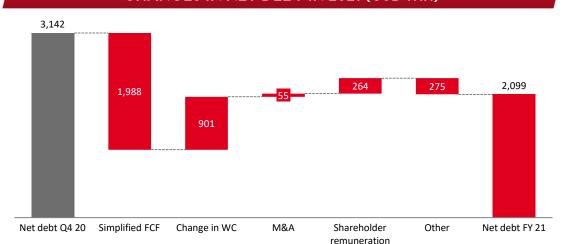
NET DEBT TO EBITDA DECREASED FURTHER IN FY 2021

INDEBTEDNESS RETURNED BELOW PRE-ACG ACQUISITION LEVELS









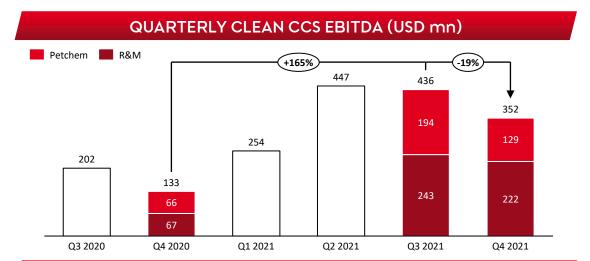
- ▶ Net debt to EBITDA decreased significantly to 0.6x due to strong FCF generation covering both cash outflows for investments and dividend (paid out in 2021)
- Financial headroom reached USD 4,4bn
- ▶ Net gearing also declined to 18% as a result of significant cash generation

DOWNSTREAM Q4 2021 RESULTS



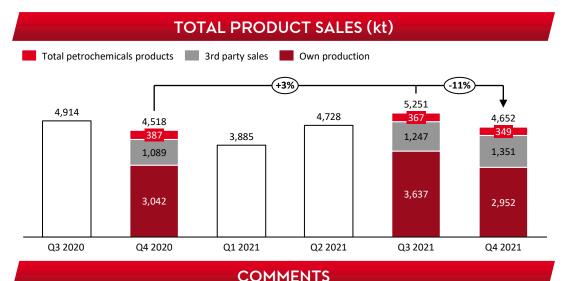
DOWNSTREAM CCS EBITDA MORE THAN DOUBLED IN Q4 2021 YOY

MAINLY DRIVEN BY VERY STRONG R&M CONTRIBUTION



KEY FINANCIALS (USD mn)

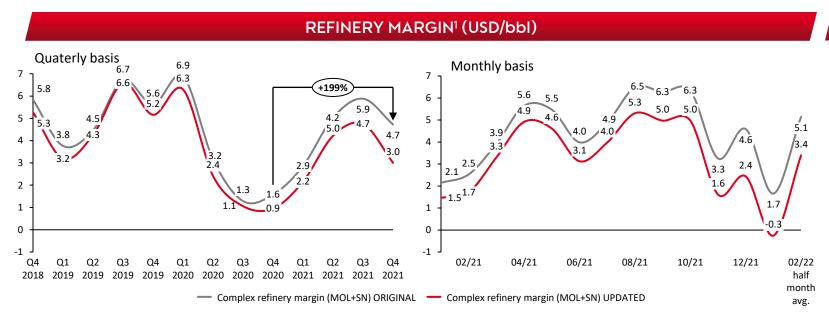
	Q4 2021	Q4 2020	YoY Ch %	FY 2021	FY 2020	YoY Ch %
EBITDA	392.9	77.2	409	1653.2	545.0	203
EBITDA excl. spec.	392.9	77.2	409	1653.2	545.0	203
Clean CCS EBITDA	351.7	132.8	165	1489.1	740.3	101
o/w Petchem	129.3	65.7	97	821.0	259.5	216
EBIT	259.6	(48.1)	n.a.	1153.0	26.0	4328
EBIT excl. spec.	259.6	(48.1)	n.a.	1153.0	70.9	1526
Clean CCS EBIT	218.4	7.5	2814	988.9	266.2	271



- ► Clean CCS EBITDA increased from a depressed base by 165% to USD 352mn YoY in Q4 2021
- Sales volumes grew by 3% YoY supported by higher third-party sales in Q4 2021, while regional motor fuel demand increased by 4% in the CEE
- Q4 2021 clean CCS EBITDA delivery decreased QoQ as refinery margins and petchem margins further normalized
- Q4 2021 DS performance impacted by high energy and CO₂ quota prices
- ► The polyol complex reached a mechanical completion ratio of 94% by year-end 2021

MARGINS NORMALIZING FURTHER FROM Q2-Q3 2021 HIGHS

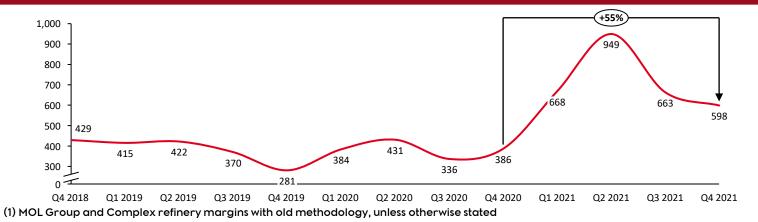
BUT REMAINED SUPPORTIVE OVERALL IN Q4 2021



REFINERY MARGIN UPDATE

- Skyrocketing energy and carbon prices in H2 2021 necessitated the review of the refinery margin calculation methodology
- MOL continues to publish an energy cost adjusted gross margin based refinery margin
- Methodology update components:
- purchased CO₂ quota features as a new variable cost item
- energy costs (ex-CO₂) with a better correlation to actual spot gas prices following the update

INTEGRATED PETCHEM MARGIN (EUR/t)

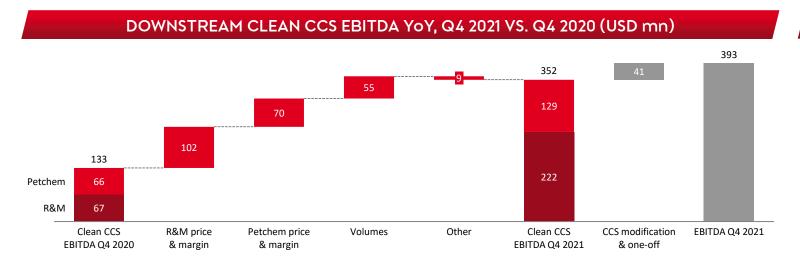


2022 OUTLOOK

- Turnaround activity (mainly scheduled for H1 2022):
- MOL Petrochemicals
- Danube and Slovnaft refineries (distillation and conversion units)

OUTSTANDING MACRO DRIVES YOY AND YTD EBITDA UPLIFT

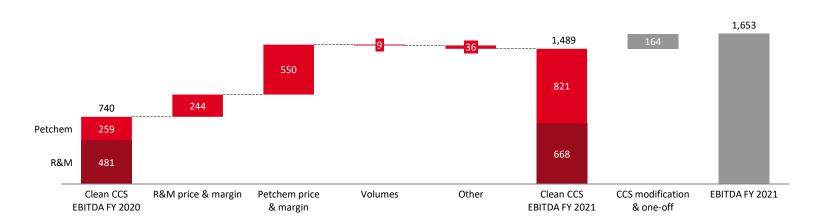
FY 2021 CCS EBITDA DELIVERY CLOSE USD 1.5BN WITH PETCHEM CONTRIBUTING OVER 50%



COMMENTS

- R&M price impact: 3.0 USD/bbl increase of the headline refinery margin supported by strong market conditions; whilst rising energy prices proved to be a headwind
- ▶ Petchem margin rose materially YoY (+EUR 212/t), similarly to R&M energy costs played a negative role
- ▶ Positive volume development R&M in line with a 5% uplift in processing

DOWNSTREAM CLEAN CCS EBITDA YTD, FY 2021 VS. FY 2020 (USD mn)



COMMENTS

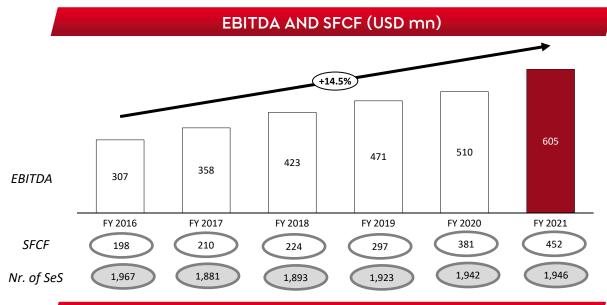
- Mainly petrochemicals (+266 EUR/t) and refining margin (+1.3 USD/bbl) improvement drove doubling clean CCS EBITDA
- Higher petchem production (incl. butadiene) driven by outstanding asset availability partly mitigated by lower total fuel sales and higher share of 3rd party sales in R&M on the back of stronger T/A activity compared to 2020
- Other: mainly CO₂ price driven cost increase, a yearend impairment reversal of compulsory stocks partly compensated the negative impacts

Notes: price & margin includes FX impact

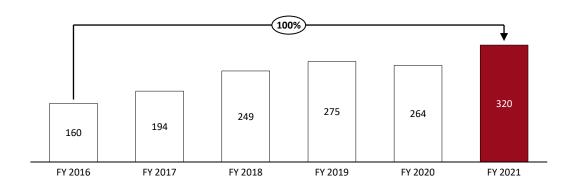
CONSUMER SERVICES Q4 2021 RESULTS

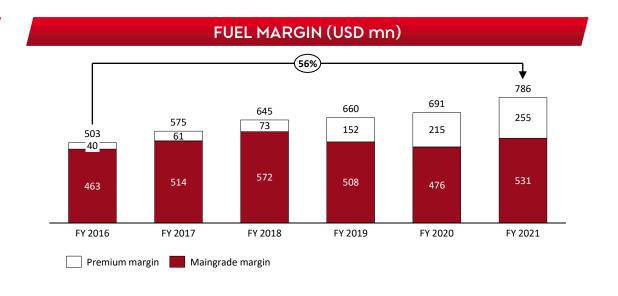


CS ACHIEVED AN AVERAGE EBITDA GROWTH RATE OF 14.5% SINCE 2016



NON-FUEL MARGIN (USD mn)





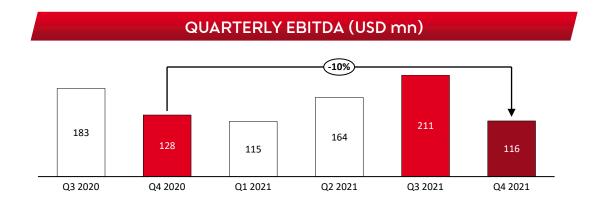
- ▶ No material change in network size since 2016
- Broad based organic EBITDA and simplified FCF uplift since 2016 supported mainly by:
 - Fuel margin expansion supported by growing sales volumes and regional market consolidation
 - Non-fuel margin uplift driven by Fresh Corner development
- Progressing towards becoming a digitally-driven consumer goods retailer and integrated, complex mobility service provider by 2030

2021 EBITDA ROSE TO A NEW ANNUAL HIGH OF USD 605MN IN 2021

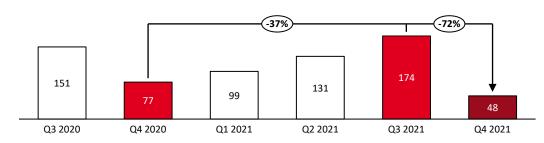
(Reported)

& margin

FUEL PRICE CAP IN HUNGARY, CROATIA DENTED EBITDA GENERATION IN Q4 2021

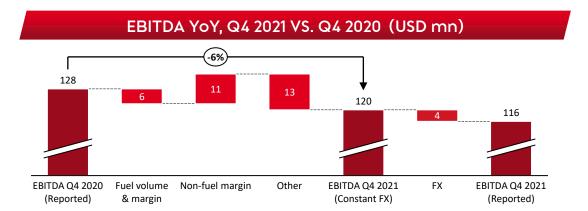


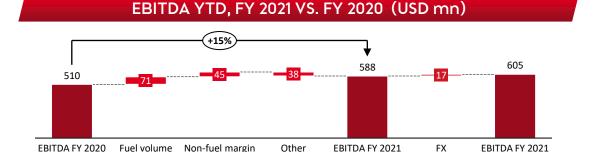




KEY FINANCIALS (USD mn)

	Q4 2021	Q4 2020	YoY%	FY 2021	FY 2020	YoY %
EBITDA	115.6	127.8	(10)	605.1	509.8	19
EBIT	76.6	92.0	(17)	476.5	373.8	27
CAPEX and Investments	67.2	50.9	32	152.8	128.9	19





- Q4 2021 EBITDA decreased by 10% YoY to USD 116mn (-6% in USD on a "constant-FX basis") largely affected by the fuel price cap
- ▶ 2021 EBITDA rose by 19% to USD 605mn supported by sales volumes and non-fuel margin uplift partly off-set by moderate OPEX increase

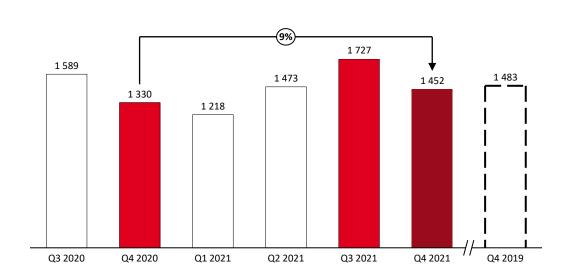
(Constant FX)

(Reported)

Q4 2021 FUEL SALES VOLUME INCREASED BY 9%

AVERAGE THROUGHPUT REACHED 3.15MN LITRES PER SITE IN 2021

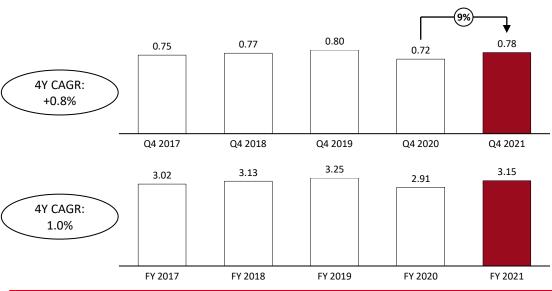
TOTAL VOLUMES SOLD (mn litres)



COMMENTS

- Q4 2021 sales volume increase by 9% YoY comparing to a base period highly affected by COVID related restrictions
- ▶ Q4 2021 sales volumes remained moderately behind Q4 2019

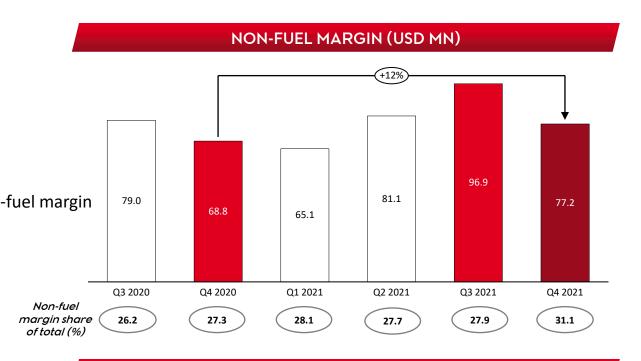
FUEL THROUGHPUT/SITE¹ (mn litres)



- ▶ Fuel throughput per site (mn litres/site) rebounded by 9% YoY in line with sales volumes uplift
- No material change in network size: 1,946 sites in Q4 2021 (up by 4 from 1,942 sites Q4 2020)

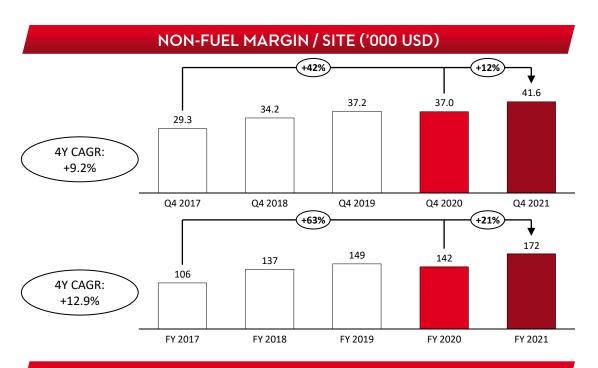
NON-FUEL MARGIN EXPANDED BY 12% YOY IN Q4 2021

WHILE THE NON-FUEL MARGIN SHARE TO THE TOTAL MARGIN INCREASED ABOVE 30%





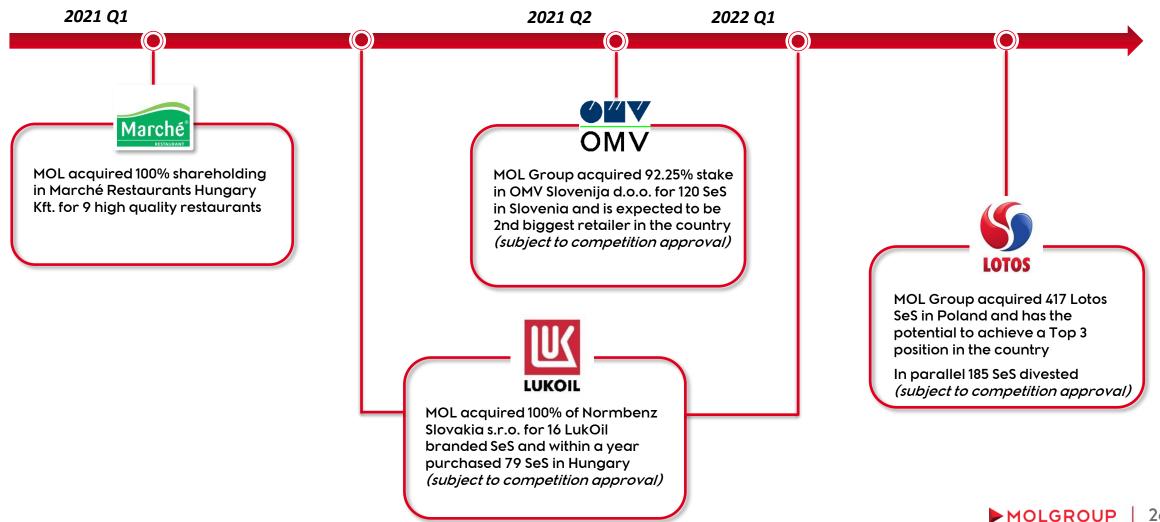
- Non-fuel margin increased of 12% YoY supported mainly by grocery, gastro and hot dog sales uplift
- ▶ Non-fuel margin represents 31.1% of the total margin in Q4 2021 up from 27.3% in Q4 2020
- ▶ New loyalty rewards program (MOL Move) launched in Hungary in early 2022, roll-out continues in the CEE



- ► The number of Fresh Corner sites rose to 1,069 in Q4 from 1,028 in Q3 2021
- ▶ The number of transactions increased by 9% YoY
- Non-fuel margin/site ('000 USD) soared by 12% in 2021 and is up by over 63% since 2017

SIGNIFICANT PROGRESS MADE IN NETWORK EXPANSION SINCE 2021

BY ACQUIRING 500+ STATIONS IN THE REGION

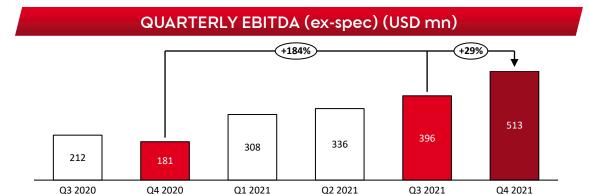


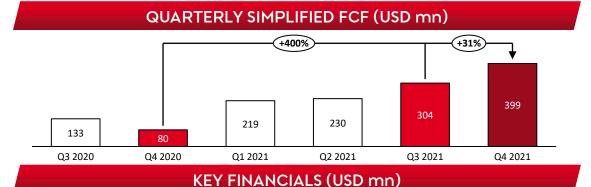
UPSTREAM Q4 2021 RESULTS



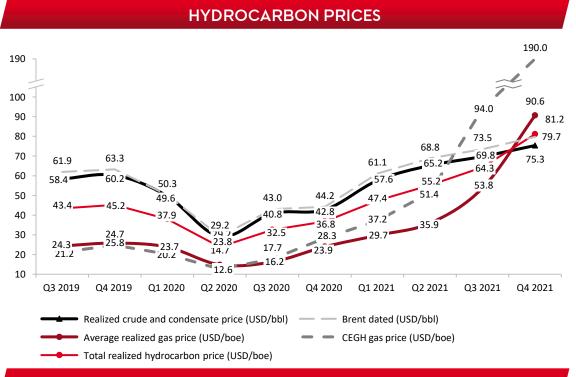
CLEAN EBITDA REACHED USD 513MN IN Q4 2021

ON THE BACK OF STELLAR MACRO CONDITIONS





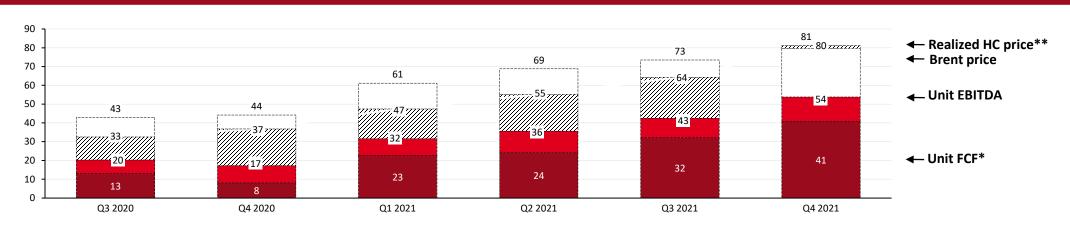
Q4 2020 Q4 2021 YoY % FY 2021 FY 2020 YoY % **EBITDA** 500 181 177 1540 689 124 EBITDA excl. spec. 513 181 184 1554 689 125 251 (82)(163)**EBIT** 661 n.a. n.a. (63)(78)EBIT excl. spec 336 746 n.a. n.a.



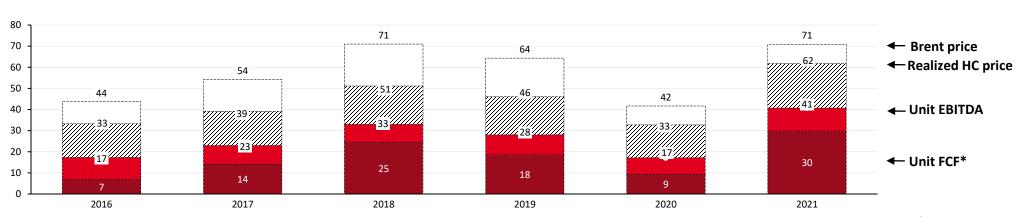
- ► EBITDA ex-special items jumped both YoY (+184%) and QoQ (+29%) to USD 513mn in Q4
- Simplified free cash flow rose YoY, as well as QoQ to USD 399mn in Q4, bringing E&P's simplified FCF generation to USD 1.15bn in FY 2021
- ▶ Reported EBITDA impacted by a one-off provision of USD 13mn in relation to a damaged off-shore platform in Croatia (reported as a special item)

UNIT FREE CASH FLOW REACHED 41 USD/BBL IN Q4 2021

QUARTERLY PRICE REALIZATION, EBITDA, FCF (USD/boe)



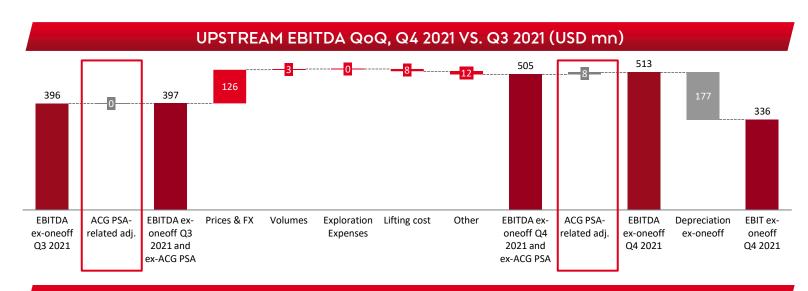
ANNUAL PRICE REALIZATION, EBITDA, FCF (USD/boe)



^{*}Based on: Simplified FCF = EBITDA Excl. Special Items – Organic CAPEX Including JVs and associates

^{**}Realized HC price exceeded Brent in Q4 2021

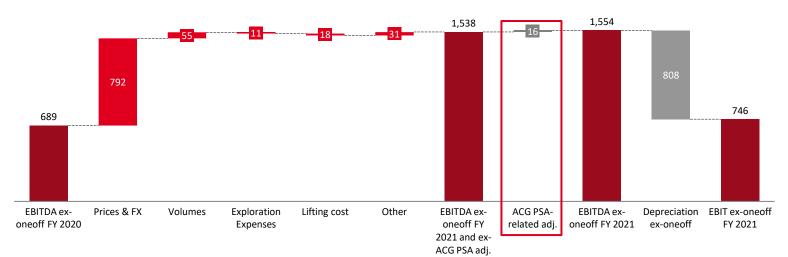
SOARING OIL AND GAS PRICES BOOSTED Q4 AND FY 2021 RESULTS



COMMENTS

- Realized gas prices increased by 69% QoQ driven by spot market gas uplift favourably impacting Hungarian and Croatian nonregulated sales
- Positive oil price impact as Brent jumped by 9% (USD +6.2/bbl) QoQ
- Positive volume impact caused by an underlift position in the UK
- Other: year-end adjustments of environmental provisions in Hungary

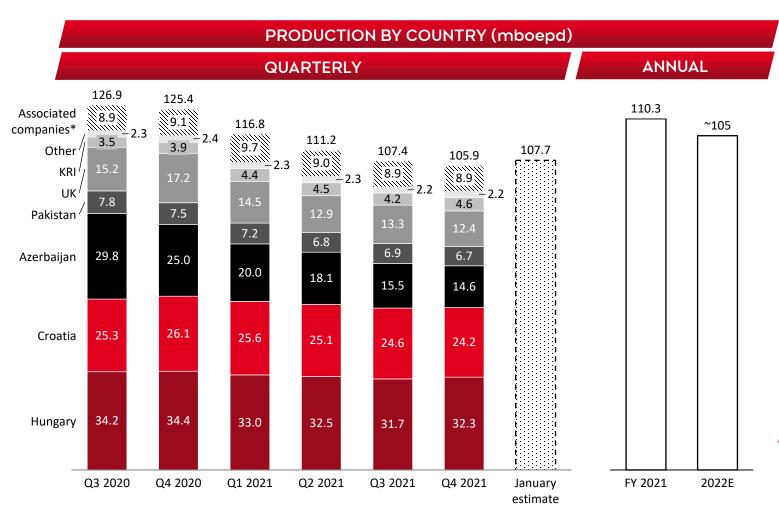
UPSTREAM EBITDA FY 2021 VS. FY 2020 (USD mn)



- Large positive price impact on 70% uplift of Brent oil price and 3.5x increase in spot gas prices
- Positive volumes effect caused by ACG (FY contribution in 2021 vs mid-April inclusion in 2020 upon purchase transaction closing) and partly offset by natural decline mainly in the CEE, UK
- Lifiting cost increase in line growing volumes (see ACG comment above)
- Others: mainly driven by the collection of impaired receivables

PRODUCTION REMAINED ABOVE 110 MBOEPD IN 2021

MEETING THE GROUP LEVEL PRODUCTION TARGET



COMMENTS

Q4 2021 QoQ (vs. Q3 2021):

- ACG: -0.9 mboepd impacted by planned and unplanned outages
- ▶ UK: -0.9 mboepd mainly due to natural decline
- Croatia: -0.4 mboepd driven by higher downtime and offshore remedial works
- Hungary: +0.6 mboepd, temporary increase supported by production optimization and completion of T/A activities

Q4 2021 YoY (vs. Q4 2020):

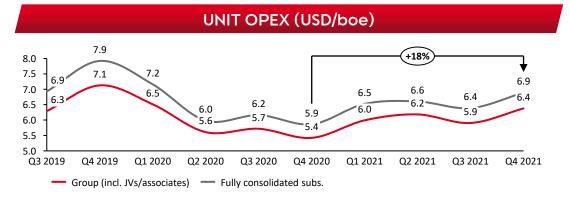
- ACG difference of -10.4 mboepd mostly as a result of PSA entitlement adjustment
- ▶ UK: -4.8 mboepd mainly affected by natural decline
- ▶ CEE: -4.0 mboepd due to natural decline
- Pakistan: -0.8mboepd driven by natural decline
- KRI: +0.7 mboepd increase as a positive result of Shaikan development project

2022 OUTLOOK

- Production is expected to average around 105 mboepd in 2022 driven by moderate natural decline vs 2021 mainly the CEE and the UK portfolio
- Significant oil price difference against the guidance may negatively influence ACG entitlement barrels/guidance

UNIT OPEX INCREASED SLIGHTLY IN Q4 2021

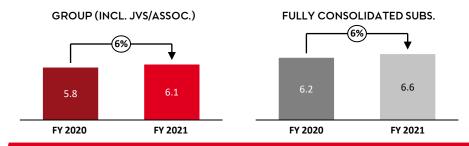
IT IS EXPECTED TO REMAIN BELOW 6.5 USD/BOE IN 2022



COMMENTS

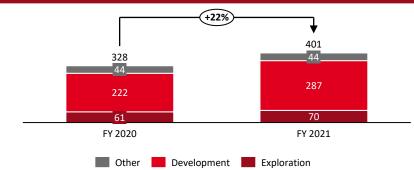
Unit opex grew temporarily to 6.4 USD/boe (both on Group level, including JVs and associates and consolidated subsidiaries) affected by diminishing UK production, maintenance activities and seasonally higher spending

UNIT OPEX YTD (USD/boe)



- Unit OPEX negatively impacted by FX movements and decreasing UK volumes in 2021
- ▶ Unit OPEX (incl. JVs) expected to remain around 6.5 USD/boe in 2022

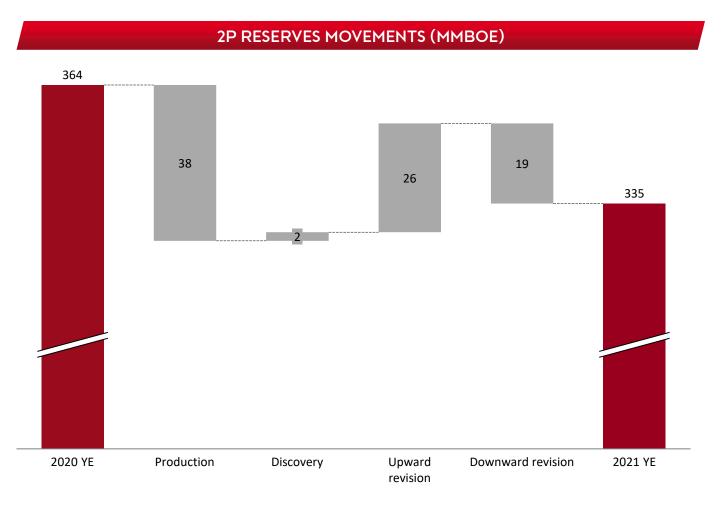
ORGANIC CAPEX (USD mn)



- Organic capex increased by 22% YoY in FY 2021 to USD 401mn, primarily driven by the inclusion of ACG-related spending and Norwegian appraisal program
- ▶ A further USD 40mn was spent on equity consolidated operations in FY 2021 (Baitugan, FED, Pearl, BTC accounted for among "JVs and associates")

2P RESERVES STOOD AT 335 MMBOE AT THE END OF 2021

ORGANIC RESERVE REPLACEMENT (WITH REVISIONS) REACHED 24%



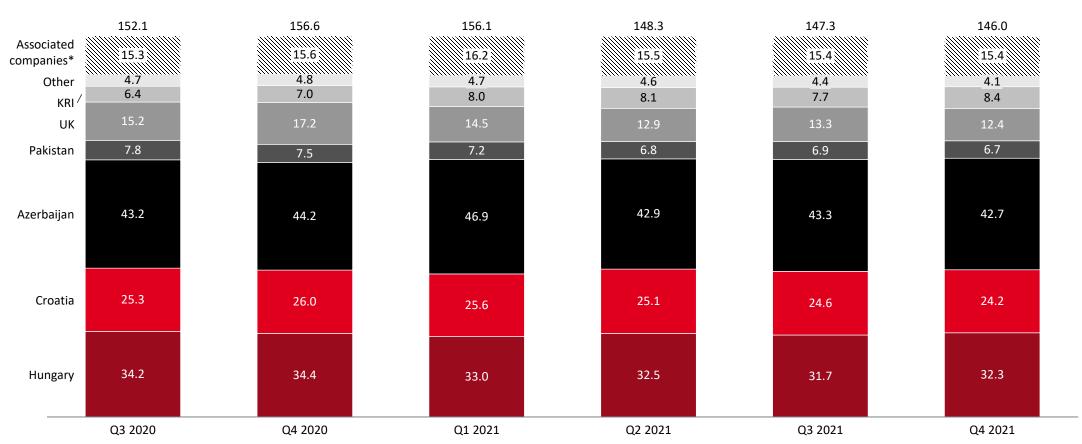
- Net revisions amounted to +7MMboe:
 - Upward revisions brought additions in Croatia (+8 MMboe), Hungary (+7 MMboe), Russia (+5 MMboe), UK (+4 MMboe) and Pakistan at multiple fields (+2 MMboe)
 - ▶ Downward revisions driven by Croatia (-10 Mmboe), Azerbaijan (-5 MMboe) and Hungary (-4 MMboe)
- Exploration activities brought a 2MMboe addition
- ▶ 2P reserves life: ~9 years

SUPPORTING SLIDES



WORKING INTEREST BASED PRODUCTION DIMINISHED SLIGHTLY FURTHER QOQ IN Q4 2021

QUARTERLY WORKING INTEREST PRODUCTION BY COUNTRY (mboepd)



UPSTREAM: OPERATIONAL UPDATE (1)

Hungary

Croatia



Exploration:

In the frame of 2021 shallow gas seismic program 3D acquisition on Endrőd completed in December

Field development:

- ▶ Földes-27: Following the successful well completion in July, well was tied-in and put into production in November
- Sávoly-Ny-7: Well was drilled and tested, completion is in progress
- Mezősas-Ny-30: Drilling started in December 2021

Production optimization:

▶ In 2021, the sixth consecutive year, intensive production optimization program continued; total of 40 well workovers have been completed.

Azerbaijan



- ▶ ACE project (7th production platform) progressing with first oil target date 2023
- Production was impacted by both planned maintenance (Chirag turnaround in September-October) activities and unplanned events

United Kingdom



- Production has been affected by the following factors:
- ▶ Natural decline of Catcher, Scolty & Crathes
- Scott/Telford: annual turnaround in September-October 2021 and lack of gas compression due to gas compression cooler failure
- Sleeping Partner Agreement driven corrections at Cladhan (retrospective entitlement production)

Exploration:

- ▶ Block DR-03: 3D seismic data processing finished
- ▶ Block SZH-01: 3D seismic acquisition of 150 km2 area completed
- Block DI-14: Magnetotelluric acquisition has been completed, data interpretation in progress.
- ▶ Block DR-02: Well site restoration of well Ždala-1 has been completed.
- Block DR-02: Bačkovica-1 East well was successfully drilled in September, however after performing well test, well was evaluated as noncommercial

Production optimization:

- ▶ 11 well workovers (WWO) were performed in Q4 on onshore fields
- ▶ EOR project: CO2 and H2O injection continued on Ivanić and Žutica fields
- ► EOR Šandrovac: Pilot project launched to identify possibilities for full-field application

Offshore campaign:

- ▶ Ika B-1 R: Drilling, well testing & completion of Ika B-1 R Dir finished, hook up in progress.
- Marica D: Drilling finished, well completion in progress.

UPSTREAM: OPERATIONAL UPDATE (2)

Pakistan



Exploration:

- ▶ In TAL block exploratory wells drilling plan is on hold, subject to resolution of regulatory issues. 3D seismic data interpretation and prospect generation activities continued
- Mamikhel South-1: Field Development Plan has been approved by the regulator
- ▶ In Margala block committed work program activities of current license have been completed. Application for license extension has been submitted
- ► Karak block: Surghar X-1 exploratory well spudded in April 2021 and drilling is currently ongoing
- ▶ In DG Khan block, DGK-1 exploratory well spudded in October 2021 and drilling is currently ongoing

Field development:

 Maramzai compression and Makori-03 produced water disposal projects continued in Q4

Kurdistan Region of Iraq



- Shaikan production reached 4.6 mboepd in Q4 2021 (net to MOL) as a result of the successful workover operations completed in 2020
- ▶ Pearl average production reached 4.9 mboepd in Q4 2021 driven by a successful bypass project (performed in 2020), which enables higher gas throughput and condensate sale

Kazakhstan



- ▶ Front-End Engineering Design (FEED) scope of work fully completed
- ► EPCC Open Tender launched in Samruk Kazyna system on 28 December 2021
- Agreement was reached with the Kazakh Ministry of Energy regarding the process to conclude the Production Contract Amendment to contractualize first gas of Oct 2023

Russia



- ▶ In Q4 2021, production at Baitugan field was 4.0 mboepd (MOL 51% WI, operated), remained stable QoQ and 4% lower YoY, base production decline management curbed by some unsuccessful well workovers
- ▶ During year 2021 54 well workovers completed (12 in Q4 2021), and 4 wells drilled (3 in Q4 2021)

Norway



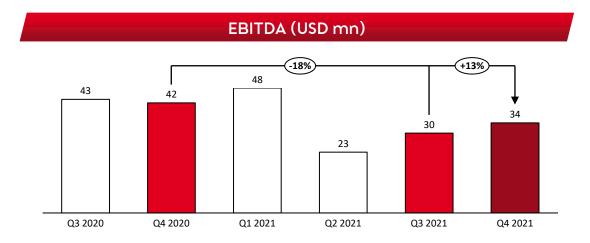
- ▶ In January 2022 MOL divested a 10% working interest to Lundin Energy in licenses PL102F and PL102G together constituting 6.84% in the Trell-Trine development area
- PL102F/G: Partners agreed on concept selection for the Trell-Trine subsea development
- ▶ PL932: Operator agreed to defer submission of a license extension application

UPSTREAM CAPEX BY REGION AND BY TYPE

ORGANIC CAPEX BY REGION AND BY TYPE (USD mn)

	HUN	CRO	KRI	PAK	UK	NOR	AZE	OTHER	Total – FY 2021	Total – FY 2020
EXP	11.7	5.3	0.0	10.0	0.0	41.8	0.0	1.2	69.8	61.4
DEV	38.1	41.9	8.1	0.8	16.6	0.7	156.3	24.2	286.8	222.1
Other	19.1	17.8	2.0	0.5	2.2	0.0	2.6	0.0	44.2	44.0
Total – FY 2021	68.9	64.9	10.1	11.4	18.9	42.4	158.8	25.4	400.8	
Total – FY 2020	79.8	53.5	8.9	5.1	25.2	22.5	118.0	14.6		327.5

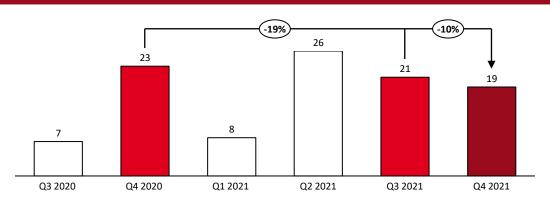
GAS MIDSTREAM: KEY FINANCIALS





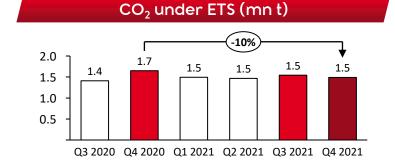
	Q4 2021	Q4 2020	YoY Ch (%)	FY 2021	FY 2020	YoY Ch (%)
EBITDA	34.4	42.0	(18)	135.6	201.1	(33)
EBITDA excl. spec. items	34.4	42.0	(18)	135.6	201.1	(33)
Operating profit/(loss)	19.9	25.3	(21)	80.8	147.3	(45)
Operating profit excl. spec. items	19.9	25.3	(21)	80.8	147.3	(45)
CAPEX and investments	18.7	23.1	(19)	73.8	38.1	94

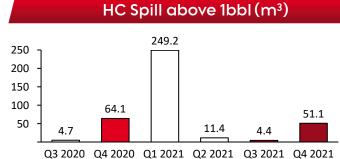


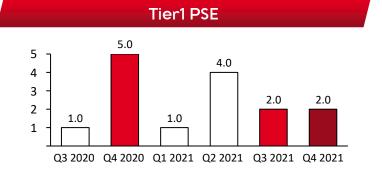


- ▶ EBITDA declined materially by 18% YoY in Q4 2021 to USD 34mn
- Regulated income was relatively stable YoY despite the lower domestic and export transmission volumes
- ▶ Transmission towards Serbia and BiH stopped in 2021 (Balkan Stream pipeline completed by the end of 2020) resulting in diminishing non-regulated transit revenues
- ▶ Sharply rising gas purchase prices had an unfavourable effect and were partly compensated reduced gas consumption in 2021
- ► CAPEX spending was lower as Serbian-Hungarian interconnector project was completed in Q3 2021 and was commissioned during Q4 2021

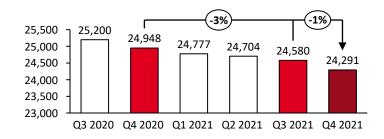
SUSTAINABILITY INDICATORS



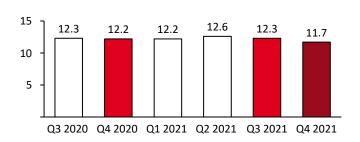




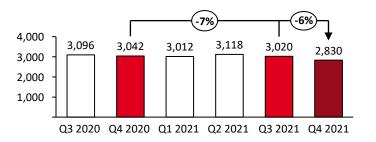




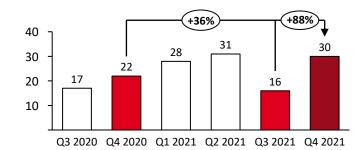




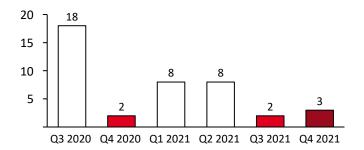
Leavers (12M rolling)



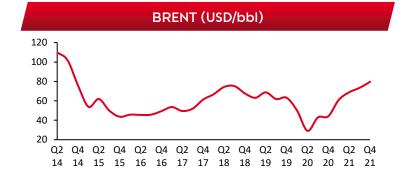
Nº of ethical reports

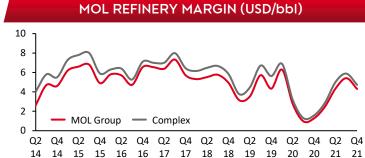


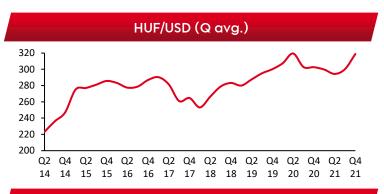
Ethical misconducts

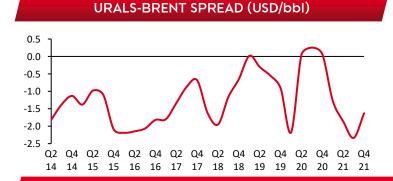


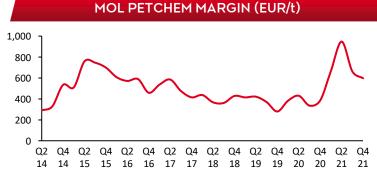
MACRO INDICATORS

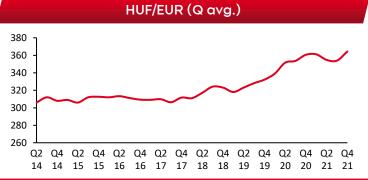






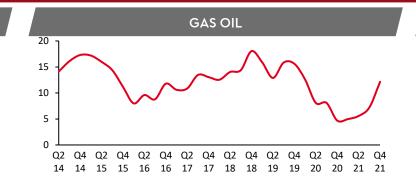




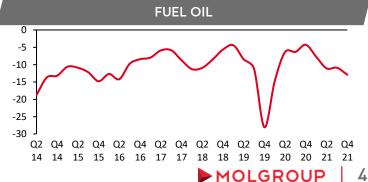


PREMIUM UNLEADED GASOLINE 25 20 15 Q2 Q4 Q2 Q4

14 14 15 15 16 16 17 17 18 18 19 19 20 20 21 21



CRACK SPREADS (USD/bbl)



CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Q3 2021	Q4 2021	Q4 2020 Restated	YoY Ch %	Income Statement (HUF mn)	FY 2021	FY 2020 Restated	Ch%
1649 384	1769 955	1017 769	74	Net sales	5 959 307	4 011 022	49
8 910	10 376	(15 719)	n.a.	Other operating income	32 771	55 687	(41)
1658294	1 780 331	1002050	78	Total operating income	5 992 078	4 066 709	47
1198 606	1343 926	720 350	87	Raw material and consumables used	4 431 441	2 954 666	50
72 871	83 870	74 765	12	Employee benefits expense	300 006	275 522	9
112 390	150 405	146 869	2	Depreciation, depletion, amortisation and impairment	507 437	514 395	(1)
(6 994)	(45 046)	24 581	n.a.	Change in inventory of finished goods & work in progress	(170 694)	80 800	n.a.
(22 225)	(29 794)	(23 971)	24	Work performed by the enterprise and capitalized	(88 387)	(71 918)	23
113 066	115 163	82 791	39	Other operating expenses	399 390	248 250	61
1 467 714	1 618 524	1025 385	58	Total operating expenses	5 379 193	4 001 715	34
190 580	161 807	(23 335)	n.a.	Profit/(loss) from operation	612 885	64 994	843
21 365	6 477	27 081	(76)	Finance income	106 998	168 825	(37)
54 662	30 470	33 768	(10)	Finance expense	149 268	280 161	(47)
(33 297)	(23 993)	(6 687)	259	Total finance gain / (expense), net	(42 270)	(111 336)	(62)
4 957	13 729	10 457	31	Share of after-tax results of associates and joint ventures	21 515	2 506	758
162 240	151 543	(19 565)	n.a.	Profit/(loss) before tax	592130	(43 836)	n.a.
10 812	40 173	(29 484)	n.a.	Income tax expense	42 539	10 261	315
151 428	111 370	9 919	n.a.	PROFIT/(LOSS) FOR THE PERIOD	549 591	(54 097)	n.a.
				Attributable to:			
139 225	110 261	14 872	641	Owners of parent	526135	(18 323)	n.a.
12 203	1109	(4 953)	n.a.	Non-controlling interests	23 456	(35 774)	n.a.
191	149	21	608	Basic earnings per share attributable to owners of the parent (HUF)	731	(26)	n.a.
189	147	21	608	Diluted earnings per share attributable to owners of the parent (HUF)	723	(26)	n.a.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Balance Sheet (HUF mn)	31 Dec 2021	31 Dec 2020 Restated	Ch%
Assets			
Non-current assets			
Property, plant and equipment	3 380 744	3 232 577	5
Investment property	1862	-	
Intangible assets	437 839	397 871	10
Investments in associated companies and joint ventures	225 414	214 836	5
Other non-current financial assets	207 905	152 416	36
Deferred tax asset	175 797	149 052	18
Other non-current assets	76 845	86 649	(11)
Total non-current assets	4 506 406	4 233 401	6
Current assets			
Inventories	702 798	461 391	52
Trade and other receivables	754 019	523 278	44
Securities	845	14 511	(94)
Other current financial assets	61 079	24 136	153
Income tax receivable	7 551	13 244	(43)
Cash and cash equivalents	367 447	193 877	90
Other current assets	77 735	64 700	20
Assets classified as held for sale	16 379	1 463	n.a.
Total current assets	1 987 853	1296 600	53
Total assets	6 494 259	5 530 001	17

Equity and Liabilities			
Equity			
Share capital (7)	78 163	78 249	0
Retained earnings and other reserves	2 152 961	2 153 148	0
Profit / (loss) for the year attr. to owners of the parent	526 135	(18 323)	n.a.
Equity attributable to owners of the parent	2 757 259	2 213 074	25
Non-controlling interest	301 285	271 014	11
Total equity	3 058 544	2 484 088	23
Non-current liabilities			
Long-term debt	866 492	820 998	6
Other non-current financial liabilities	36 913	49 367	(25)
Non-current provisions	707 368	637 406	11
Deferred tax liabilities	123 145	130 569	(6)
Other non-current liabilities	32 460	31 934	2
Total non-current liabilities	1766 378	1670274	6
Current liabilities			
Short-term debt	185 616	321 790	(42)
Trade and other payables	848 241	549 642	54
Other current financial liabilities	252 810	229 378	10
Current provisions	70 084	49 690	41
Income tax payable	40 378	10 330	291
Liabilities classified as held for sale	3 420	-	
Other current liabilities	268 788	214 809	25
Total current liabilities	1669337	1375 639	21
Total equity and liabilities	6 494 259	5 530 001	17

CONSOLIDATED STATEMENT OF CASH FLOW

Q3 2021	Q4 2021	Q4 2020 Restated	YoY Ch%	Cash Flow (HUF mn)	FY 2021	FY 2020 Restated	Ch%
162 240	151 543			Profit/(loss) before tax	592130	(43 836)	n.a.
				Adjustments to reconcile profit before tax to net cash provided by operating activities			
112 390	150 405	146 869	2	Depreciation, depletion, amortisation and impairment	507 437	514 395	(1)
12 607	36 012	19 624	84	Increase / (decrease) in provisions	25 309	(2 371)	n.a.
(2 284)	(128)	(548)	(77)	Net (gain) / loss on asset disposal and divestments	(4 262)	(2828)	51
6 941	7 082	8 817	(20)	Net interest expense / (income)	29 835	22 559	32
26 356	16 911	(3 158)	n.a.	Other finance expense / (income)	12 435	87 749	
(4 957)	(13 729)	(10 457)	31	Share of net profit of associates and joint venture	(21 515)	(2 506)	
29 991	12 544	24 293	(48)	Other adjustment item	96 110	(13 224)	
(8 137)	(8 824)			Income taxes paid	(41 221)	(17 150)	
335 147	351816	178 548		Operating cash flow before changes in working capital	1196 258	542 788	
(100 291)	(51096)			Total change in working capital o/w:	(278192)	29 481	
4 665	(98 238)			(Increase)/decrease in inventories	(244 335)	83 273	
(88 249)	63 426			(Increase)/decrease in trade and other receivables	(275 229)	4 291	
(25 672)	72 089	40 769		Increase / (decrease) in trade and other payables	266 673	(107 146)	
8 965	(88 373)	(40 388)		Increase / decrease in other assets and liabilities	(25 301)	49 063	
234 856	300 720	195 953		Net cash provided by / (used in) operating activities	918 066	572 269	
(104 505)	(186 252)	(143 304)		Capital expenditures	(499 838)	(442 145)	
1 135	1708	1475		Proceeds from disposal of fixed assets	5 882	4 948	
	-			Acquisition of businesses (net of cash)	(2 411)	(473 591)	
(14)	204			Proceeds from disposal of businesses (net of cash)	1089		533
(2 432)	(15 733)	(8 941)		Increase / decrease in other financial assets	(27 862)	97 271	
896	2 000	2 591		Interest received and other financial income	4 5 9 5	9 191	,
2 771	17 745	2 521		Dividends received	36 976	12 515	
(102149)	(180 328)	(145 663)		Net cash (used in) / provided by investing activities	(481569)	(791639)	
	96 771			Issuance of long-term notes	132 271	269 105	(51)
	-			Repayment of long-term notes	-		n.a.
205 430	139 287			Proceeds from loans and borrowings received	814 220	1 431 850	
(223 896)	(324 956)			Repayments of loans and borrowings	(1 118 156)	(1 640 915)	
(1397)	(6 367)	(6 999)		Interest paid and other financial costs	(21 715)	(18 420)	
(63 207)	(6)			Dividends paid to owners of parent	(63 213)	(1)	
-	-			Dividends paid to non-controlling interest	(13 545)	(2 079)	
	(361)			Transactions with non-controlling interest	(361)	(125)	
-	-			Net issue / repurchase of treasury shares	(2 026)	(18 406)	
	-			Other changes in equity	(0)		n.a.
(83 070)	(95 632)			Net cash (used in) / provided by financing activities	(272 525)	22 437	
3 258	9 069			Currency translation differences relating to cash and cash equivalents	10 426	68 983	
52 895	33 829			Increase/(decrease) in cash and cash equivalents	174 398	(127 950)	
282 604	337 269	258 927		Cash and cash equivalents at the beginning of the period	193 877	326 108	
337 269	367 447	193 877	90	Cash and cash equivalents at the end of the period	367 447	193 877	90

EXTERNAL PARAMETERS

Q3 2021	Q4 2021	Q4 2020	YoY Ch%	Macro figures (average)	FY 2021	FY 2020	Ch%
73.5	79.8	44.2	80	Brent dated (USD/bbI)	70.9	41.7	70
70.6	77.8	44.7	74	Ural Blend (USD/bbl) ⁽¹¹⁾	68.8	41.9	64
(2.3)	(1.6)	0.1	n.a.	Urals-Brent spread (USD/bbl)	(1.8)	(0.4)	306
46.7	97.5	13.9	601	CEGH gas price (EUR/MWh)	47.0	10.1	368
718	772	397	94	Premium unleaded gasoline 10 ppm (USD/t) ⁽¹²⁾	678	384	77
601	685	364	88	Gas oil – ULSD 10 ppm (USD/t) ⁽¹²⁾	584	367	59
650	707	379	87	Naphtha (USD/t) ⁽¹³⁾	615	332	85
396	423	253	67	Fuel oil 3.5 (USD/t) ⁽¹³⁾	381	216	77
162	168	62	170	Crack spread - premium unleaded (USD/t) ⁽¹²⁾	142	67	111
45	81	30	172	Crack spread – gas oil (USD/t) ⁽¹²⁾	48	51	(6)
94	103	44	134	Crack spread – naphtha (USD/t) ⁽¹³⁾	79	16	402
(160)	(180)	(82)	121	Crack spread – fuel oil 3.5 (USD/t) ⁽¹³⁾	(155)	(101)	54
12.7	12.9	3.4	276	Crack spread – premium unleaded (USD/bbI) ⁽¹²⁾	10.5	4.2	149
7.2	12.1	4.7	159	Crack spread - gas oil (USD/bbl) ⁽¹²⁾	7.5	7.5	0
(0.5)	(0.4)	(1.7)	(78)	Crack spread – naphtha (USD/bbI) ⁽¹³⁾	(1.8)	(4.6)	(61)
(10.9)	(12.9)	(4.3)	203	Crack spread – fuel oil 3.5 (USD/bbl) ⁽¹³⁾	(10.7)	(7.8)	37
5.0	3.2	n.a.	n.a.	MOL Group refinery margin UPDATED (USD/bbl)	3.7	n.a.	n.a.
5.6	4.0	n.a.	n.a.	Complex refinery margin UPDATED (MOL + Slovnaft) (USD/bbl)	4.3	n.a.	n.a.
5.4	4.3	1.3	237	MOL Group refinery margin (USD/bbI)	4.1	2.8	47
5.9	4.7	1.6	199	Complex refinery margin (MOL + Slovnaft) (USD/bbl)	4.6	3.2	43
1153	1 2 4 8	782	60	Ethylene (EUR/t)	1098	797	38
714	574	226	154	Butadiene-naphtha spread (EUR/t)	487	223	118
663	598	386	55	MOL Group petrochemicals margin (EUR/t)	720	384	87
300.1	318.7	302.5	5	HUF/USD average	303.3	307.9	(2)
353.9	364.4	360.6	1	HUF/EUR average	358.5	351.2	2
47.2	48.5	47.7	2	HUF/HRK average	47.6	46.6	2
6.4	6.6	6.3	4	HRK/USD average	6.4	6.6	(4)
0.1	0.2	0.2	(27)	3m USD LIBOR (%)	0.2	0.6	(75)
(0.5)	(0.6)	(0.5)	8	3m EURIBOR (%)	(0.5)	(0.4)	28
1.4	2.8	0.8	263	3m BUBOR (%)	1.5	0.7	111

Q3 2021	Q4 2021	Q4 2020	YoY Ch%	Macro figures (closing)	FY 2021	FY 2020	Ch%
78.8	77.0	50.5	53	Brent dated closing (USD/bbl)	77.0	50.5	53
310.7	325.7	297.4	10	HUF/USD closing	325.7	297.4	10
360.5	369.0	365.1	1	HUF/EUR closing	369.0	365.1	1
48.1	49.1	48.4	2	HUF/HRK closing	49.1	48.4	2
6.5	6.6	6.2	8	HRK/USD closing	6.6	6.2	8
2 584	2 744	2 190	25	MOL share price closing (HUF)	2 744	2 190	25