

MOL GROUP

INVESTOR PRESENTATION

August 2021



MOL GROUP IN BRIEF

INTEGRATED CENTRAL EUROPEAN MID-CAP OIL & GAS COMPANY

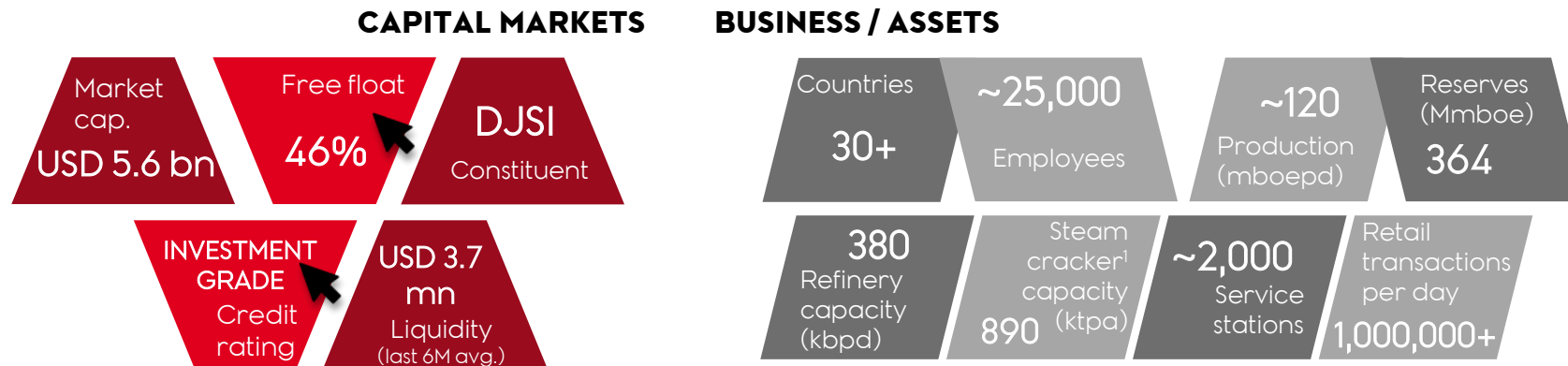
CORE ACTIVITIES



CLEAN CCS EBITDA BY SEGMENTS IN 2020 (USD MN)



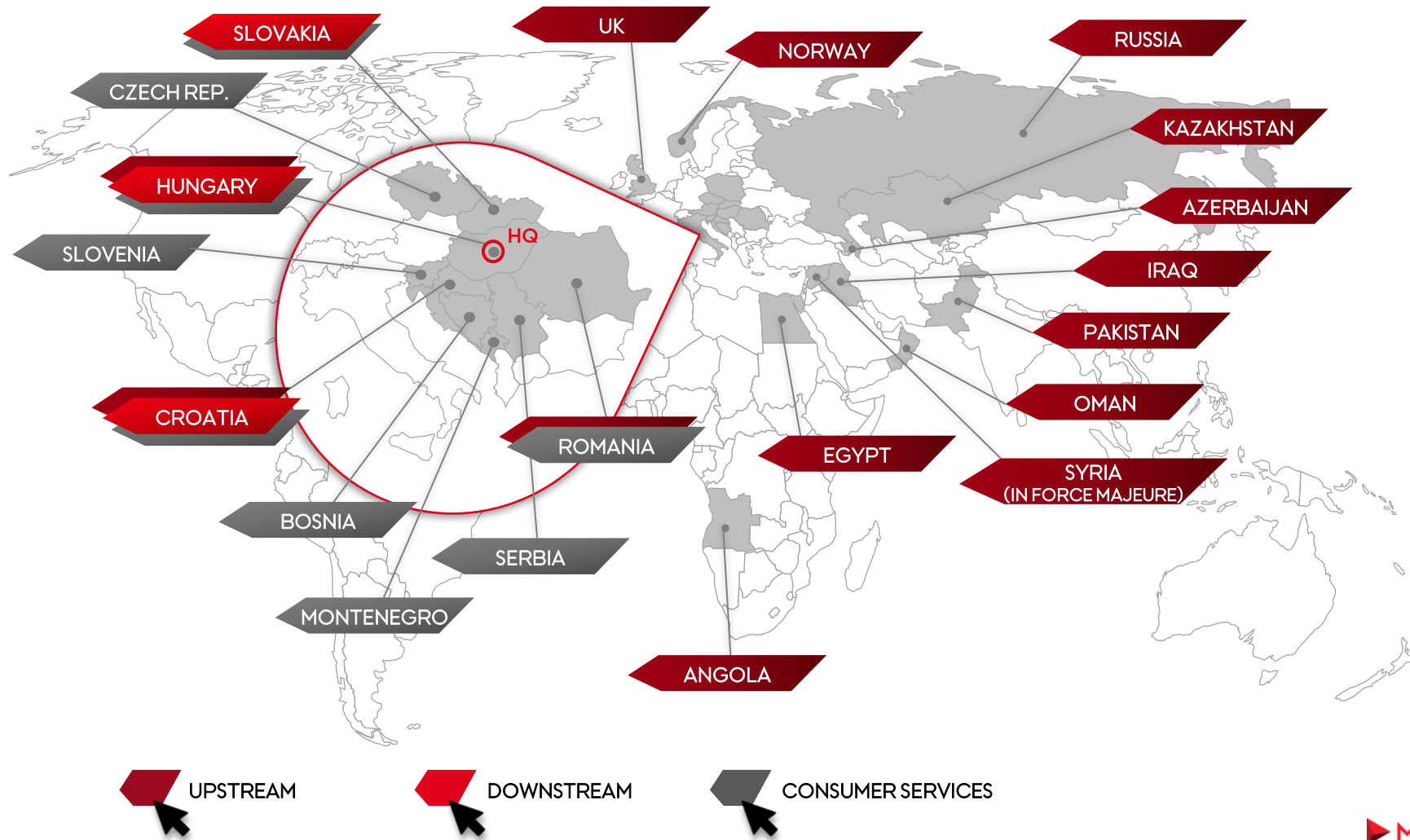
KEY FIGURES



(1) Ethylene

MOL GROUP GEOGRAPHY

CEE-BASED INTEGRATED OPERATIONS AND INTERNATIONAL UPSTREAM



AGENDA

 THE MOL GROUP EQUITY STORY

SUPPORTING SLIDES

Q2 2021 RECAP [\(LINK TO Q2 2021 RESULTS\)](#)

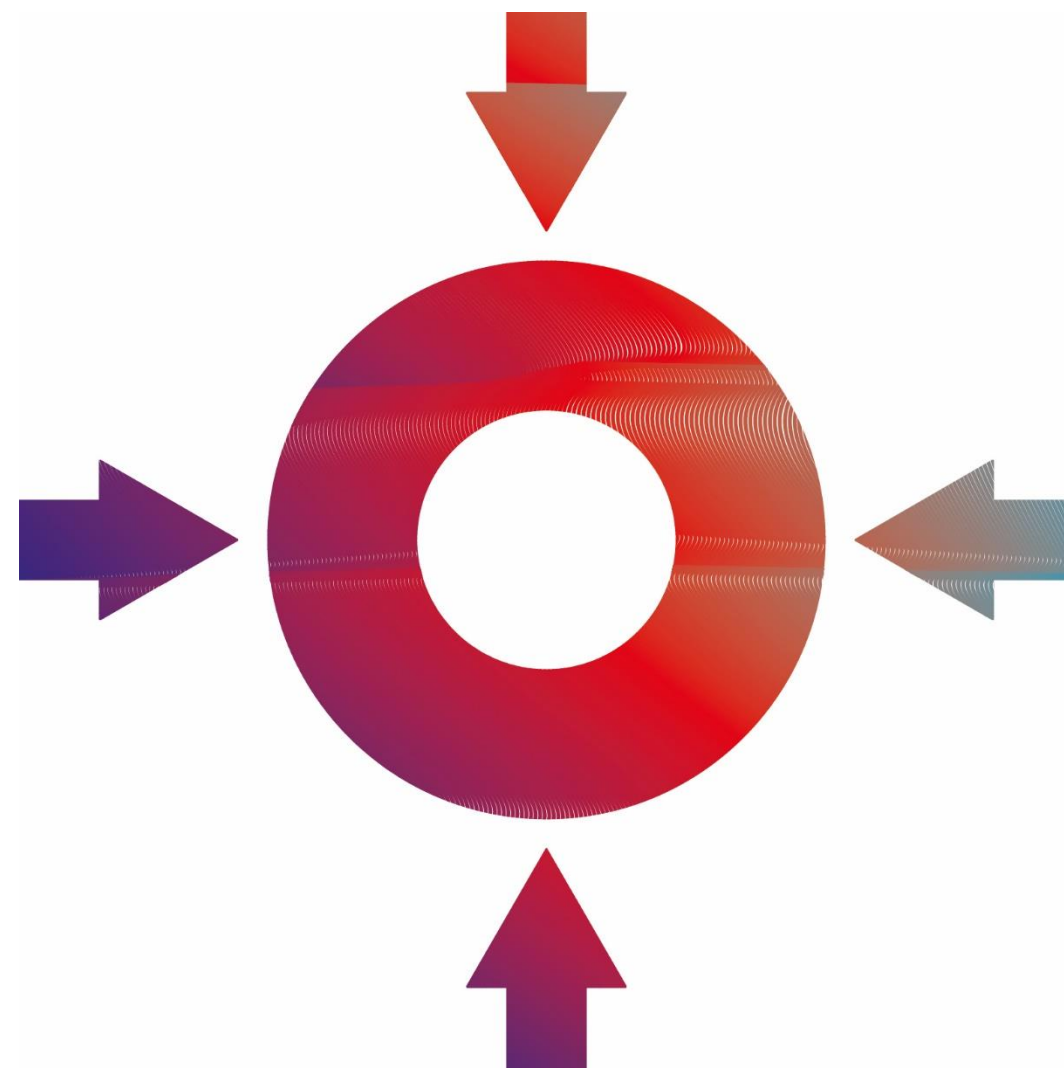
 DOWNSTREAM

 CONSUMER SERVICES

 EXPLORATION AND PRODUCTION

 FINANCIALS, GOVERNANCE AND OTHERS

THE MOL GROUP EQUITY STORY



DELIVER TODAY, SHAPE TOMORROW

- ▶ **MOL 2030:** we delivered on our interim promises
- ▶ **MOL 2030+:** unchanged direction, accelerated transition, profitably towards net-zero
- ▶ **ESG:** climate/CO₂ in focus, but all stakeholders matter

- ▶ **Downstream:** increasing EBITDA to cover „fuel to chemicals” transformation
- ▶ **E&P:** net zero by 2030, opportunistic approach in international E&P and managed decline in CEE
- ▶ **Consumer Services:** becoming a digitally-driven consumer goods retailer and complex mobility service provider
- ▶ **Gas Midstream:** stable, non-cyclical cash flows
- ▶ **Financials:** fully funded transformation and base dividend

DOWNSTREAM: INCREASING EBITDA TO COVER „FUEL TO CHEMICALS” TRANSFORMATION

DELIVER TODAY

- ▶ Integrated, market leading Downstream model with strong customer relations in CEE
- ▶ Strong captive markets and a deeply integrated refining-chemicals-distribution value chain
- ▶ Value chain extension in chemicals in progress: Polyol plant 84% completion
- ▶ Delivering significant EBITDA growth from USD 0.7-0.8bn to USD 1.2bn+ by 2025 to cover strategic capex

SHAPE TOMORROW

- ▶ 2050 vision: highly efficient, sustainable, chemical-focused
- ▶ 2030 directions still valid, sustainability and speed In focus
- ▶ Boosting efficiency to be among the best refiners in Europe
- ▶ Enhancing flexibility in refining and substantially reducing motor fuel yield by 2030 mostly through increasing feedstock transfer to chemicals
- ▶ Integrating circular economy into our core business
- ▶ Reducing CO₂ footprint by 20% and integrating waste

CONSUMER SERVICES: BECOMING A DIGITALLY-DRIVEN CONSUMER GOODS RETAILER AND COMPLEX MOBILITY SERVICE PROVIDER

DELIVER TODAY

- ▶ CEE market leader in fuel & convenience retailing
- ▶ Exploiting the fuel market potential in CEE
- ▶ Increasing Fresh Corner penetration, rising non-fuel contribution, further development in food and convenience offerings
- ▶ Reaching USD 700+ mn EBITDA by 2025

SHAPE TOMORROW

- ▶ Strengthening CEE leadership in fossil fuel retailing
- ▶ Expanding the alternative fuel portfolio
- ▶ Building on our own FMCG capabilities
- ▶ Diversification of sales channels through digital transformation and franchise operation
- ▶ Scaling up mobility services with car sharing, fleet management and public transport
- ▶ Net-zero Scope 1 and 2 emission by 2030

E&P: NET ZERO BY 2030, OPPORTUNISTIC APPROACH IN INTERNATIONAL E&P AND MANAGED DECLINE IN CEE

DELIVER TODAY

- ▶ Proven capabilities to operate mature, onshore assets in a cost-efficient way
- ▶ Production kept above the guidance of ~110 mboepd for 2021
- ▶ Substantial unit cash flow generated on the back of favorable price environment and strong cost discipline
- ▶ ACG contribution in 2020 was in line with the expectations
- ▶ USD ~1.9bn capex to be spent and at least USD ~1.8bn SFCF to be delivered in 2021-2025, to remain a key cash engine for MOL Group

SHAPE TOMORROW

- ▶ Opportunistic approach in international E&P and manage decline in CEE
- ▶ Net-zero, Scope 1 and 2 emission by 2030
- ▶ Looking for Carbon Capture, Utilization and Storage (CCUS) opportunities

GAS MIDSTREAM: STABLE CASH FLOW

DELIVER TODAY

- ▶ Regulated domestic transmission business 
- ▶ Profitable international transit business spanning 6 regional countries
- ▶ Recent years saw significant pipeline and trade infrastructure developments as well as efficiency improvements

SHAPE TOMORROW

- ▶ European gas market trends (increasing liquidity and interconnectedness) to bring opportunities and upside

FULLY FUNDED TRANSFORMATION AND BASE DIVIDEND

DELIVER TODAY

- ▶ Strong H1 EBITDA driven by supportive macro
- ▶ All segments generated significant positive simplified FCF in H1 2021
- ▶ „Sustain” capex to be kept around USD 1.1bn in 2021-25
- ▶ Robust balance sheet with ample financial headroom

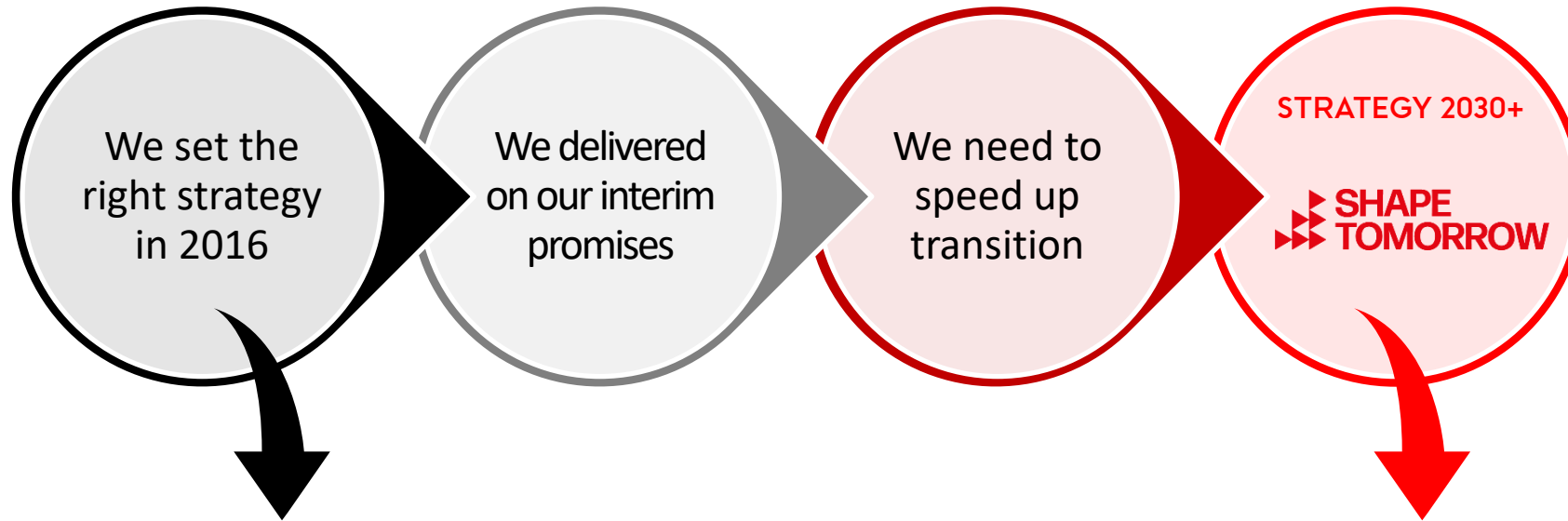
SHAPE TOMORROW

- ▶ MOL 2030+ financial framework: existing assets shall generate sufficient free cash flow to fund strategic capex, dividends
- ▶ Strong commitment remains to continue with the 2030+ strategic projects, including at least USD 3.5bn strategic capex in 2021-25
- ▶ Paying a fair, stable and predictable base dividend, around the 2019 level in 2021-25
- ▶ MOL 2030+ works with or without INA; good asset fit, but with declining importance

MOL 2030: WE DELIVERED ON OUR INTERIM PROMISES

	INTERIM TARGETS	2017-2020 STATUS	
DOWNSTREAM	ENTER NEW CHEMICAL PRODUCT LINE(S)	POLYOL PROJECT REACHED 75% COMPLETION, COVID-RELATED DELAY IS UNAVOIDABLE	
	EFFICIENCY	22 EFFICIENCY DELIVERED USD 110MN IN 2018, ADDED USD 40MN IN 2019	
	FUEL-TO-PETCHEM TRANSFORMATION	PREPARATIONS ONGOING, BUT NO LARGE-SCALE PROJECT REACHED FID YET	
CONSUMERS	EBITDA 2023: USD 600MN+	EBITDA: USD 510MN IN 2020 2025 TARGET UPGRADED TO USD 700+ MN	
	RISING NON-FUEL CONTRIBUTION	28% SHARE IN 2020 (OF TOTAL MARGIN); HUGE PROGRESS IN FRESH CORNER ROLL-OUT AND VAN LIMO, FLEET, PLUGEE	
E&P	STABLE PRODUCTION, STRONG FCF IN 2017-19	2017-2020 PRODUCTION: 107-120 MBOEPD, 2017-2020 SIMPLIFIED FCF: USD 9-25/BOE	
	START INORGANIC RESERVE REPLACEMENT	ACG/BTC ACQUISITION	
FINANCIALS	USD 2.0-2.2BN EBITDA; USD 1.0-1.1BN SIMPLIFIED FCF (AVG.P.A.)	2017-2019: EBITDA USD 2.4-2.7BN, USD 2.0BN IN 2020 SIMPLIFIED FCF: USD 1.4BN IN 2017-18; USD 0.4-0.6BN IN 2019-2020	
	RISING DIVIDEND PER SHARE	REGULAR DIVIDEND PAYMENTS 2017-19, IN 2020 BUYBACK PROGRAM 50% TOP-UP AS SPECIAL DIVIDEND IN BOTH 2018 AND 2019	
SUSTAINABILITY	TOP 15% O&G INDUSTRY	DJSI INCLUSION IN EACH YEAR (TOP 10% IN 2019 AND 2020)	

MOL 2030+: UNCHANGED DIRECTION, ACCELERATED TRANSITION



KEY DIRECTIONS UNCHANGED...

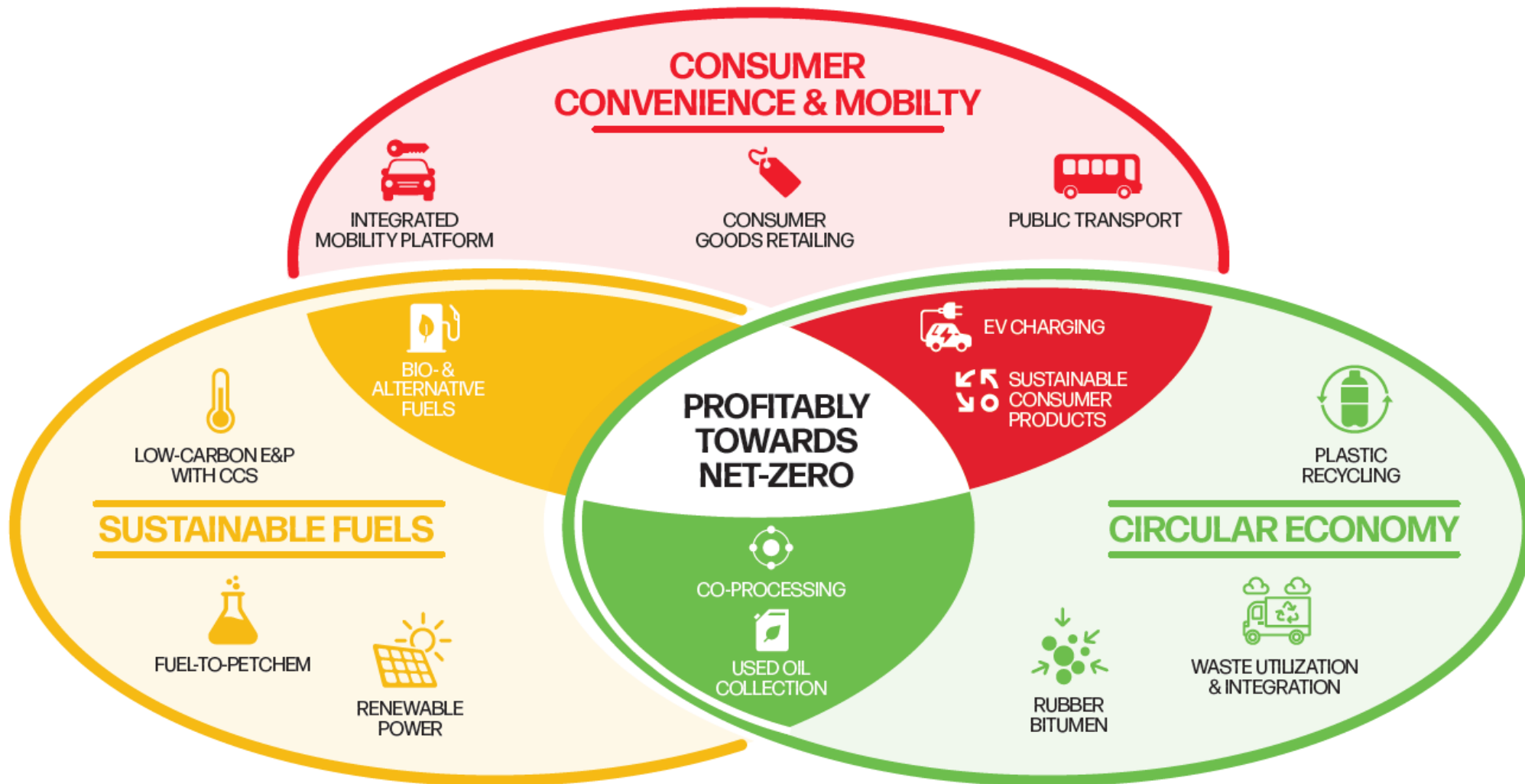
- ▶ Downstream transformation: Fuel-to-chemicals conversion to reduce motor fuel yields and output
- ▶ Consumer focus: to become a consumer goods retailer and mobility services provider

...WITH ADDITIONAL FOCUS ON

- ▶ Accelerating the transformation of the traditional oil & gas businesses
- ▶ New sustainability/CO2 reduction targets
- ▶ Investing in low-carbon, circular economy to become a key player in CEE

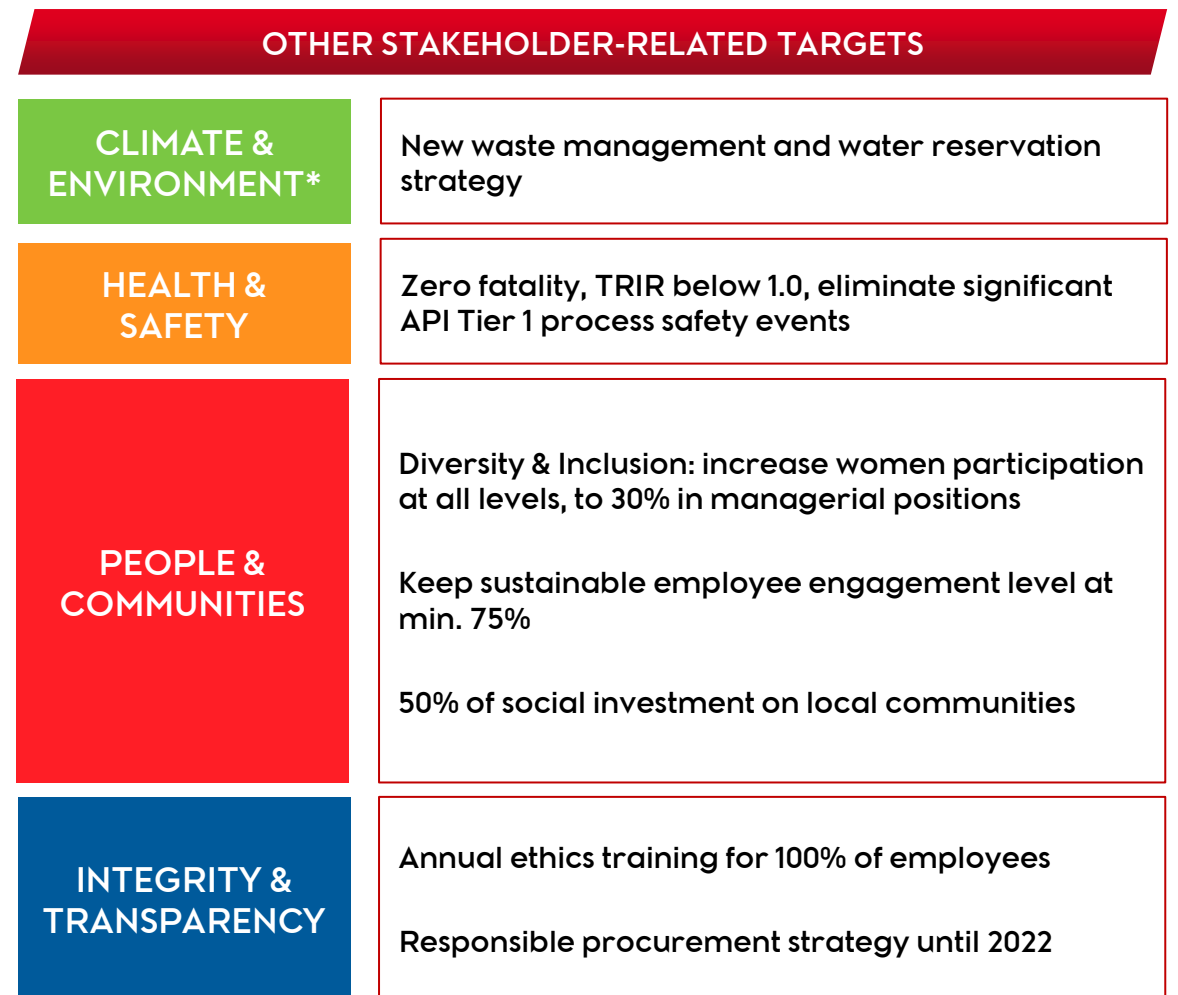
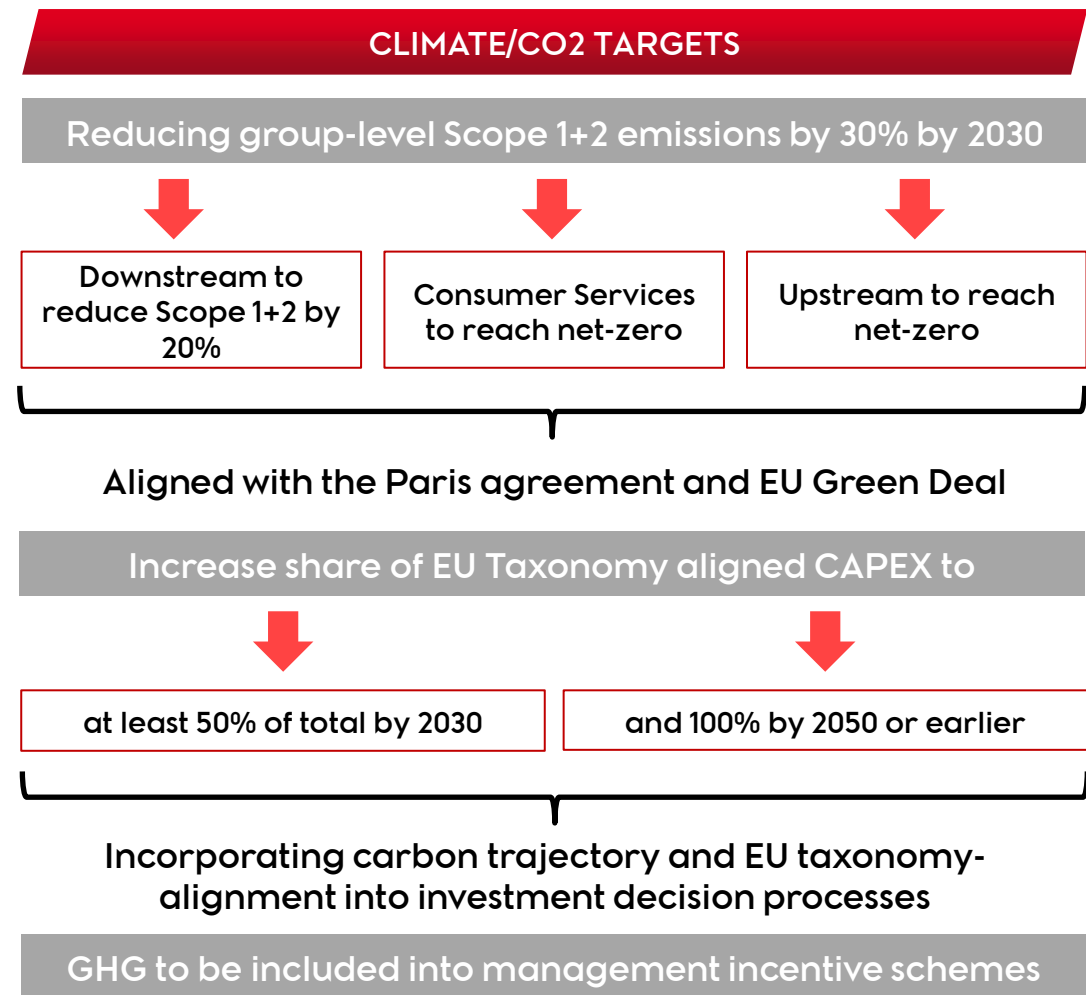
MOL 2030+: PROFITABLY TOWARDS NET-ZERO

ACCELERATED LOW-CARBON TRANSITION



ESG: CLIMATE/CO2 IN FOCUS, BUT ALL STAKEHOLDERS MATTER

BOTTOM LINE AND SUSTAINABILITY ARE NOT MUTUALLY EXCLUSIVE



* In addition to the CO2 targets

GHG: DOWNSTREAM AND FUEL SALES BIGGEST CONTRIBUTORS

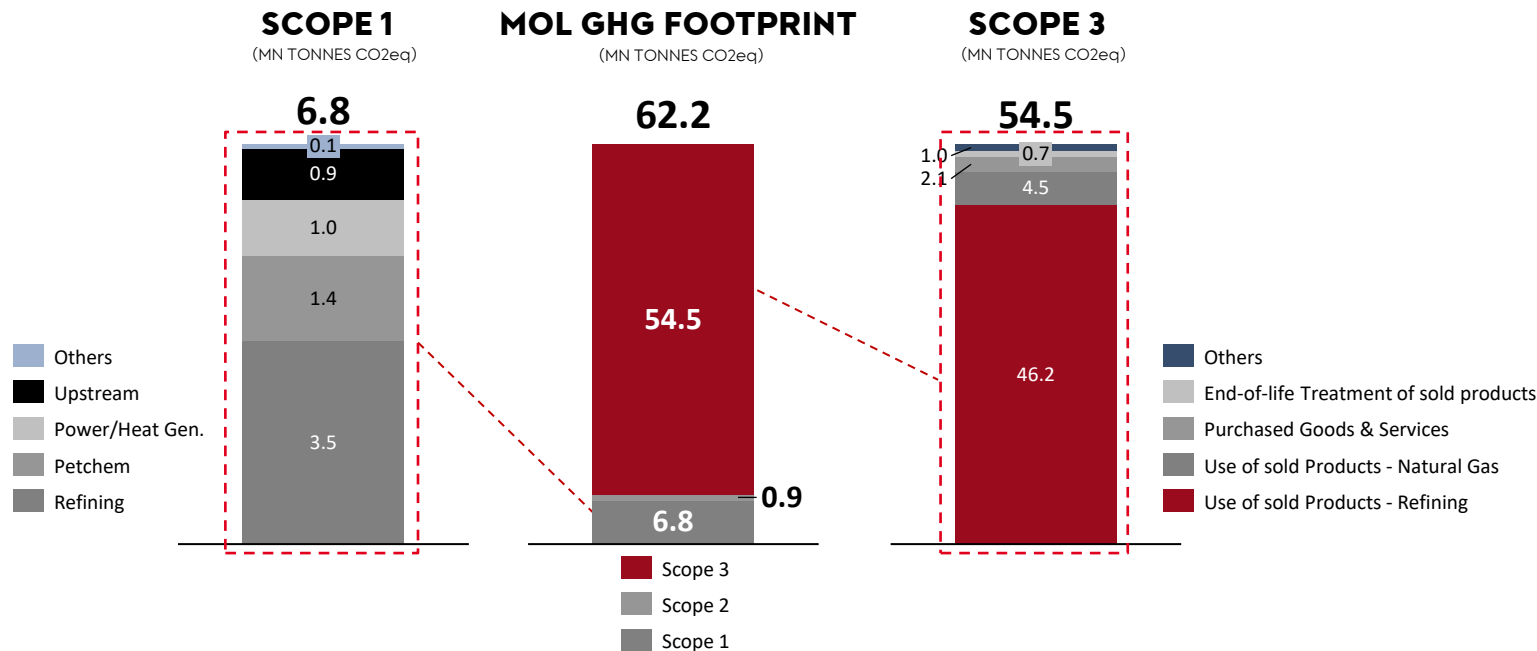
SCOPE 2 IS MINIMAL

TOTAL GHG EMISSIONS SCOPE 1, 2 AND 3

- ▶ Scope 3 accounts for 90% of MOL Group's total GHG emission footprint
- ▶ Downstream accounts for 90% of MOL's Scope 1 emissions, Upstream for 9%
- ▶ Around 90% of all MOL Group Scope 1 falls under ETS (99% of DS under ETS)
- ▶ Use of sold products (mainly diesel, gasoline) accounts for 93% of reported Scope 3

REPORTING AND DISCLOSURE

- ▶ Climate related disclosures produced in accordance with the core elements of the TCFD
- ▶ Full Scope 3 emissions breakdown of all 15 categories in Annual Report
- ▶ Calculation and reporting of GHG Emissions Scope 1, 2 and 3 consistent with the following standards:



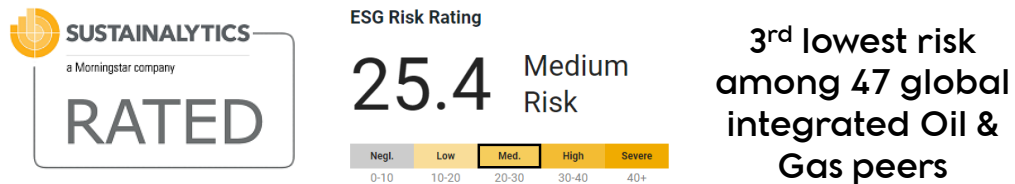
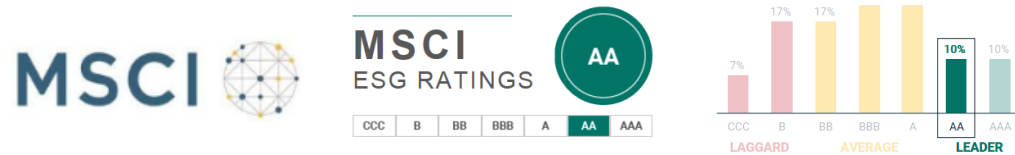
ESG: SECTOR-LEADING RATINGS AND DISCLOSURE

TOP POSITIONS ACROSS LEADING ESG RESEARCH, RATING AND INDEX HOUSES

INDEXES AND RATINGS

Member of
Dow Jones Sustainability Indices
Powered by the S&P Global CSA

Score of 72 (of 100): Top 10%
Sole Emerging European company



DISCLOSURE

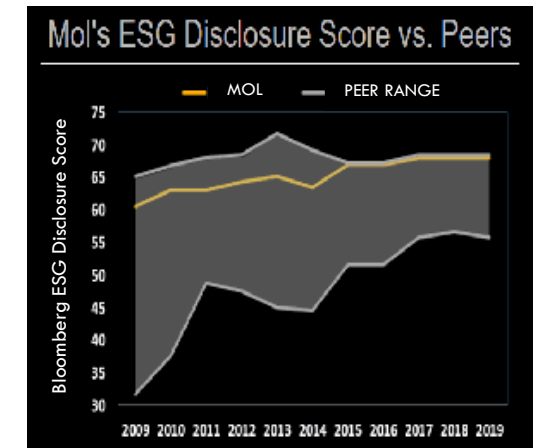
Leading ESG disclosure through Integrated Reporting using both SASB and GRI for several years



Bloomberg ESG Scores

Bloomberg ESG Disclosure Score: 69.7 (of 100)

Industry Average 53.9



DOWNSTREAM



INTEGRATED DOWNSTREAM MODEL IN CEE

11 COUNTRIES

PRODUCTION UNITS

5

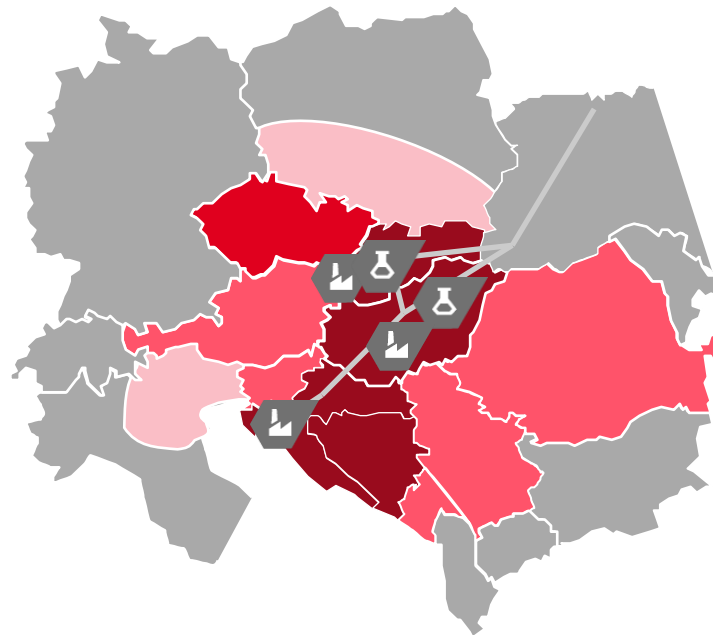


SALES OF **17 mtpa**
REFINED PRODUCTS

AND **1.4 mtpa**
PETROCHEMICALS

EMPLOYEES

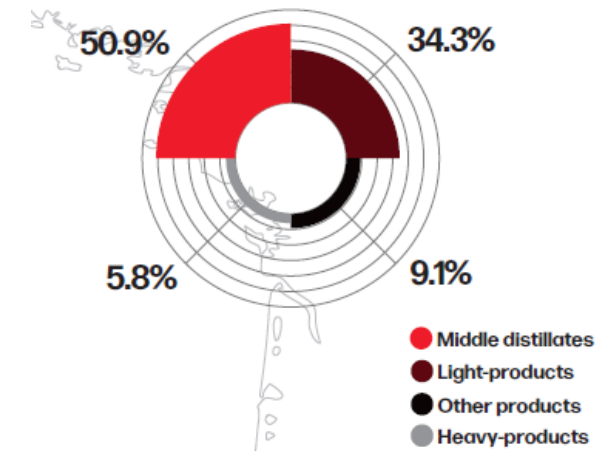
~9,300



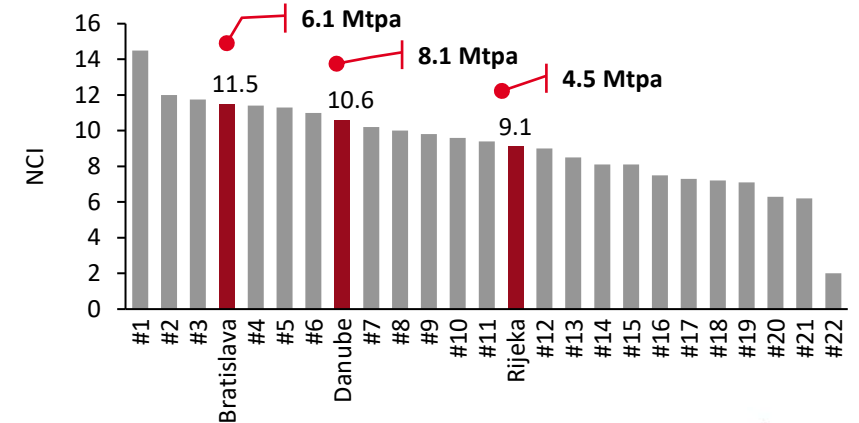
MARKET SHARE (%)¹



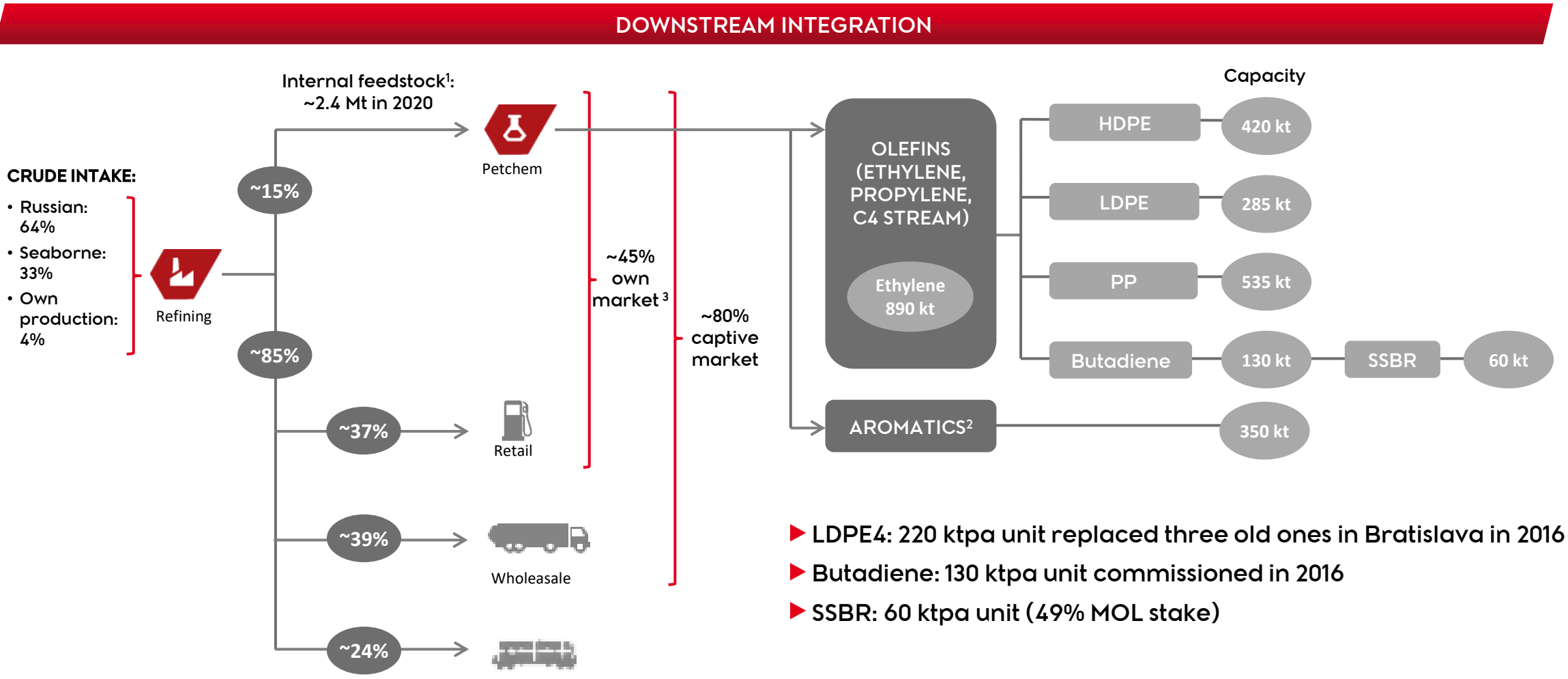
GROUP REFINERY YIELD, 2020 (%)



REFINERY NELSON COMPLEXITY OF PEERS²



DEEP DOWNSTREAM INTEGRATION



(1) Considering steam cracker feedstock (naphtha & LPG) from Danube & Bratislava refineries only
 (2) Considering 2020 production
 (3) Own market is calculated as sales to own petchem and own retail over own production

2050 VISION: HIGHLY EFFICIENT, SUSTAINABLE, CHEMICAL-FOCUSED

WE HAVE A LONG-TERM VISION TO BECOME A SUSTAINABLE CHEMICALS COMPANY AND POWERING MOBILITY WITH AN AMBITION TO REDUCE CARBON FOOTPRINT AND STRIVING TO REACH NET ZERO EMISSION



2030 DIRECTIONS STILL VALID, SUSTAINABILITY AND SPEED IN FOCUS

KEY PILLARS OF THE 2030 STRATEGY REMAIN INTACT

2030 Target

EFFICIENCY &
PROFITABILITY

USD **1.2+**bn
EBITDA by 2025

- ▶ Keep market share across the 2020s and harvest existing position
- ▶ Push for efficiency: to be among the most efficient refiners in Europe
- ▶ Release additional resources for transformation

FUEL
TRANSFORMATION

up to 2
mtpa

- ▶ Key priority in our CAPEX spending
- ▶ 2-steps, modular approach by 2030 for 1.8 mtpa fuel conversion
- ▶ First technology to be selected by the end of 2021

SUSTAINABILITY

-20%
Scope 1+2

- ▶ Introduce CCS at our sites and push for energy efficiency
- ▶ Scaling up our circular economy initiatives
- ▶ Integrating waste utilization into our value chain

VALUE CHAIN
EXTENSION

Mainly
mid size

- ▶ Complete the Polyol project in 2022, USD 150+ mn EBITDA
- ▶ Focus on small-to-mid-size projects (e.g. metathesis, maleic anhydride)
- ▶ Large tickets investments are deprioritized for now

BOOSTING EFFICIENCY TO BE AMONG THE BEST REFINERS IN EUROPE

FOSSIL FUELS WILL REMAIN PROFITABLE IN THE 2020S; MORE EFFICIENCY = ACCELERATED TRANSFORMATION

HARVEST MARKET

1st quartile in
NCM¹

- ▶ Fossil fuels to be dominant and profitable across the 2020s
- ▶ Defend market share and profitability on our core markets
- ▶ Maximize profitability of our refineries (e.g. Rijeka DCU project)

MINIMIZE ENERGY CONSUMPTION

2nd quartile in
EII²

- ▶ Significant improvement vs current situation
- ▶ Identified several small-to-mid-size projects (USD ~50 mn/year³)
- ▶ Support the reduction of CO2 emission and energy costs

UNLOCK EFFICIENCY

USD **150** mn
by 2025

- ▶ Additional resources to further accelerate transformation
- ▶ Special focus on PTE, Maintenance and Energy efficiency
- ▶ Enable and invest in cross-country, cross-site collaboration

¹ Net cash margin

² Energy Intensity Index according to Solomon study

³ Average CAPEX

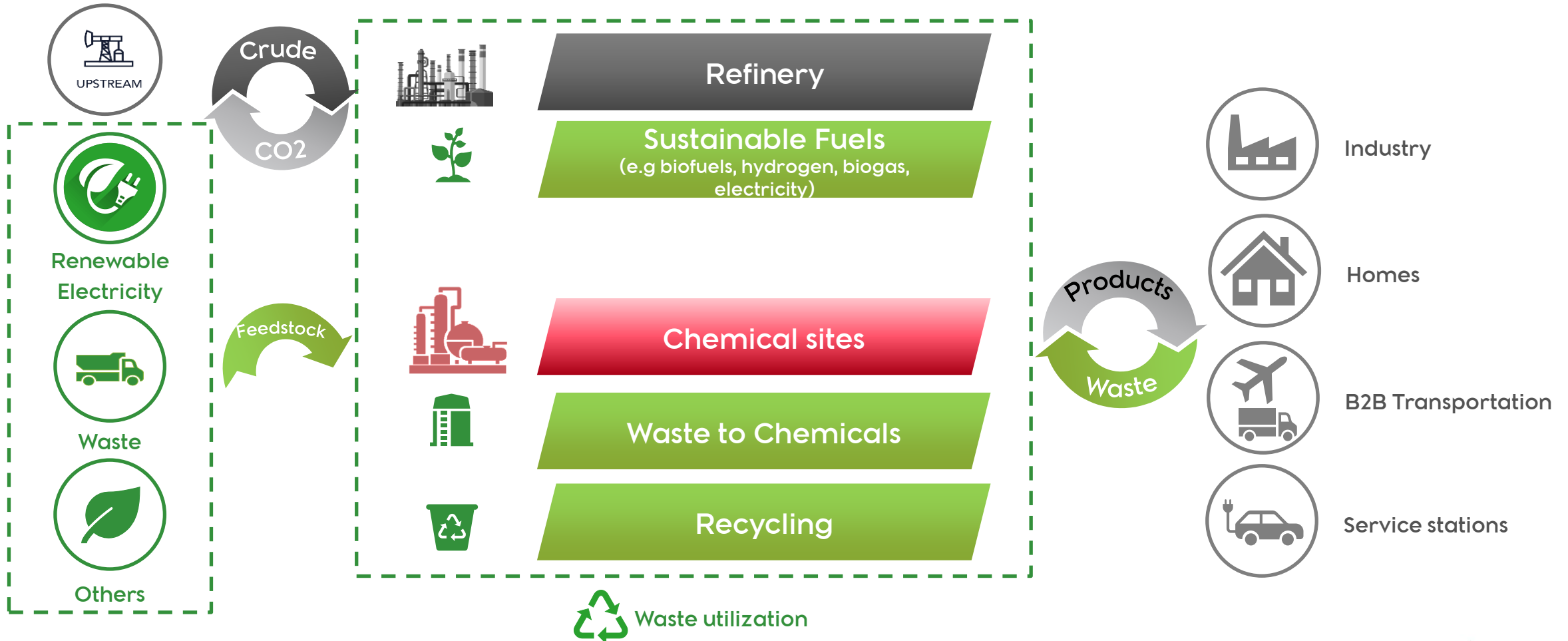
INTEGRATING CIRCULAR ECONOMY INTO OUR CORE BUSINESS

INTEGRATING BIO- AND WASTE-BASED STREAMS IN PRODUCTION AND SCALING UP RECYCLING

In our feedstock...

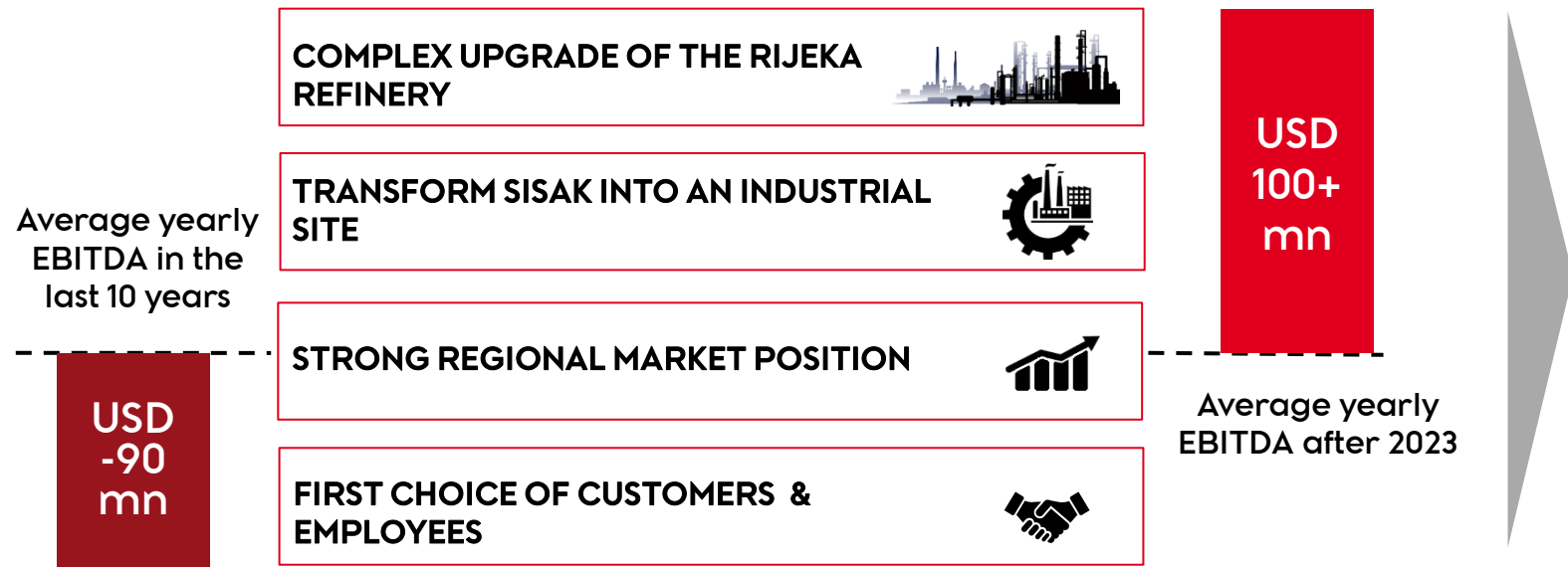
...in our operations...

...in our product portfolio

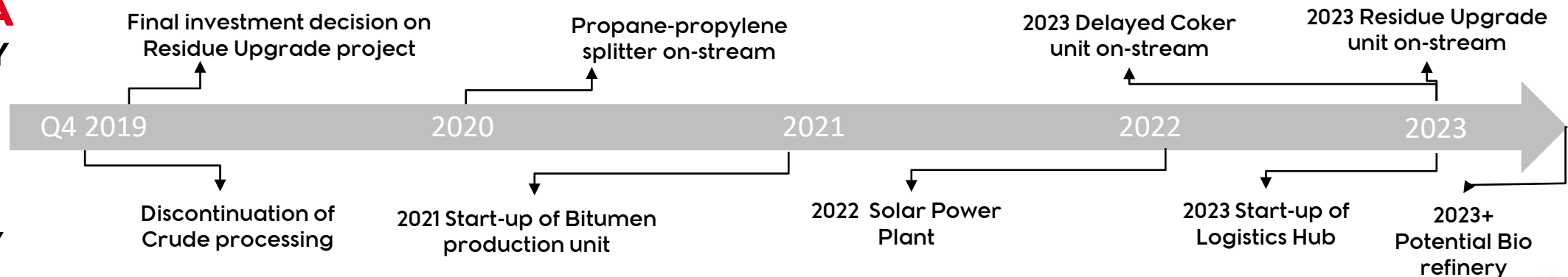


TRANSFORMATION PROGRAM OF INA R&M

DELAYED COKER RECEIVED FID IN Q4 2019



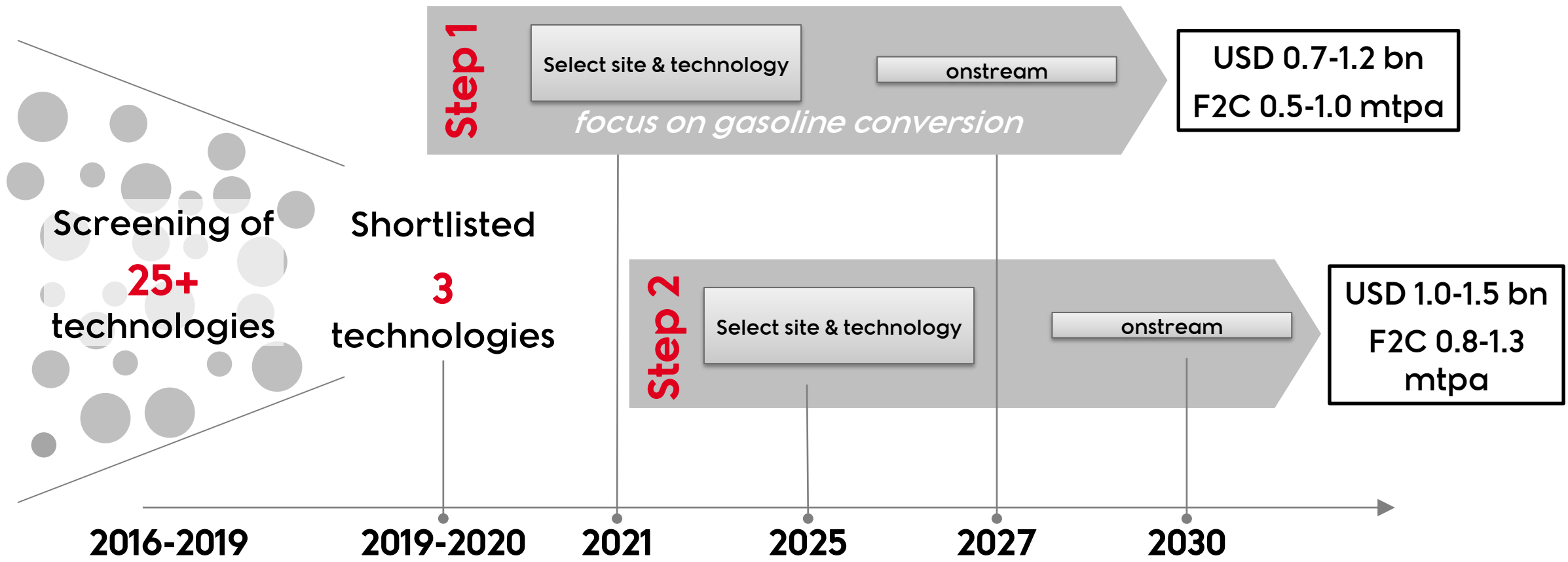
RIJEKA REFINERY



SISAK REFINERY

TWO-WAVES PLAN TO CONVERT 1.8 MPTA FUELS INTO CHEMICALS

USING HIGHLY EFFICIENT TECHNOLOGIES AND TARGETING 2027 AND 2030 START-UPS



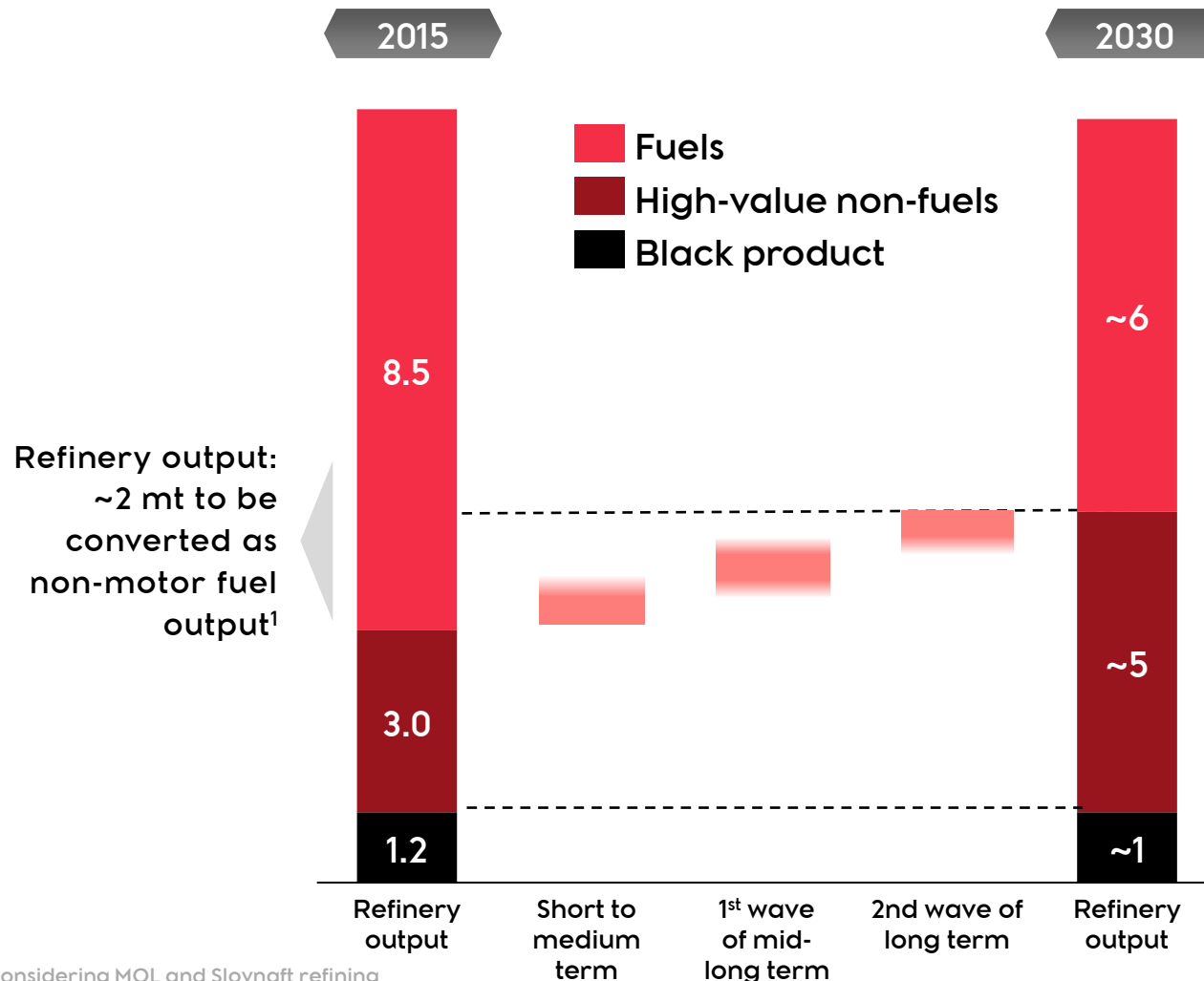
¹NB: F2C = fuel-to-chemicals

FUEL TO PETCHEM: SIGNIFICANT SHIFT IN YIELDS BY 2030 AND BEYOND

PETCHEM FEEDSTOCK, OTHER HIGH-VALUE PRODUCTS TO INCREASE BY 1-2 MN TONS

GROUP REFINERIES' YIELD (Mt)

NON-FUEL YIELD INCREASE ROADMAP



Short-to-mid term opportunities, shifting 500-1000 kt:

- ▶ Utilizing existing flexibility to produce more naphtha, feeding the steam crackers
- ▶ MPC and SN steam crackers' lifetime extension, efficiency improvement or intensification
- ▶ FCC projects allow to increase propylene production at the expense of the gasoline pool
- ▶ Lubricants yield to increase due to the new base oil and wax strategy

Mid-to-long term opportunities to shift up to 2 mn tons:

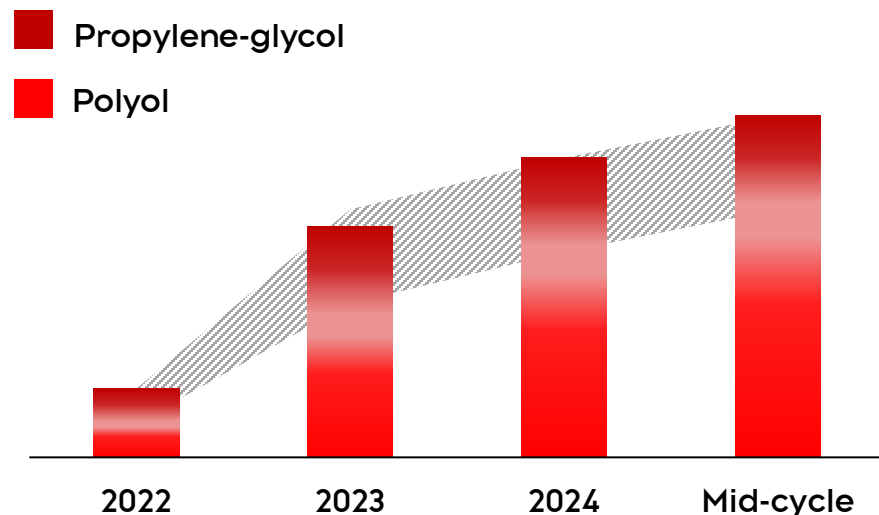
- ▶ Multiple technologies assessed how to rebalance refineries towards petchem production
- ▶ Investigated opportunities concern both gasoline and diesel pools
- ▶ Changes to be implemented in a series of waves due to their size

(1) Considering MOL and Slovnaft refining

VALUE CHAIN EXTENSION IN CHEMICALS: POLYOL

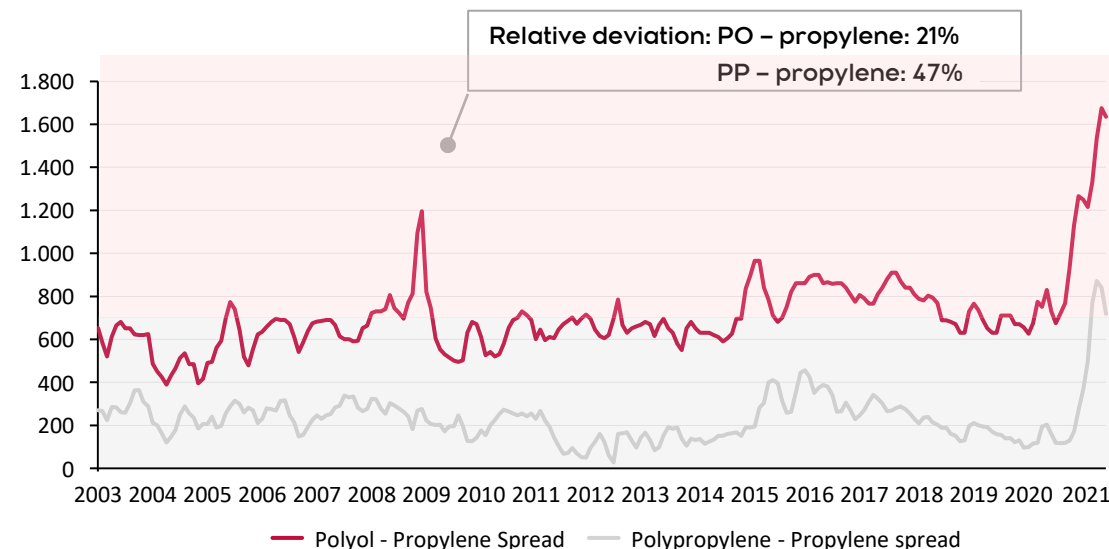
WITH AN EXPECTED USD 150 + MN MID-CYCLE EBITDA CONTRIBUTION

PRODUCTION RAMP-UP OF THE POLYOL PLANT



- ▶ USD 1.3 bn investment for a 200 ktpa polyol plant in Tiszaújváros, Hungary
- ▶ Planned completion is H2 2022 (one year delay caused by Covid19)
- ▶ Progress: 84% overall project completion as of end of Q2 2021
- ▶ Mid-cycle EBITDA generation potential: USD 150+ mn

PROPYLENE VS. POLYOL SPREADS⁽¹⁾ (EUR/T)



- ▶ Moving from commodity (polypropylene) to semi-commodity (polyol): a 400-500 EUR/t step-up in average margin capture
- ▶ CE producers enjoy 50+ EUR/t transportation cost advantage vs coastal NW-European producers
- ▶ ~250 kt CE consumption represent ~15% of total European demand
- ▶ No ongoing capacity addition project in Europe

(1) Monthly nominal quotations

BEYOND-POLYOL: SMALLER VALUE CHAIN EXTENSION PROJECTS BY 2030

CAPEX DISCIPLINE PROMPTED TO DEPRIORITIZE BIG TICKET DIVERSIFICATION INVESTMENTS FOR NOW

2030 Target

LARGE-SCALE INVESTMENTS

Additional USD **150+** mn EBITDA p.a.

- ▶ Polyol: 84% completion, start-up planned for H2 2022, gradual ramp-up
- ▶ Other large-scale diversification projects identified, but deprioritized for now



FOCUS ON SMALL-TO-MID-SIZE

USD **300** mn total CAPEX

- ▶ Only small-to-mid-size investments supporting either F2C¹ or sustainability as well
- ▶ Expanding into recycling and compounding
- ▶ Implement metathesis project by 2026

¹F2C = fuel to chemical

REDUCING CO₂ FOOTPRINT BY 20% AND INTEGRATING WASTE

FROM ADVANCED BIOFUEL PRODUCTION THROUGH WASTE-TO-CHEMICALS INTEGRATION TO CARBON CAPTURE

2030 Target

MINIMIZE
FOOTPRINT

-20%

Scope 1+2
emissions²

- ▶ Reducing CO₂ emissions, striving for net zero by 2050
- ▶ CCS¹ solutions on core sites for up to 1.4 mtpa of CO₂ in joint projects with MOL E&P
- ▶ Energy Efficiency to contribute ~0.4 mtpa CO₂ reduction
- ▶ EU funding opportunities to be fully utilized

SCALE-UP CIRCULAR
ECONOMY

100+ kt

Advanced Bio

100+ kt

Polymer Recycling

- ▶ Advanced biofuel production
- ▶ Waste-to-Chemicals integration and diverse presence in polymer recycling (mechanical, solvent-based, chemical)
- ▶ Green and blue hydrogen

¹Carbon Capture and Storage on current assets

SUSTAINABILITY: FIRST STEPS TOWARDS DECARBONIZATION

RECLYING

- ▶ Strategic partnership with Meraxis and APK companies
- ▶ 80+ ktpa in polymer recycling by 2025

COMPOUNDING

- ▶ Acquisition of German recycled plastic compounder in 2019
- ▶ 50+ ktpa in compounding by 2025

RUBBER BITUMEN

- ▶ Patented technology since 2013
- ▶ ~20kt expansion completed, allowing MOL to recycle ~10% of used tyres in Hungary

SOLAR POWER PLANT

- ▶ Utilization of unused own industrial sites for solar power plant installation
- ▶ Currently ~20+ MW installed

BIOREFINERY

- ▶ Investment in second generation biofuels
- ▶ Sisak biorefinery project to produce bioethanol with a negative CO₂ footprint

DECARBONIZATION

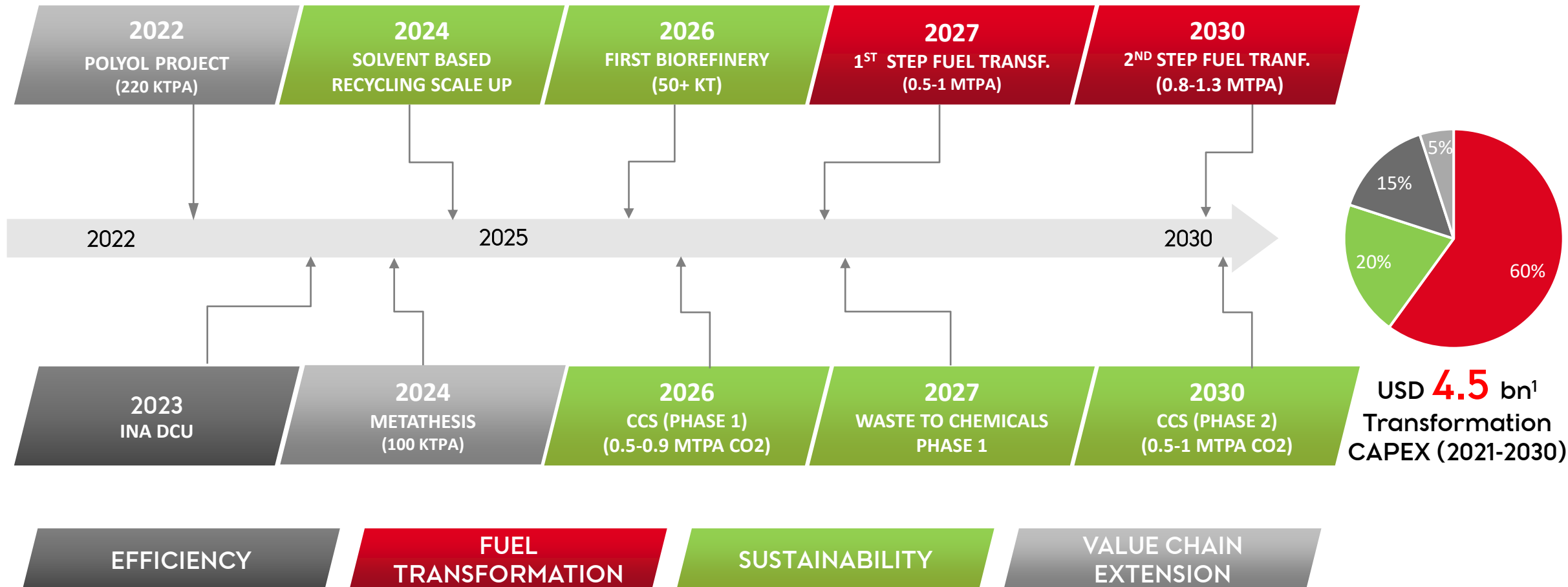
- ▶ 300+ kt CO₂ reduction by 2025
- ▶ Investigate other opportunities in recycling both as product design and technology
- ▶ Exploit and utilize Carbon Capture Utilization and Storage and Waste to Chemicals opportunities

CIRCULAR ECONOMY

- ▶ To be integrated into the core business, and the value chain, both on the feedstock, in the operation and the product side
- ▶ Biofuels and waste utilization are the main focus areas

USD 4.5BN MODULAR TRANSFORMATION – INDICATIVE ROADMAP

RETAINING A LEADING POSITION AND GENERATE ATTRACTIVE RETURN IN THE 2020S WHILE TRANSFORMING

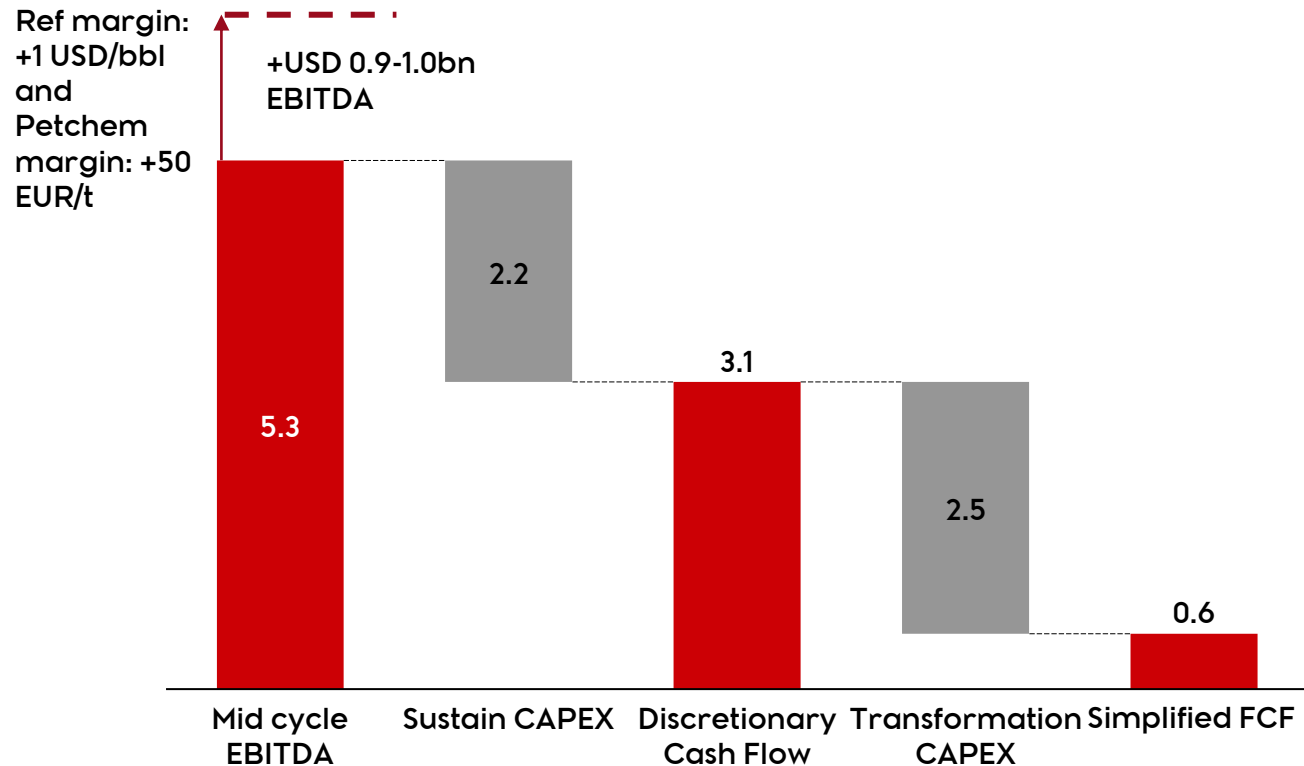


¹ Excluding already in implementation phase Polyol and DCU projects; only MOL Group share

INCREASING EBITDA TO COVER STRATEGIC CAPEX IN 2021-25

DOWNSTREAM TO GENERATE POSITIVE SIMPLIFIED FCF IN 2021-25 AT CONSERVATIVE MID-CYCLE MACRO

EBITDA, CAPEX AND FCF 2021-2025 (USD BN)



COMMENTS

Downstream to deliver significant EBITDA growth from USD 0.7-0.8bn to USD 1.2bn+ by 2025, driven by

- ▶ USD 150mn efficiency improvement by 2025 and
- ▶ Projects already in progress (polyol, Rijeka delayed coker and other small-scale value chain extension) with around USD 1.0bn CAPEX

Additional strategic CAPEX will include

- ▶ USD 0.9bn CAPEX in fuel transformation for 1st wave F2C and chemical yield increase
- ▶ USD 0.6bn CAPEX in circular economy investments, CCS and energy efficiency

Macro sensitivity: 1 USD/bbl and 50 EUR/t uplift in the refinery and petchem margin to add USD 180-200mn to the simplified FCF annually

CONSUMER SERVICES



A LEADING REGIONAL NETWORK



MARKET LEADING
IN 90% OF THE NETWORK

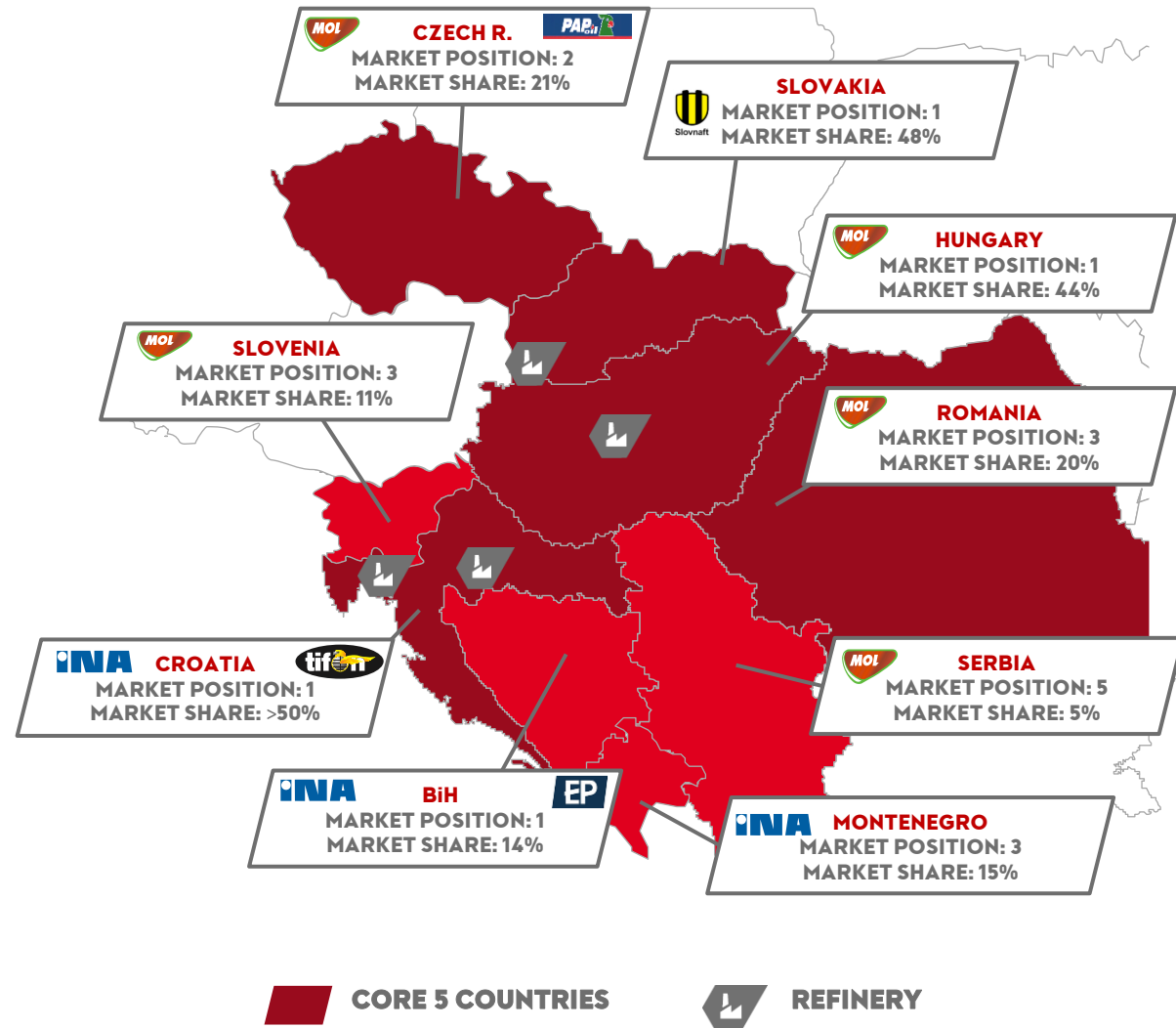


TOP 3
IN 90% OF THE NETWORK

9 COUNTRIES

6 WELL ESTABLISHED BRANDS

~2,000
MOSTLY COCO / COCA SERVICE STATIONS



BECOME A DIGITALLY-DRIVEN CONSUMER GOODS RETAILER AND INTEGRATED, COMPLEX MOBILITY SERVICE PROVIDER BY 2030



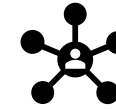
Regional leader in fuel and convenience retailing

- ▶ Organic expansion of the network in existing and potential new markets in CEE
- ▶ Increase premium fuel penetration
- ▶ Expand alternative fuel portfolio
- ▶ Strengthen the food and convenience offerings by building on our FMCG capabilities



Continuous improvement of operational efficiency

- ▶ Strong standardization and digitalization of processes
- ▶ Optimization of OPEX, supply chain and stock management
- ▶ Data-driven operations and digital execution



Diversification of sales channels

- ▶ Customer activation via new digital loyalty rewards program
- ▶ Focus on exploiting synergies by bringing retail and mobility customers onto the same platform
- ▶ Establishing an e-commerce platform
- ▶ Roll-out of standalone Fresh Corner Café concept and become a multi-brand franchisor

CONTINUOUS INTEGRATION OF SUSTAINABILITY OBJECTIVES TO BECOME CARBON NEUTRAL BY 2030

CEE MARKET LEADER IN FUEL & CONVENIENCE RETAILING

1 **700** mn EBITDA

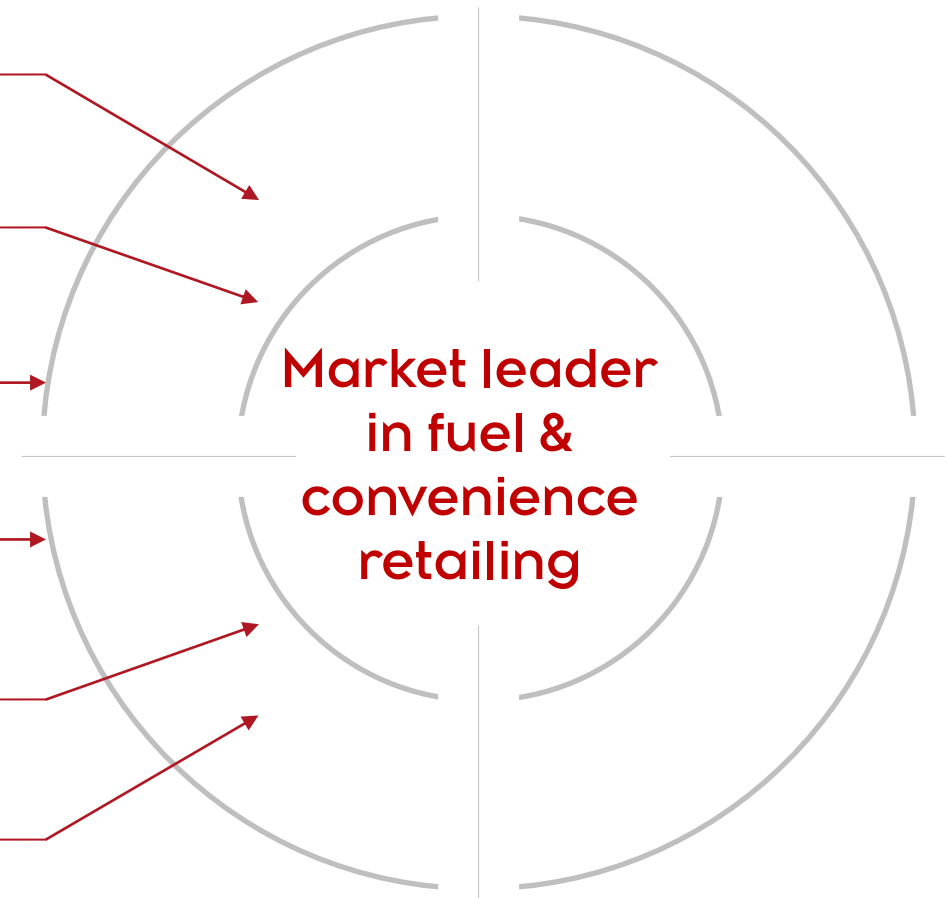
2 **85%** more FCF in 5 years

3 **60%** convenience sales increase

4 **30%** fuel volume increase

5 **0%** CO2 emission in operation

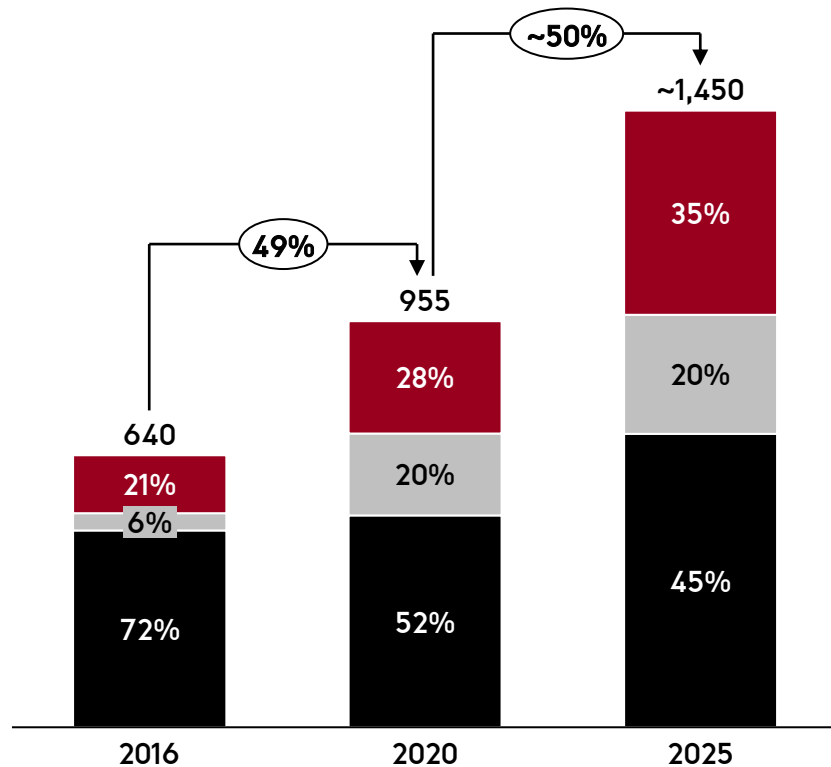
6 **50%** increase in active loyalty customers



CONSUMER SERVICES WILL REACH USD 700+ MN EBITDA BY 2025

TOTAL GROSS MARGIN TO GROW AGAIN BY AROUND 50% IN THE NEXT FIVE YEARS

FUEL AND NON-FUEL MARGIN CONTRIBUTION (USD MN)



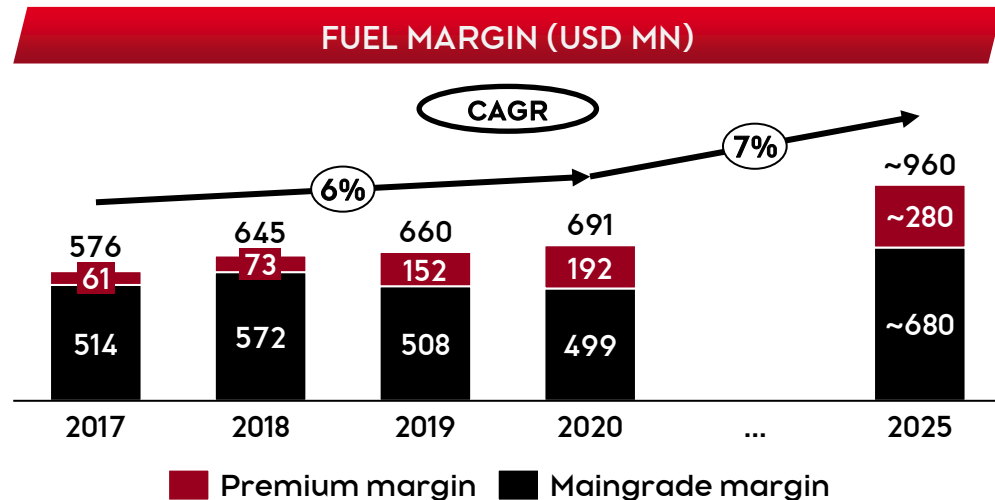
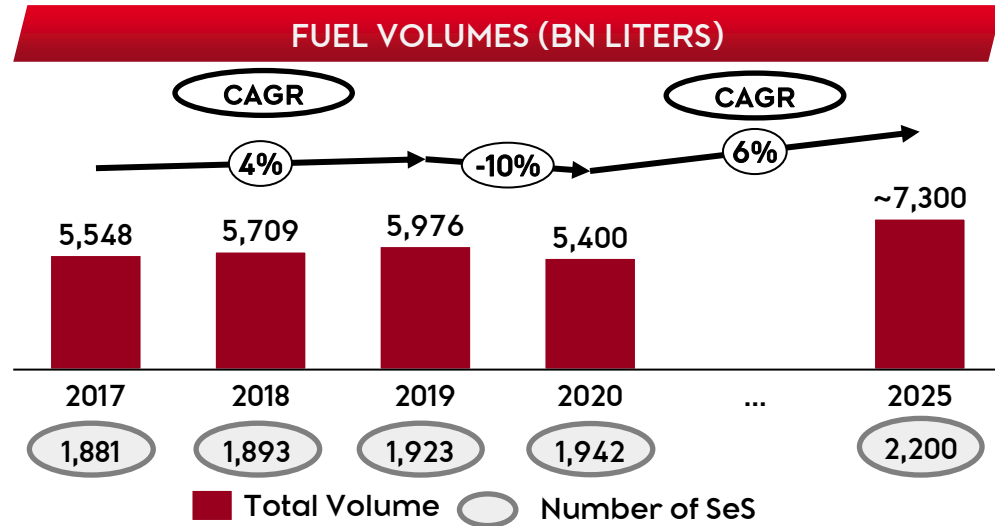
■ Nonfuel margin ■ Premium margin ■ Maingrade margin

	2016	2020	2025
EBITDA (USD)	307mn	508mn	700+mn
CAPEX (USD)	220mn	~130mn	~200mn (5-year avg.)
FCFF (USD) (5 years cumulative*)	-	~1.3bn	~2.3bn
Point of Sales	1,967	1,942	~2,200
Fuel CAGR* (margin, fossil & alternative)	-	8%	~4%
Non-fuel CAGR* (margin)	-	18%	~12%
Nr of EV chargers	2	161	~500
Nr of active loyalty customers	2.4mn	3.0mn	4.5mn
Loyalty transaction penetration	15%	21%	25%

* Periods cover the years 2016-2020 and 2021-2025 respectively

STRENGTHENING CEE LEADERSHIP IN FOSSIL FUEL RETAILING

THROUGH INCREASING MARKET SHARE AND UPGRADED PORTFOLIO



STRENGTHENING LEADING POSITION IN CEE

- ▶ Strengthened regional market-leading position, increasing the market share by 1ppt annually
- ▶ Quality upgrade of main and premium grades and ensure the availability of the whole fuel portfolio in each country
- ▶ Expansion of service station network in existing and potential new markets in CEE (~2,200 by 2025)
- ▶ Strong marketing activities to boost premium penetration (volume) from 19% in 2020 to ~30% of the total by 2030
- ▶ Utilization of the strong B2B customer base to support future B2B2C integration

EXPANDING THE ALTERNATIVE FUEL PORTFOLIO

TO COMPENSATE THE SHRINKING OPPORTUNITIES IN FOSSIL FUELS BEYOND 2025



2016-2020

Foundations in EV-charging



- ▶ Capability and knowledge building in the e-mobility sector
- ▶ Close to 200 EV-chargers were installed in the region
- ▶ MOL Plugee brand and application were introduced for seamless customer experience

2021-2025

Accelerating growth and pilots



- ▶ Build additional presence in the region to increase network density
- ▶ Improve services and business model and grow customer base
- ▶ Pilot projects in the field of hydrogen fuel-cell based transport

Beyond 2025

Step change

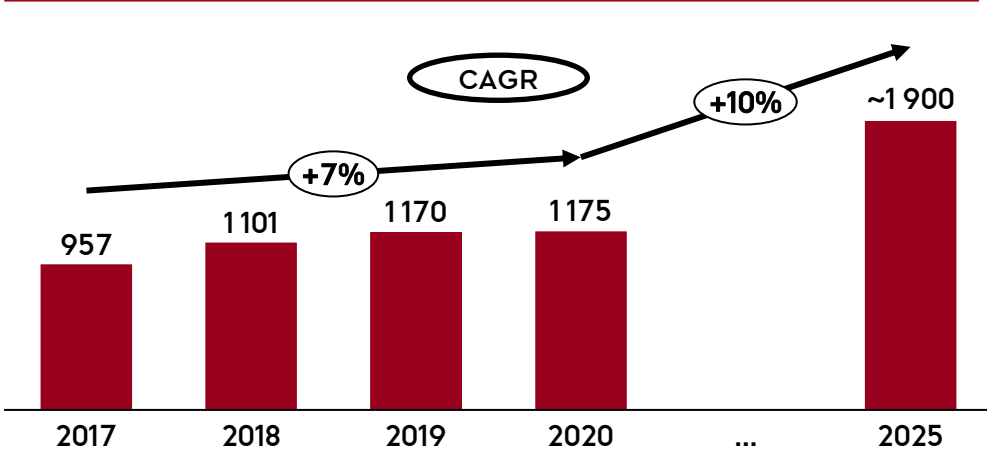


- ▶ Significant investments in EV-chargers and connected services to be the market leader
- ▶ Expected uptake in hydrogen fuel-cell vehicles, mainly in public transport and long-haul freight

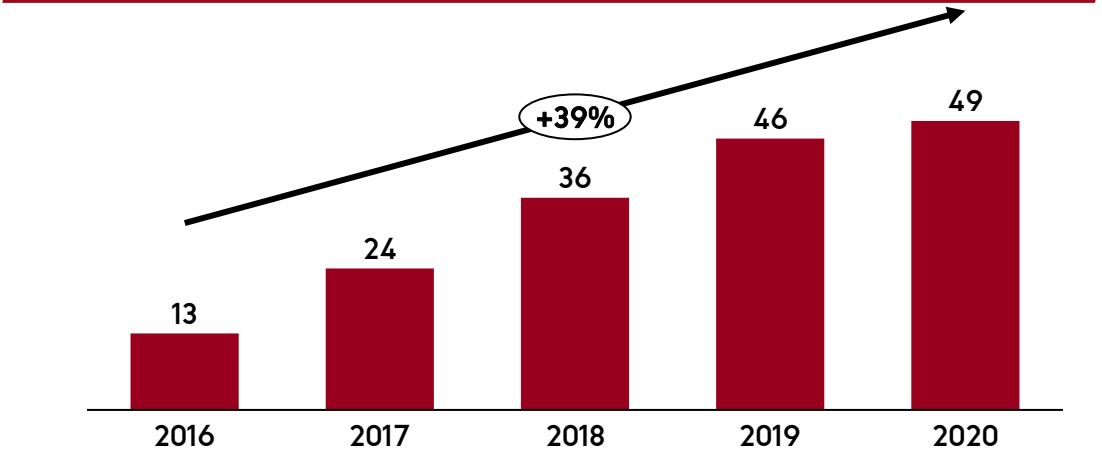
FURTHER DEVELOPMENT IN FOOD AND CONVENIENCE OFFERINGS

BY BUILDING ON OUR OWN FMCG CAPABILITIES

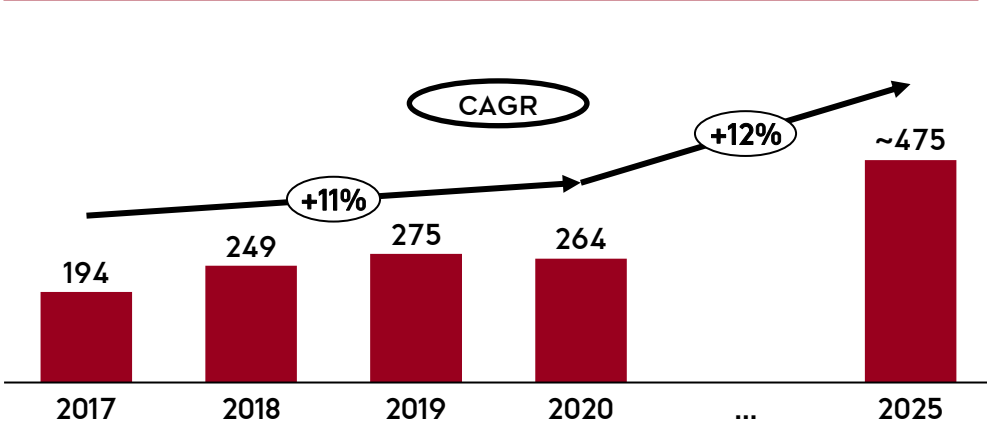
NON-FUEL SALES (USD MN)



FRESH CORNER PENETRATION (%)



NON-FUEL MARGIN (USD MN)



IMPROVING FMCG CAPABILITIES

- ▶ Increase gross margin contribution of consumer goods to 35% and improve unit margin to reach 25% by 2025 driven by finalizing the Fresh Corner roll-out
- ▶ Standardization of methods, processes and assets
- ▶ Optimization of OPEX, supply chain and stock management
- ▶ Strengthen and standardize the gastro and grocery portfolio
- ▶ Expand the own branded product range with high unit margin expectation

DIVERSIFICATION OF SALES CHANNELS

THROUGH DIGITAL TRANSFORMATION AND FRANCHISE OPERATION

2016-2020

Digital and data-driven operation



- ▶ Supporting traditional loyalty programs with data analytics, improved campaign management and new digital channels (e.g. MOL Go app)
- ▶ Establishment of a new digital loyalty rewards program (first: INA Loyalty in 2020 in Croatia)
- ▶ Strengthening digital execution with online, gamified learning and sales manager tool to boost sales

2021-2025

Synergies & platform building



- ▶ Start personalizing retail customers' journeys through the new Digital Loyalty program
- ▶ Focus on exploiting additional MOL Group synergies (e.g.: retail network and customers)
- ▶ New digital payment solutions to improve on-site customer experience

Beyond 2025

Step change



- ▶ Integrate retail and mobility to sell km instead of liters
- ▶ E-Commerce: new, convenient online sales channel & marketplace
- ▶ Roll-out of standalone Fresh Corner Café concept in a franchise model
- ▶ Become a multi-brand franchisor by entering different segments

MOBILITY SERVICES TO GROW FURTHER

AND EXPLOIT SYNERGIES THROUGH DIGITAL PLATFORMS

2016-2020
Start and capability building



- ▶ Capabilities built in B2C and B2B customer brands
- ▶ Focus on increasing synergies among mobility businesses:
 - ~400 mn already sold kilometres
 - ~4000 fleet cars
 - ~75000 car sharing users
 - ~300 buses for public transport
 - ~2000 share bikes



2021-2025
Synergies & platform building



- ▶ Mobility as a Service: Explore the opportunities and utilize the benefits of shared mobility
- ▶ Public transport: Significant growth in local and regional public transport operation

Beyond 2025
Step change



- ▶ Offering seamless, digitally integrated platform-based solutions for multimodal transportation
- ▶ Active tracking of potential businesses related to autonomous vehicles and transportation methods



SUSTAINABILITY GOALS



Carbon neutrality by 2030: renewable energy to cover the consumption of the service station network, including the EV chargers



Carbon offsetting initiatives



Conscious waste management

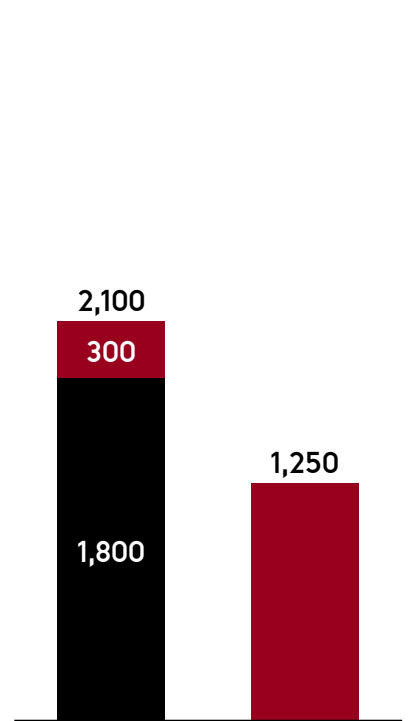


Extensive use of recyclable materials (e.g. coffee cups) at Service Stations

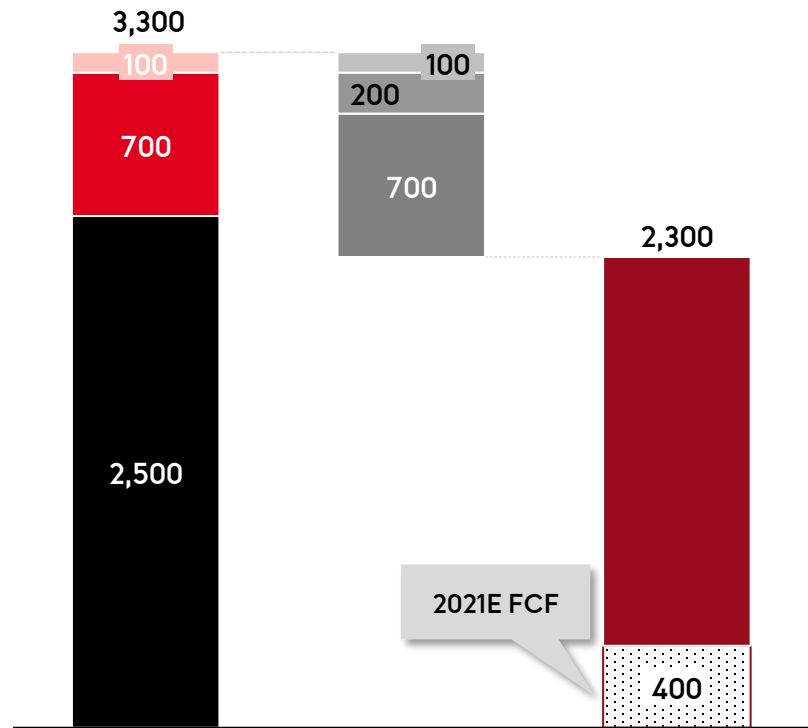
~USD 2.3BN SIMPLIFIED FCF IN 2021-25

RIISING EBITDA TO YIELD HIGHER SIMPLIFIED FREE CASH FLOW IN 2021-2025

2016-2020 **STRATEGIC ACTIONS** **EBITDA AND FCF IN 2021-2025 (MN USD)** **DRIVERS**



- ▶ Expansion of SeS network
- ▶ Increased premium penetration
- ▶ Launching alternative fuel and mobility services
- ▶ Strengthened food & convenience offers
- ▶ New, digital loyalty program



- ▶ Increasing gross margin contribution of consumer goods from 27% in 2020 to ~33% by 2025
- ▶ CAPEX distribution: ~74% on network construction and maintain assets; ~18% on mobility, ~8% on digital
- ▶ Fresh Corner payback period: 6-8 years
- ▶ Increasing annual FCF due to continued EBITDA growth and disciplined CAPEX spending

EBITDA (2016-2020) Simplified Free cash-flow

■ Consumer Goods EBITDA
 ■ Mileage EBITDA*

* Including renewables

EBITDA (2021-2025) Organic CAPEX Simplified Free cash-flow

■ Mobility EBITDA* ■ Digital CAPEX
 ■ Consumer Goods (Non-Fuel) EBITDA ■ Mobility CAPEX
 ■ Mileage EBITDA ■ Retail CAPEX

EXPLORATION AND PRODUCTION



~364 MMBOE 2P RESERVES AND ~114 MBOEPD PRODUCTION

CEE

Reserves: 149.1 MMboe
Production: 58.1 mboepd

- ▶ **HUNGARY**
Reserves: 57.2 MMboe
Production: 32.8 mboepd
- ▶ **CROATIA**
Reserves: 91.9 MMboe
Production: 25.3 mboepd
- ▶ o/w offshore
Reserves: 9.2 MMboe
Production: 3.5 mboepd

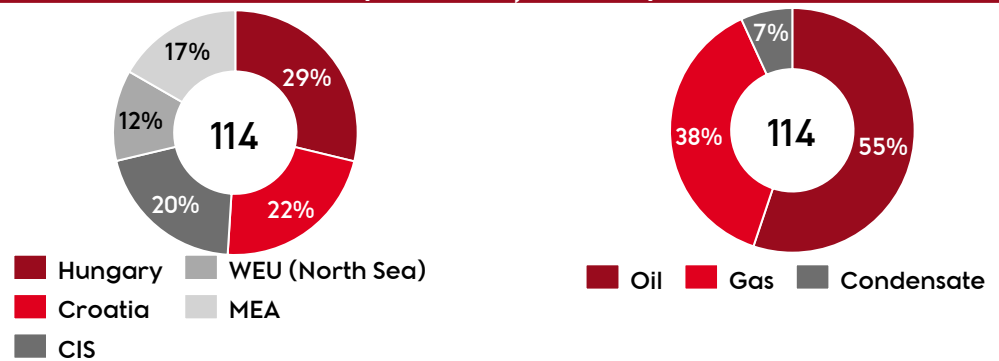


INTERNATIONAL

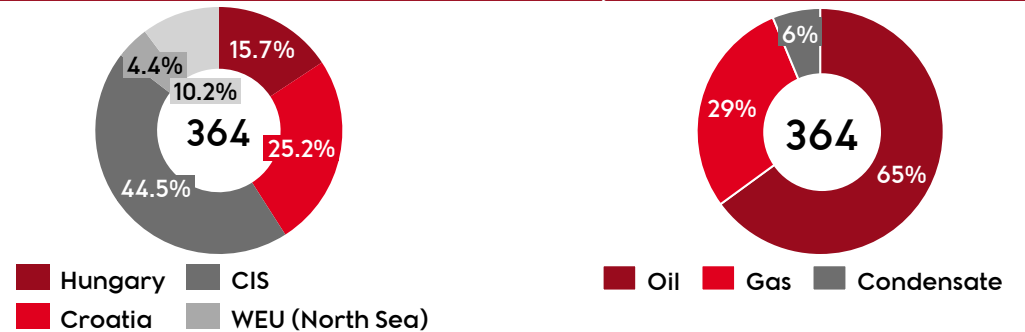
Reserves: 215.0 MMboe
Production: 55.9 mboepd

- ▶ **WEU (NORTH SEA)**
Reserves: 15.9 MMboe
Production: 13.7 mboepd
- ▶ **CIS**
Reserves: 161.9 MMboe
Production: 23.7 mboepd
- ▶ **MEA**
Reserves: 37.2 MMboe
Production: 18.5 mboepd

PRODUCTION BY COUNTRIES AND PRODUCTS (MBOEPD; Q2 2021)



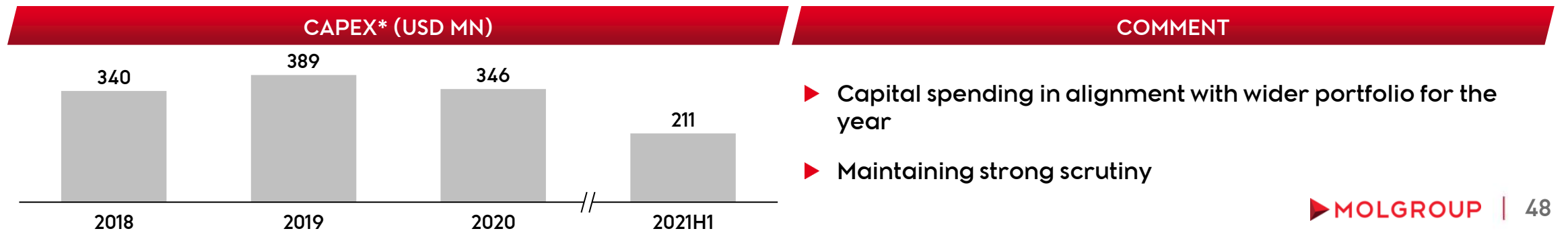
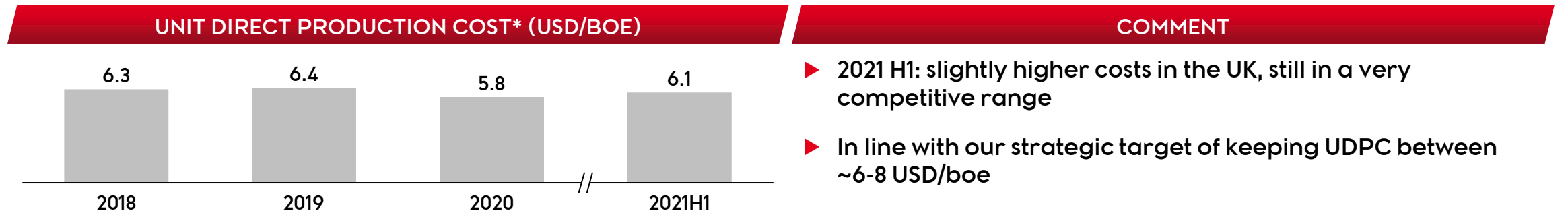
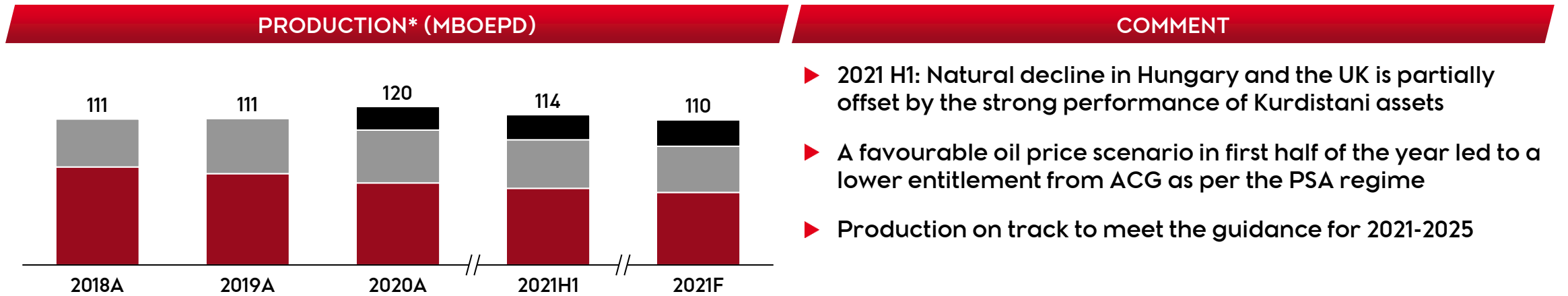
RESERVES BREAKDOWN BY COUNTRIES AND PRODUCTS (MMBOE; YE 2020)



Notes: Group production figures include consolidated assets, JVs (Baitex in Russia, 4.1 mboepd) and associates (Pearl in the KRI, 5.3 mboepd).

PRODUCTION KEPT ABOVE THE GUIDANCE OF ~110 MBOEPD FOR 2021

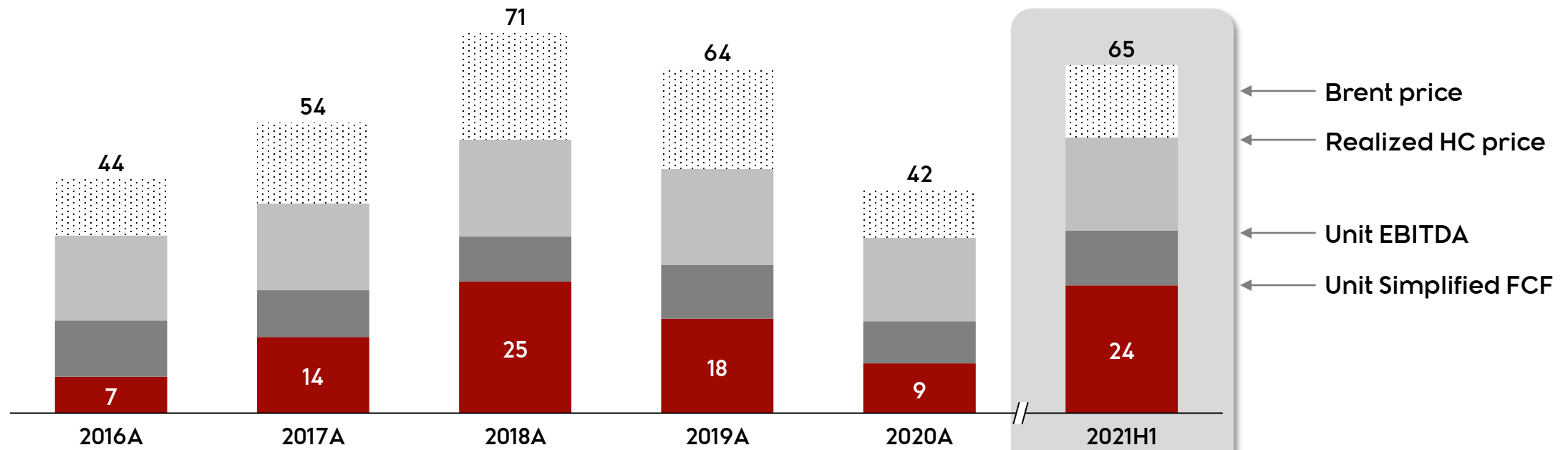
■ ACG ■ E&P International excl. ACG ■ CEE



Notes: Figures include consolidated assets, JVs and associates.

USD ~500MN SFCF GENERATED ON THE BACK OF FAVOURABLE PRICE ENVIRONMENT AND STRONG COST DISCIPLINE

PRICE REALIZATION, EBITDA, SIMPLIFIED FCF¹ (USD/BOE)



Notes: Simplified free cash flow = EBITDA less Organic CAPEX; Norway tax refund effect excluded; Entitlement production basis; figures include equity assets and ACG/BTC contribution from 16th April 2020.

ACG CONTRIBUTION IN 2020 IN LINE WITH THE EXPECTATIONS

2020 PERFORMANCE

477 mboepd

2020 production (gross) effected mainly by:

- ▶ COVID pandemic
- ▶ production curtailment imposed by OPEC+

Strong cash generation preserved and COVID pandemic related operational situation handled well:

- ▶ Coordinated response of the operator to ensure safe operations during COVID
- ▶ Operator adjusted quick to the low oil price environment
- ▶ ACE project (7th production platform) progressing with first oil target date still 2023

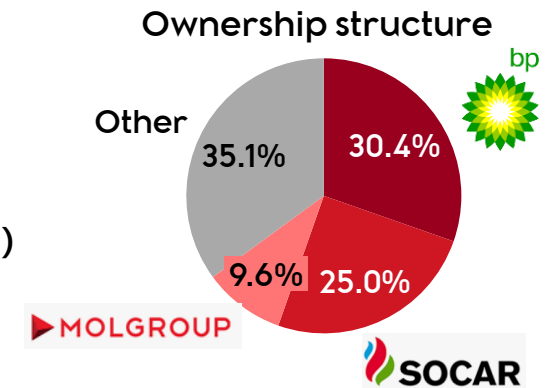
ACG continues to deliver in line with expectations from a world class asset with high margin and low cost.



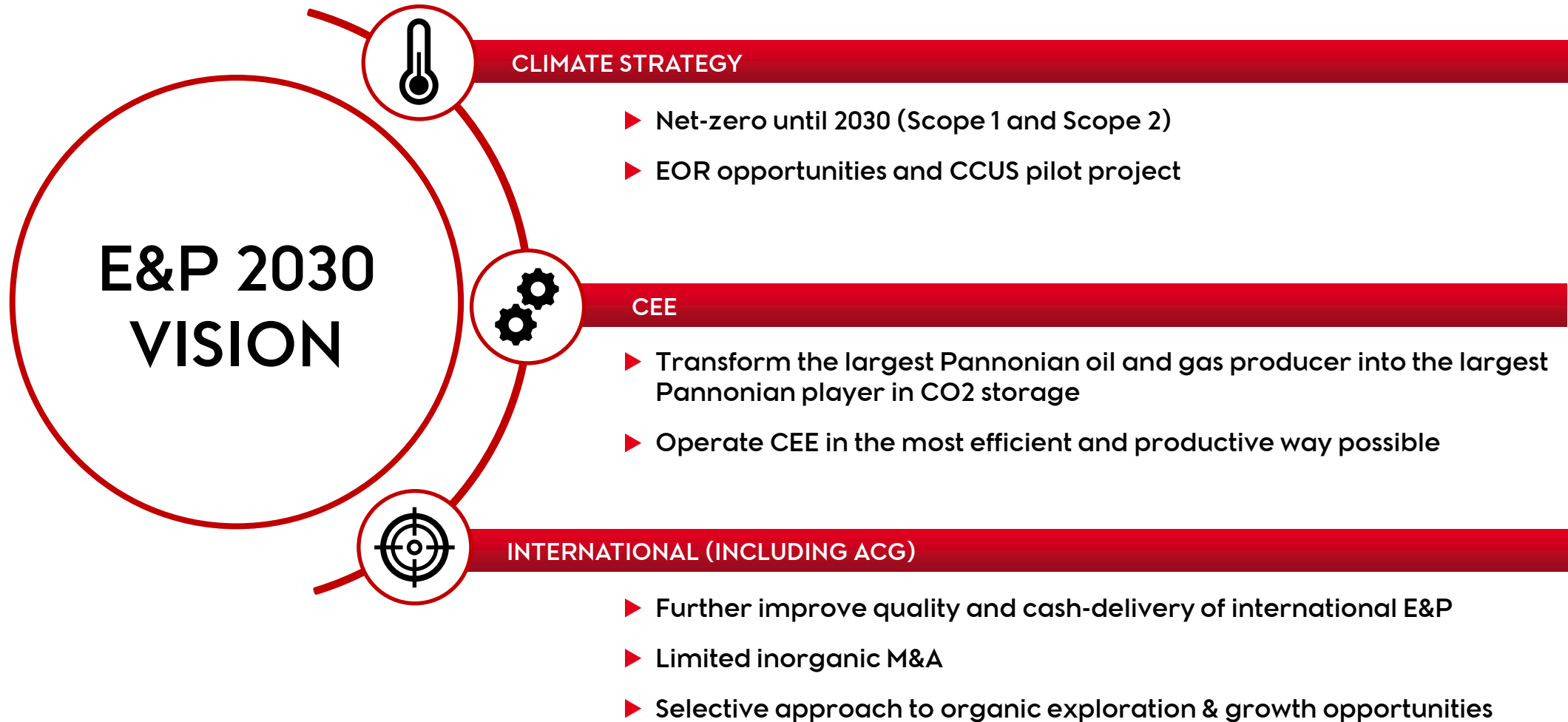
ACG platform

ASSET SUMMARY

- ▶ Deal closure: April 2020
- ▶ PSA contract expiry: 2049
- ▶ MOL net ent. production: ~15-20 mboepd (2021-2025)



E&P VISION: NET ZERO BY 2030, OPPORTUNISTIC APPROACH IN INTERNATIONAL E&P AND MANAGED DECLINE IN CEE



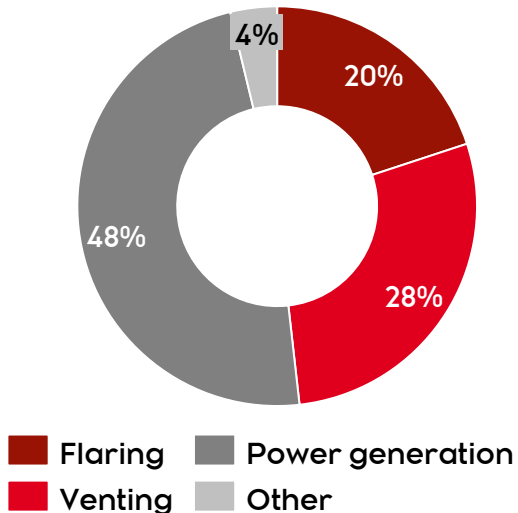
WE TARGET NET ZERO SCOPE 1 AND 2 EMISSION BY 2030

2019 CO2 EMISSION

0.9MT CO₂E

(Scope 1 + Scope 2)

Direct emission (Scope 1)
by source



WHERE ARE WE?

- ▶ MOL E&P has 30+ years experience in Hungary and 10+ years in Croatia in CO₂ storage; established regulatory framework and valuable operational experience
- ▶ MOL follows internationally recognized practices

WHAT IS OUR FUTURE ASPIRATION?

- ▶ Ensure net zero (Scope 1 and 2) operation by 2030 within Upstream
- ▶ ~70MT CO₂ storage capacity identified in the CEE region
- ▶ Additional EOR projects in the pipeline and an ambition to start the first commercial CCS project for Downstream by 2026
- ▶ Phased approach of CCUS application*

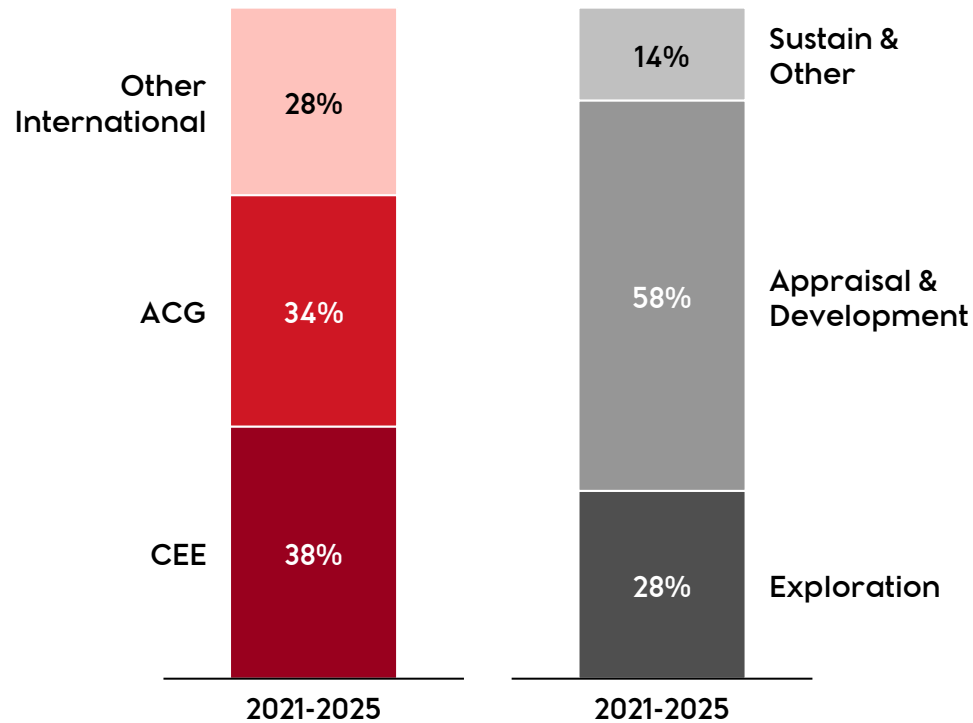
- 1 MOL Group E&P (continue & expand)
- 2 MOL Group Downstream (start 2026)
- 3 CO₂ storage for 3rd parties

* Depending on technology, subsidy and carbon prices

USD ~1.9BN CAPEX TO BE SPENT IN 2021-2025

2021-2025 CAPEX SPENDING*

USD ~1.9bn



CEE

- ▶ Brownfield developments in Hungary
- ▶ Ramp-up of Croatian offshore campaign
- ▶ Shallow gas and offshore exploration in Hungary and Croatia

INTERNATIONAL

- ▶ ACG/ACE will be the single largest project within the portfolio
- ▶ Development program of PL820 discovery in Norway; CAPEX of USD ~300mn subject to the appraisal program and final investment decision in 2022
- ▶ Development programs in UK and the Kurdistan Region of Iraq

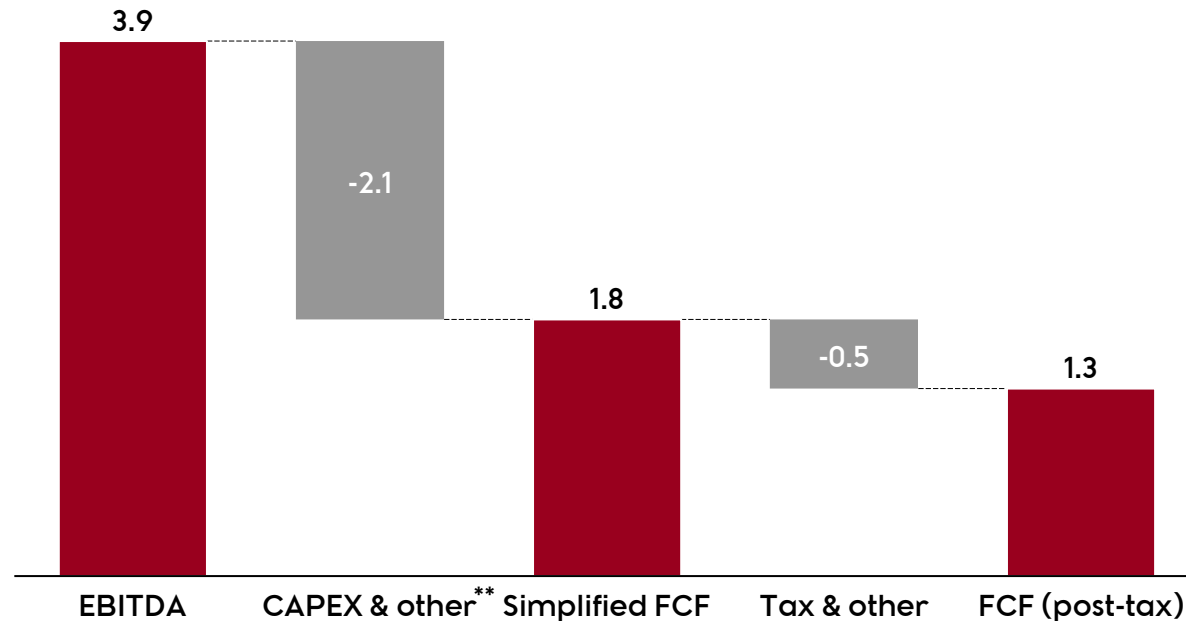
*Excluding equity consolidated assets.

USD ~1.8BN SFCF TO BE DELIVERED IN 2021-2025

EBITDA, CAPEX AND FCF* (USD BN)

KEY MESSAGES

Sensitivity: USD 10/bbl change in oil price resulting in USD ~0.8bn effect on EBITDA (cumulative 2021-25)



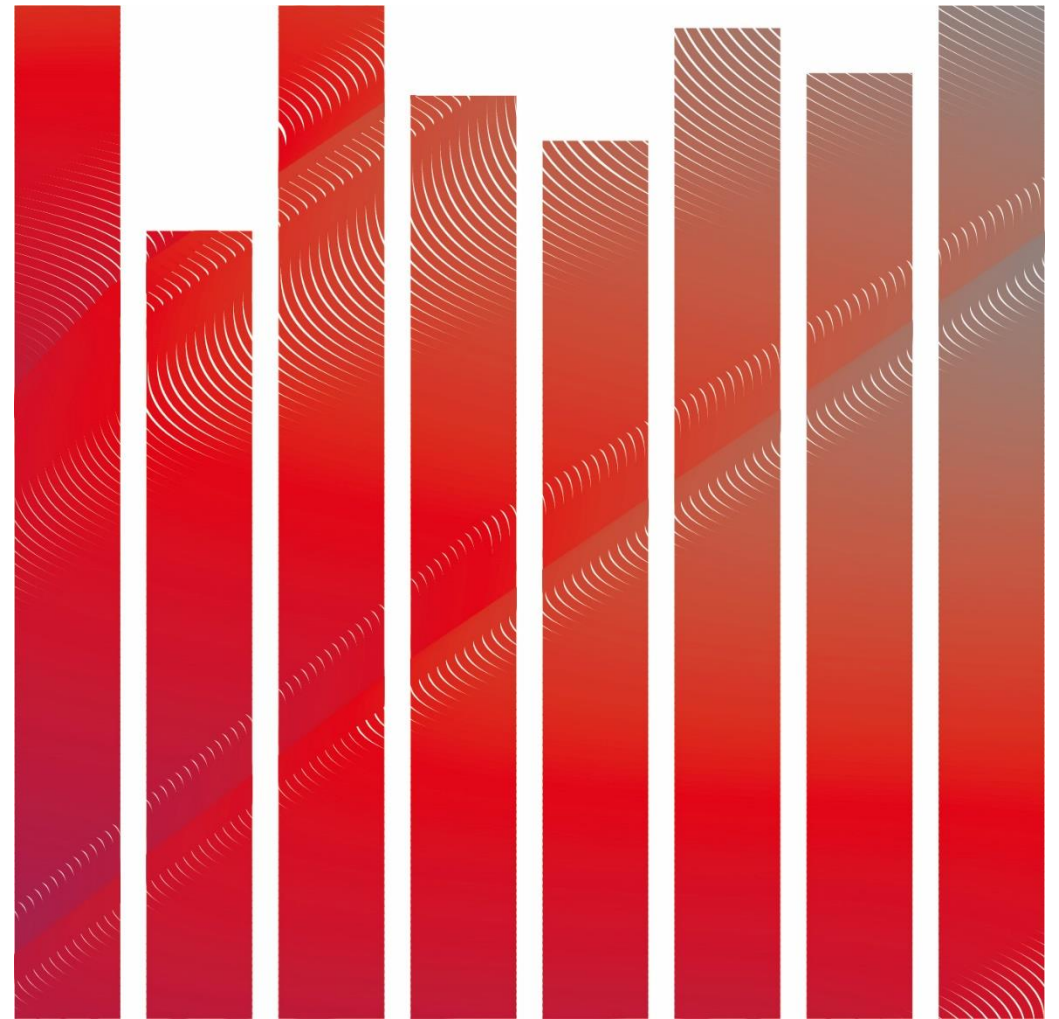
2021-2025 expected

- ▶ USD 1.8bn pre-tax and USD 1.3bn post-tax FCF to be delivered by E&P in 2021-2025
- ▶ Strong cost control with keeping unit direct production cost below USD 8/boe in 2021-2025
- ▶ E&P will remain a key cash engine for MOL Group
- ▶ E&P will continue to pursue inorganic reserve replacement in an opportunistic way

* Excluding equity consolidated assets. FCF calculation based on USD 50/bbl oil price assumption

** Including CAPEX, Norway tax refund, ACG bonus, FPSO lease, dividend payment of equity consolidated assets

FINANCIALS, GOVERNANCE AND OTHERS



STRONG H1 EBITDA DRIVEN BY SUPPORTIVE MACRO

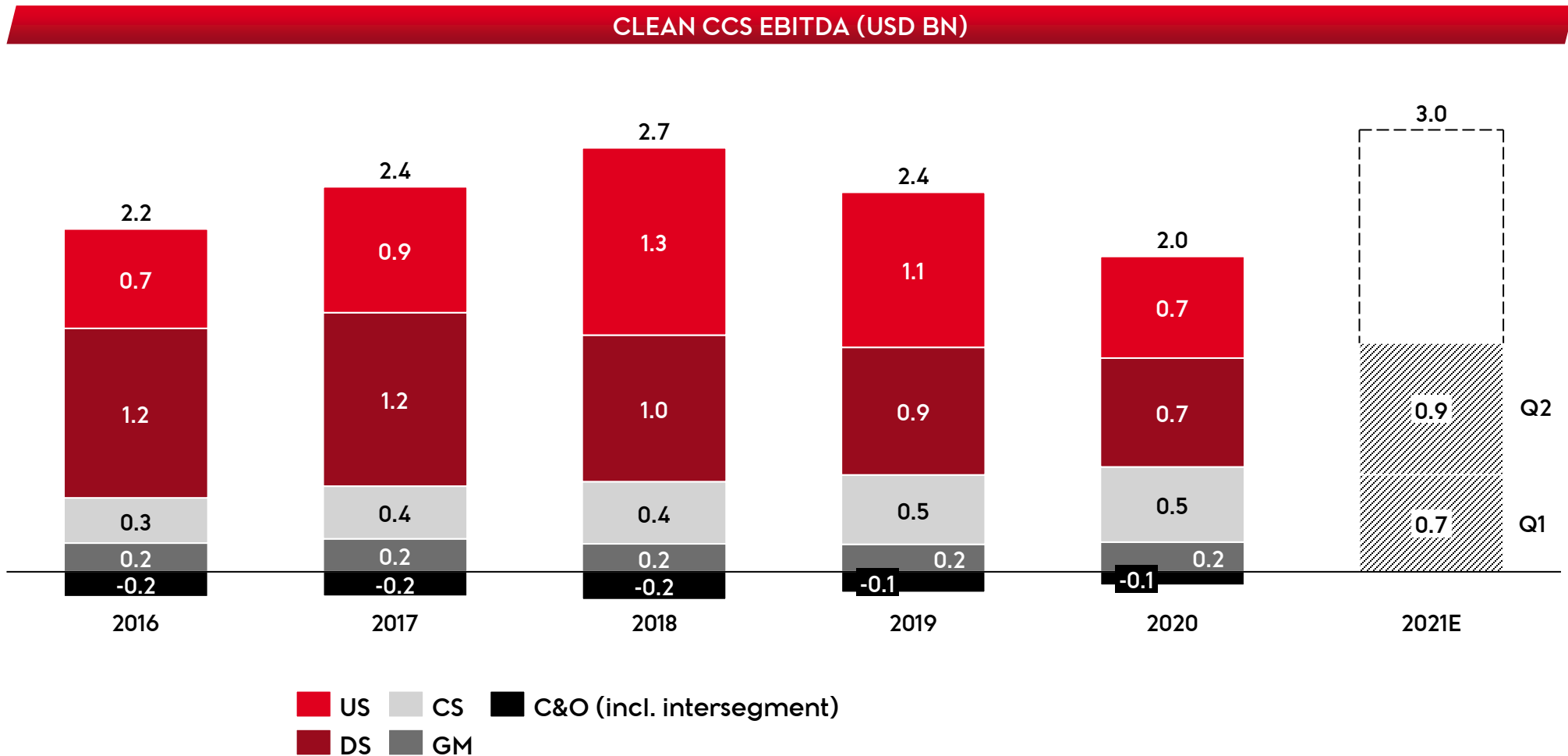
EBITDA GUIDANCE RAISED

	2020 RESULTS		H1 2021 RESULTS		2021 GUIDANCE
GROUP CLEAN CCS EBITDA	USD 2.05 BN	▶	USD 1.56 BN	▶	UPGRADED TO ~USD 3 BN
GROUP CAPEX (ORGANIC)	USD 1.41 BN	▶	USD 637 MN	▶	USD 1.7-1.9 BN
SIMPLIFIED FCF*	USD 636 MN	▶	USD 922 MN	▶	UPGRADED TO USD 1.1-1.3 BN
OIL & GAS PRODUCTION**	120 MBOEPD	▶	114 MBOEPD	▶	~110 MBOEPD
NET DEBT/EBITDA	1.61X	▶	0.9X	▶	<2.0X
HSE – TRIR***	1.1	▶	1.4	▶	<1.3

* Clean CCS EBITDA less Organic capex
 ** Including JVs and associates
 *** Total Recordable Injury Rate

STRONG Q2 2021, AFFECTED BY THE BETTER MACRO

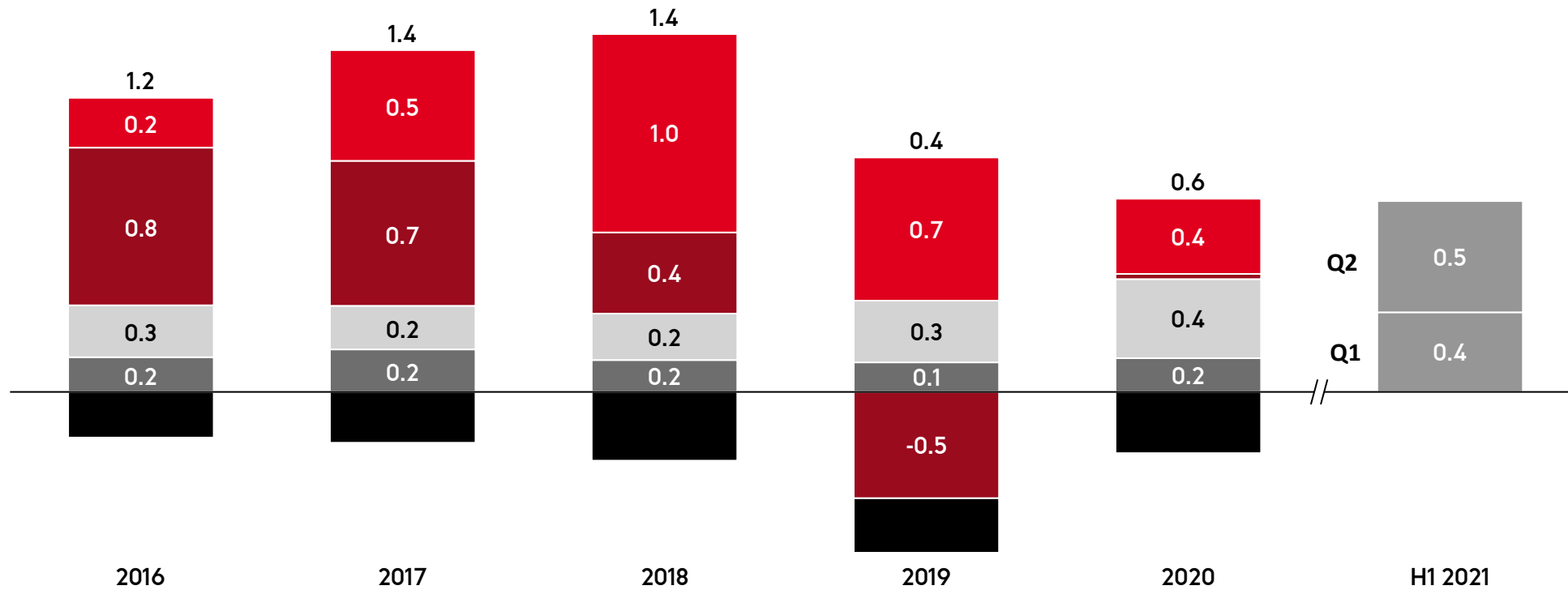
VERY STRONG DOWNSTREAM, UPSTREAM AND CONSUMER SERVICES CONTRIBUTION



ROBUST SIMPLIFIED FREE CASH FLOW IN 2015-2020

ALL SEGMENTS GENERATED SIGNIFICANT POSITIVE SIMPLIFIED FCF IN H1 2021

SIMPLIFIED FCF (USD BN)

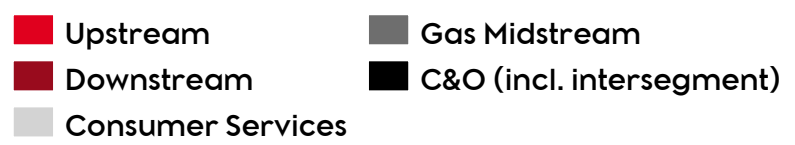
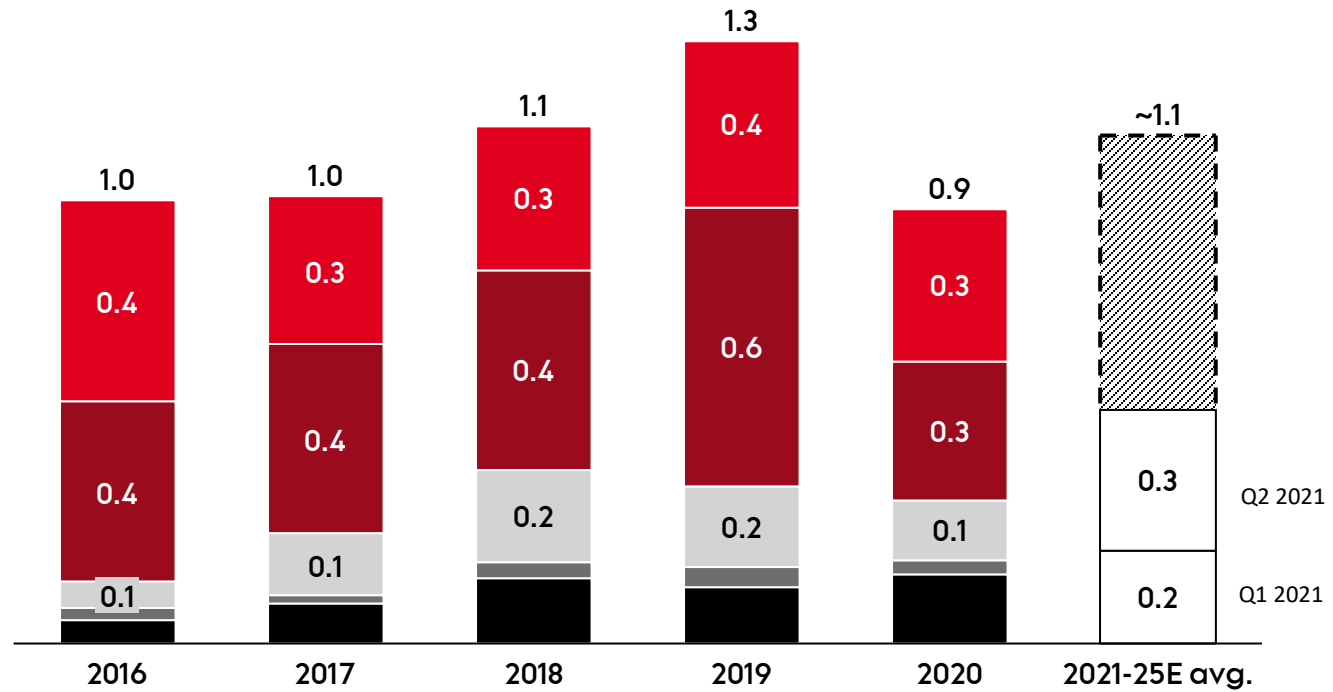


- Upstream
- Downstream
- Gas Midstream
- C&O (incl. intersegment)
- Consumer Services

(1) Simplified Free Cash Flow = Clean CCS EBITDA – Organic CAPEX

„SUSTAIN” CAPEX TO BE KEPT AROUND USD 1.1BN IN 2021-25

SUSTAIN CAPEX (USD BN)



COMMENTS

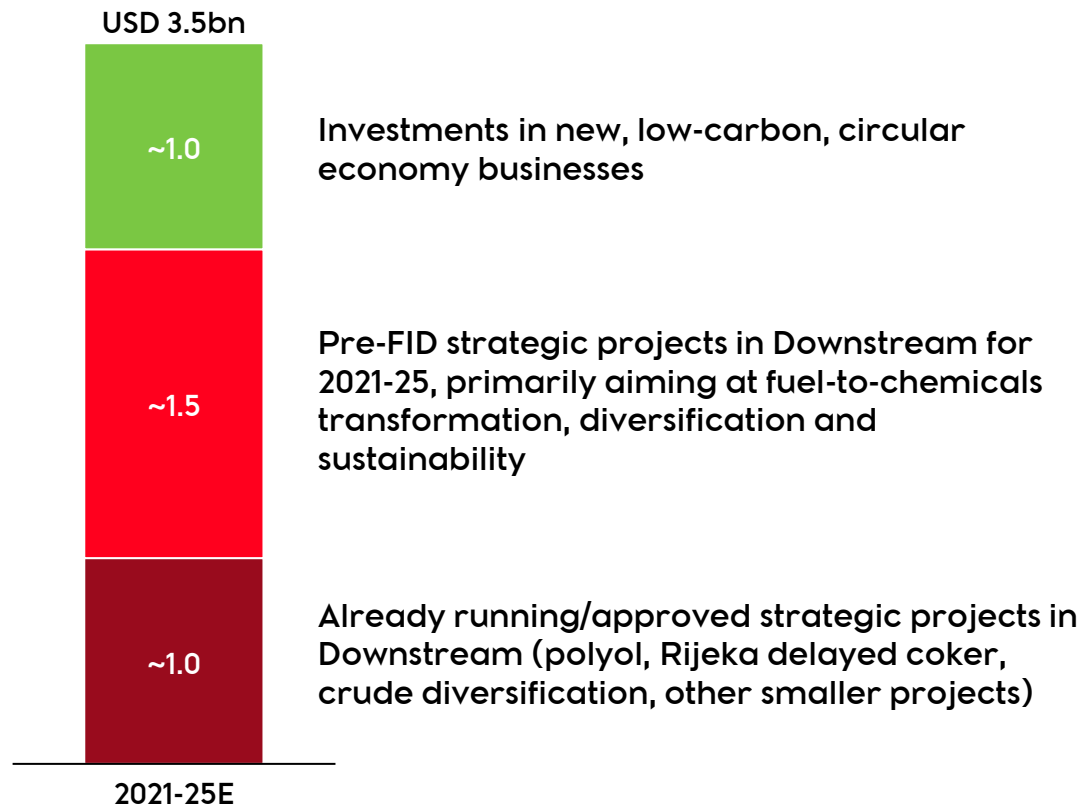
- ▶ 2020 is not a „normalized” year, as sustain capex declined materially in 2020, as a response to the crisis (delayed projects, lower maintenance)
- ▶ ACG added around USD 100-200mn annaul capex to the normalized „sustain” capex pool from 2020
- ▶ USD 1.1bn annaul average for 2021-25 represents visibly lower „sustain” capex for the group vs. pre-COVID plans

AT LEAST USD 3.5BN STRATEGIC CAPEX IN 2021-25

TO FUND THE DOWNSTREAM TRANSFORMATION AND NEW, LOW-CARBON BUSINESSES

STRATEGIC/TRANSFORMATIONAL CAPEX IN 2021-25

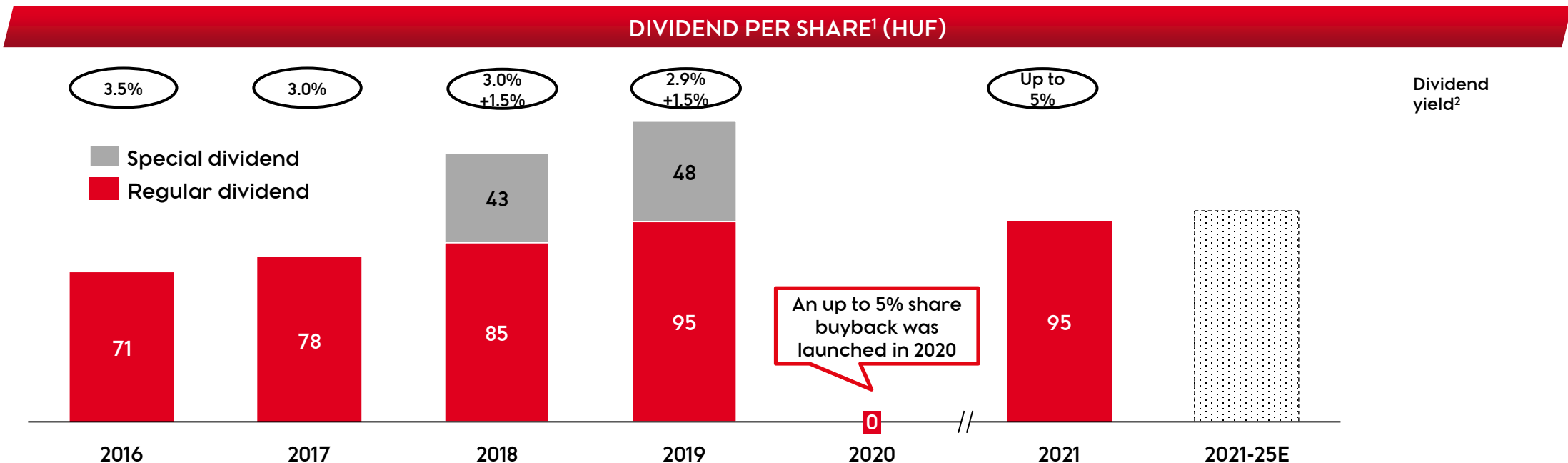
COMMENTS



- ▶ Even with a conservative mid-term macro set, in the 2021-25 period at least USD 3.5bn capex (around USD 700mn annually) will be available and earmarked to fund the fuel-to-petchem transformation and the low-carbon, green transition
- ▶ Annual distribution of this capex pool may fluctuate along with project timelines, approvals
- ▶ Additional capex pool may be available to fund the low-carbon transition and/or M&A if 1) excess cash is generated due to a stronger-than-assumed macro, and 2) financially attractive projects reach FID phase

DIVIDEND HAS A PLACEHOLDER IN THE 2021-25 FINANCIAL FRAME

PROVIDING A FAIR RETURN TO SHAREHOLDERS IS AN INTEGRAL PART OF THE TRANSITION STORY

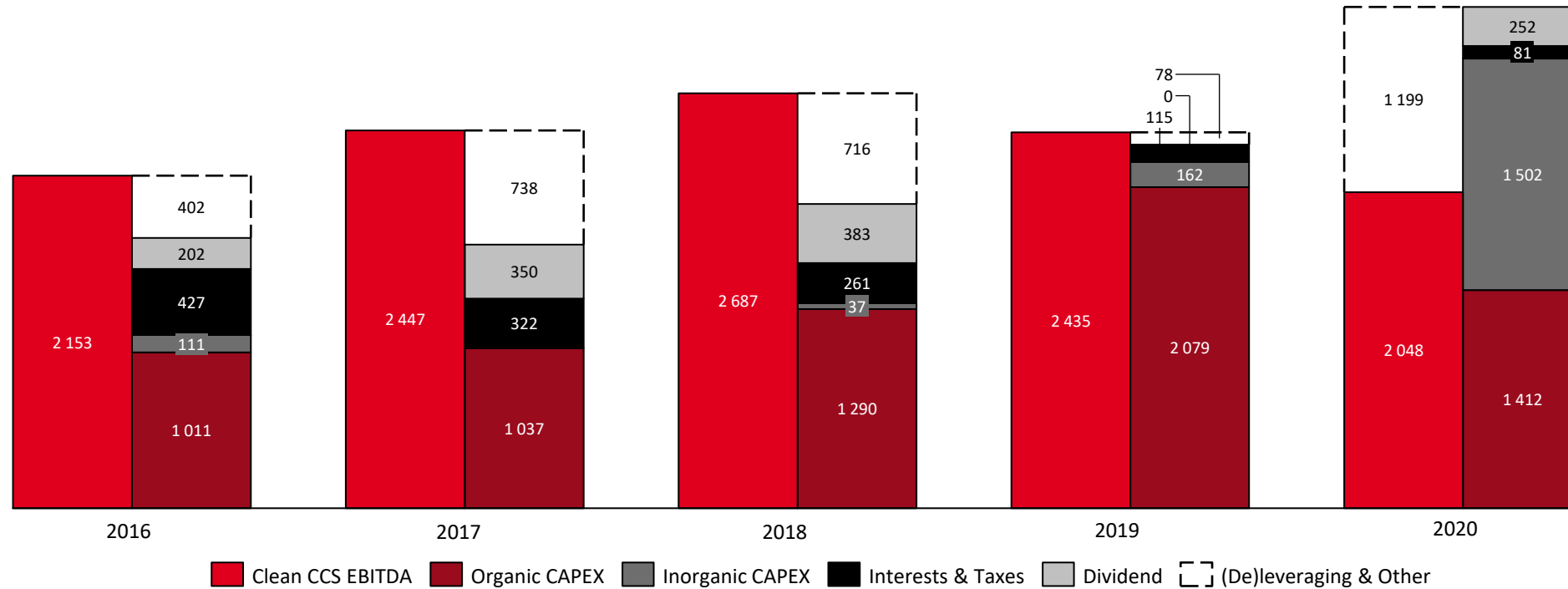


- ▶ Paying a fair, stable and predictable base dividend, around the 2019 level, ranks high in the capital allocation priority order (there is a fixed „placeholder” for USD 250mn annual dividend in the financial framework)
- ▶ Special dividend may be considered if excess cash is generated, and all low-carbon transtion-related capex need is covered
- ▶ Cash dividend is the primary distribution channel; but share bubacks may be used opportunistically (as in 2020)
- ▶ Annual review of the status and the potential use of treasury shares to continue
- ▶ Board of Directors on behalf of the 2021 Annual General Meeting of MOL Plc. decided a total sum of HUF 75,875,000,000 shall be paid out as dividend in 2021, for the 2020 financial year. The payment of dividend will commence on 18 August 2021, the gross dividend is HUF 95.02 per share.

(1) Restated to reflect post share split values;
 (2) Calculated with publication date (AGM) share prices

SOURCES AND APPLICATIONS OF CASH

SOURCES AND APPLICATIONS OF CASH, 2012-20 (USD MN)¹

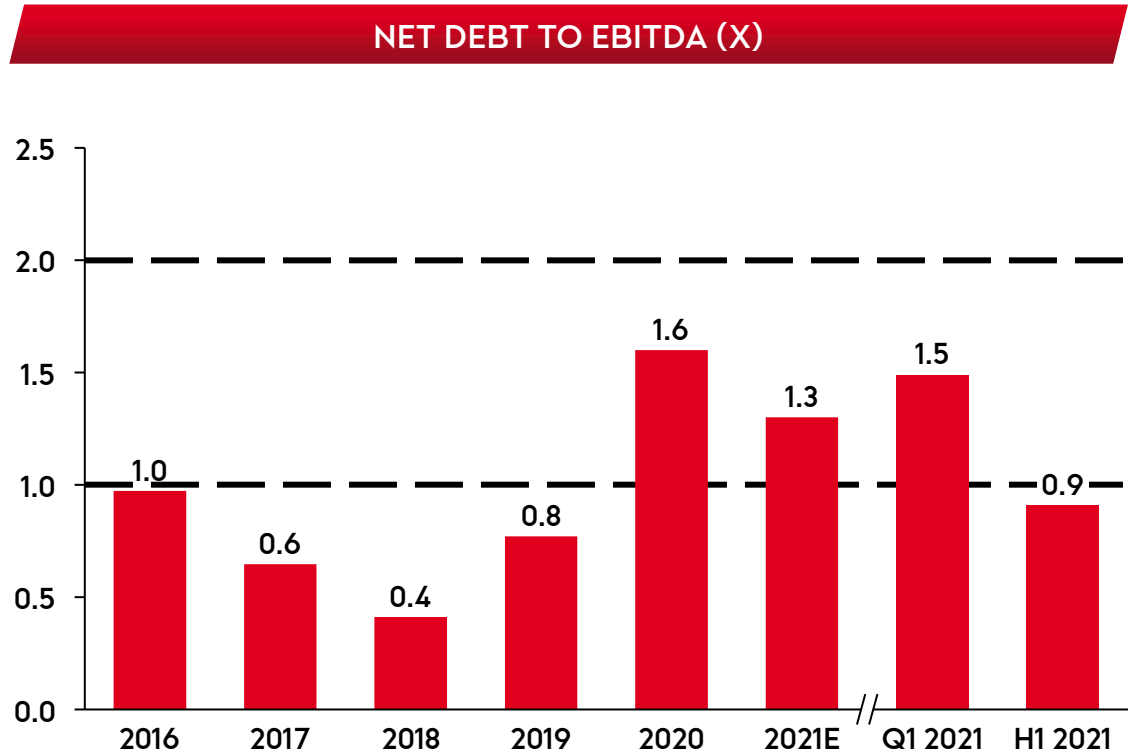


- ▶ EBITDA/CAPEX gap should cover taxes, cost of funding, dividends and small-size M&A...
- ▶ ...and would also contribute to funding the upcoming transformational projects

(1) Dividends refer to the year when they were earned, rather than when they were paid out

ROBUST BALANCE SHEET WITH AMPLE FINANCIAL HEADROOM

RETAINING FINANCIAL STRENGTH AND FLEXIBILITY IS A PRIORITY



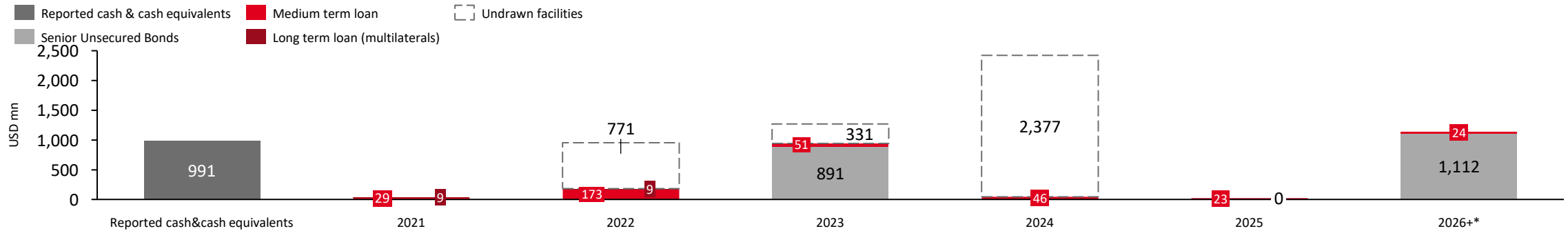
COMMENTS

- ▶ An overriding principle of financial management is to ensure operations remain cash positive even under stress, at the bottom of the cycle (as in 2020)
- ▶ Leverage remained well within the comfort zone in 2020 despite closing of the USD 1.5bn ACG transaction and the pandemic and economic crisis happening simultaneously
- ▶ Leverage is expected to fall as earnings gradually normalize
- ▶ Balance sheet flexibility may in the future again be used to grab new business opportunities (including funding M&A in all businesses)
- ▶ Credit metrics shall remain commensurate with investment grade credit rating
- ▶ Available liquidity has been fully restored to pre-ACG levels by the end of 2020 and currently stands close to USD 4bn

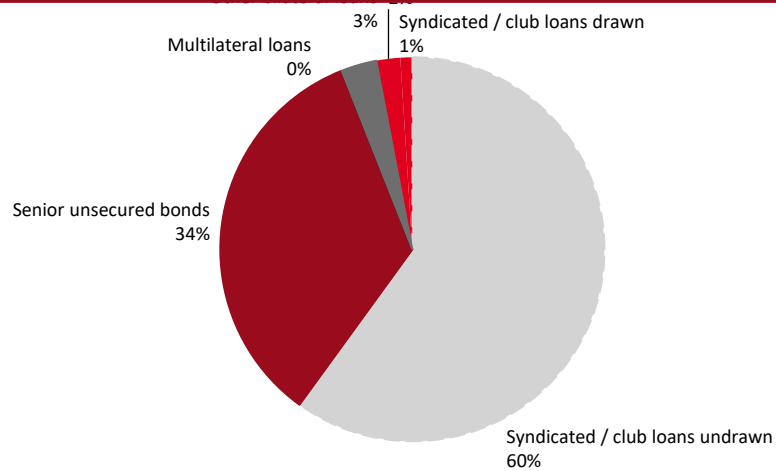
AMPLE FINANCIAL HEADROOM

FROM DIVERSIFIED FUNDING SOURCES

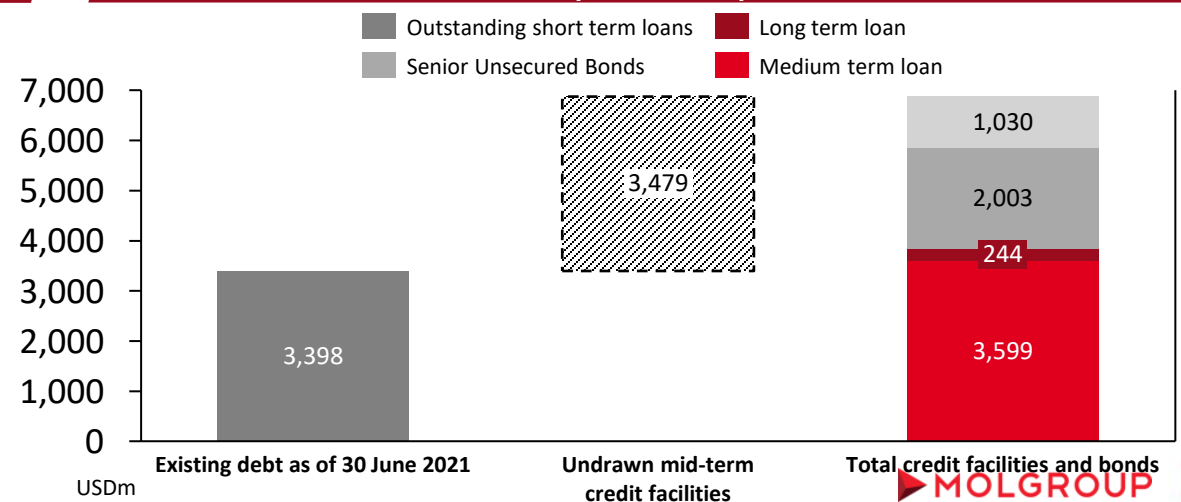
AVERAGE MATURITY OF 3.35 YEARS



MID- AND LONG-TERM COMMITTED FUNDING PORTFOLIO



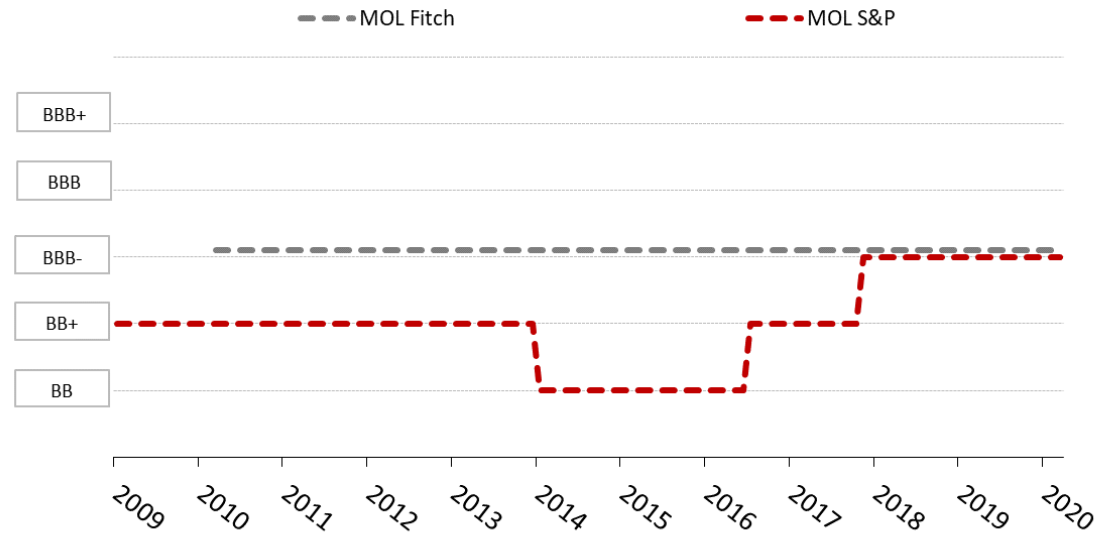
DRAWN VERSUS UNDRAWN FACILITIES (30.06.2021)



FULL INVESTMENT GRADE RATING PRESERVED

EVEN DURING UNPRECEDENTED AND CHALLENGING MARKET CONDITIONS

HISTORICAL FOREIGN LONG TERM RATINGS




COMMENTS

- ▶ Standard & Poor's confirmed BBB- investment grade rating, with revised outlook (from positive to stable) in March 2020
- ▶ BBB- (stable outlook) affirmed by Fitch Ratings in June 2020
- ▶ MOL's strong financials are visible even among better-rated peers and kept stable even under harsh downturn following the oil price collapse and coronavirus outbreak in the first months of 2020

MOL 2030+ WORKS WITH OR WITHOUT INA

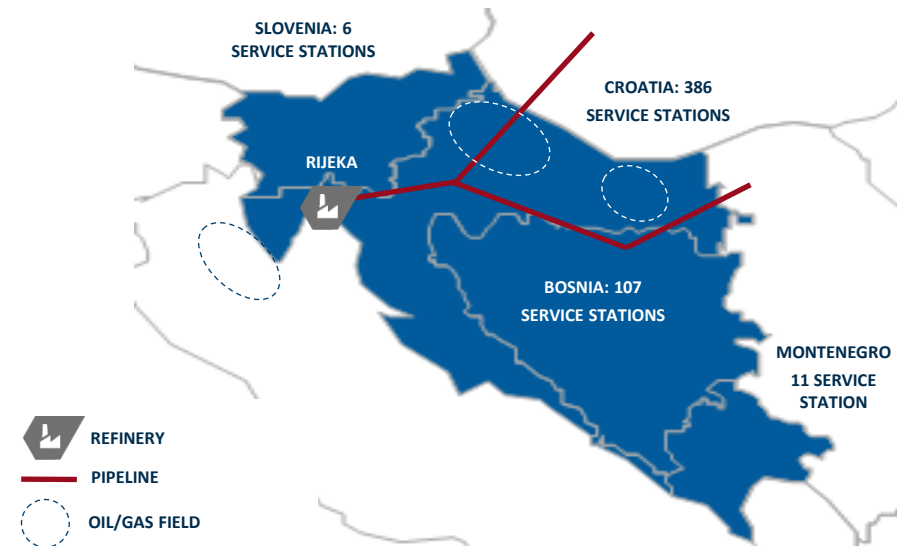
FOCUS ON SECURING RETURN ON INVESTMENT

REALITIES AND PRIORITIES

- ▶ MOL 2030 strategy can be and will be executed with or without INA
- ▶ Good geographical fit and untapped efficiency upside in downstream
 - ▶ Construction of Rijeka Delayed Coker
 - ▶ Conversion of Sisak site to various industrial activities
- ▶ Yet, the relative importance of INA has declined within MOL Group
- ▶ Priority: to maximise the value of MOL's investment in INA:
 - ▶ Keeping/operating INA on market-based terms and with a MOL-controlling position or
 - ▶ Selling/monetizing the investment
- ▶ Legal proceedings continue; first arbitration in favour of MOL (all Croatian claims rejected) 

STRONG REGIONAL ASSET BASE

- ▶ Low-cost E&P in Croatia* (both onshore and off-shore)
- ▶ Coastal refinery (Rijeka)
- ▶ Extensive retail network

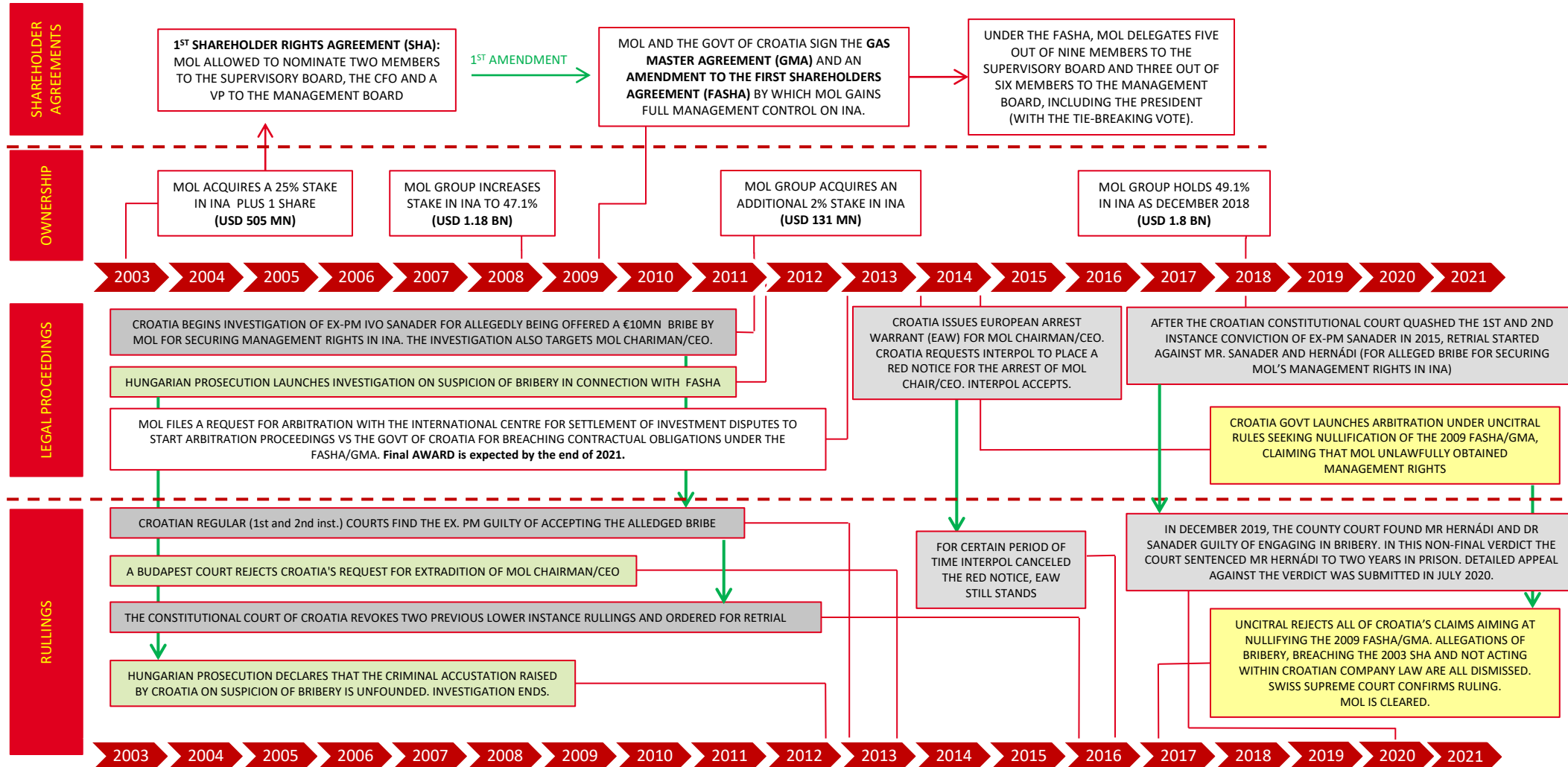


More information on the history of MOL & INA 

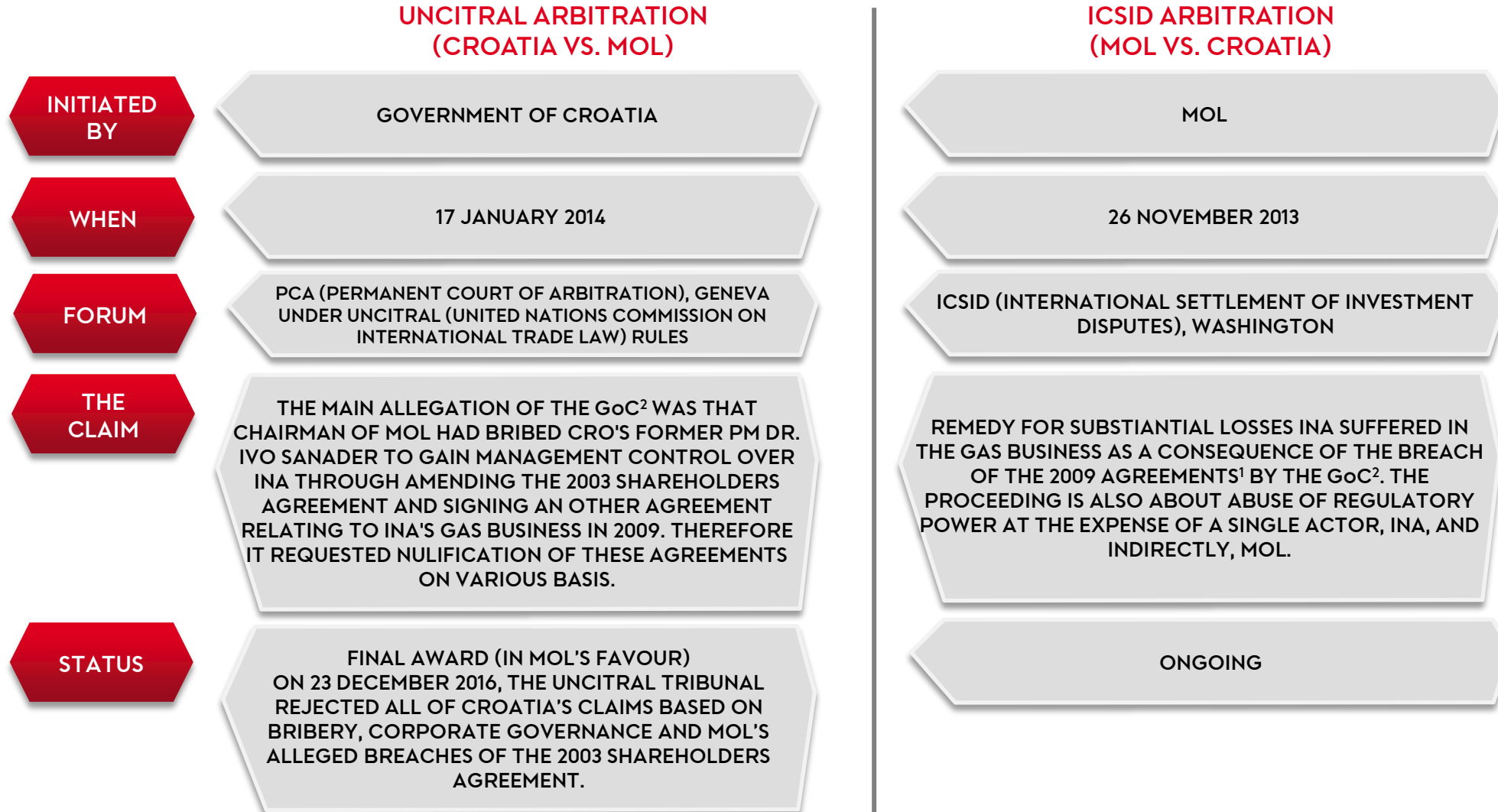
*E&P activities primarily within Croatia, with international activities in Angola/Egypt (activities in Syria are currently suspended due to force majeure proclaimed in Feb 2012)

THE HISTORY OF INA & MOL, 2003-2021

STORYLINE

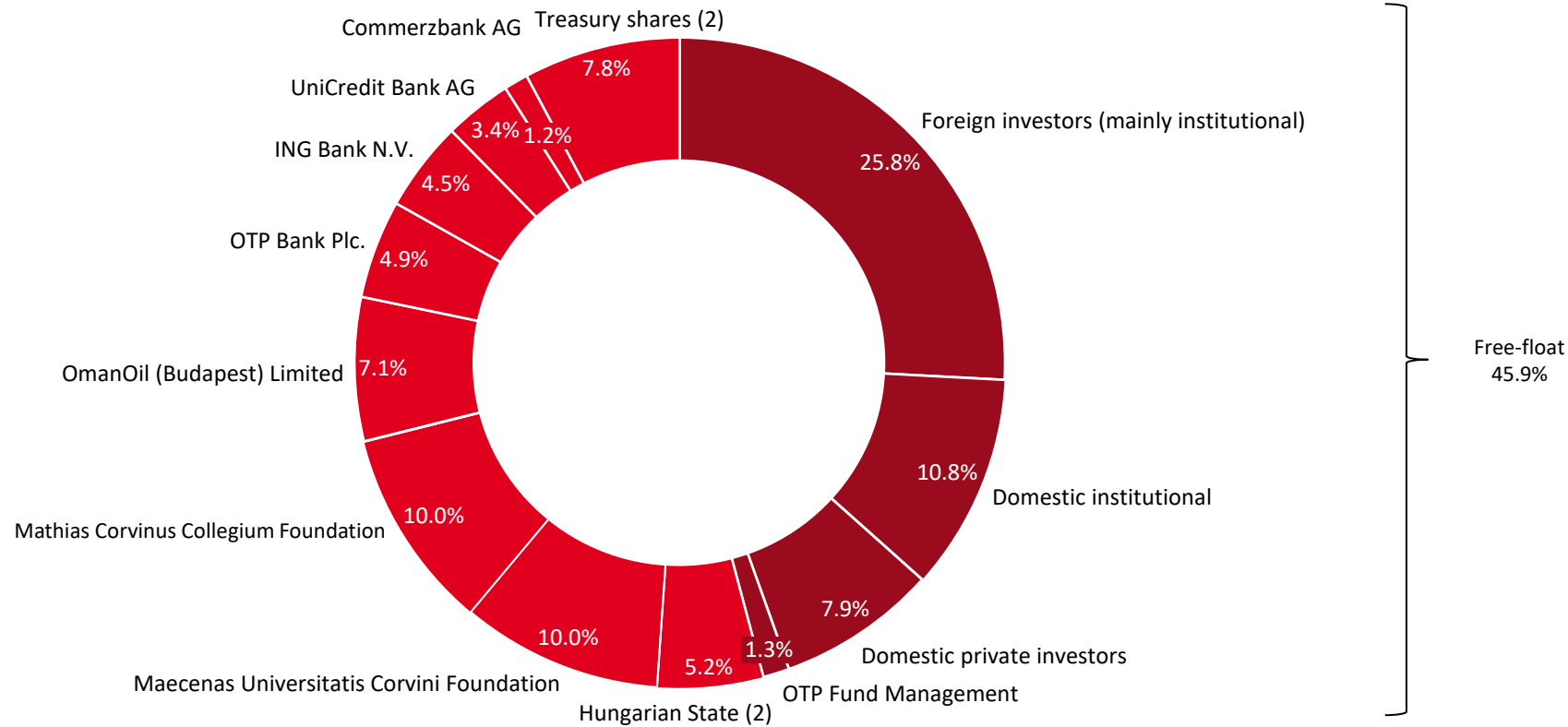


MOL-CROATIA ARBITRATION STATUS



(1) 2009 Agreements refers to FASHA (First Amendment to the Shareholders Agreement), GMA (Gas Master Agreement) and FAGMA (First Amendment to the Gas Master Agreement)
 (2) The Government of Croatia

SHAREHOLDER STRUCTURE¹



(1) Shareholders structure as of 30 June, 2021

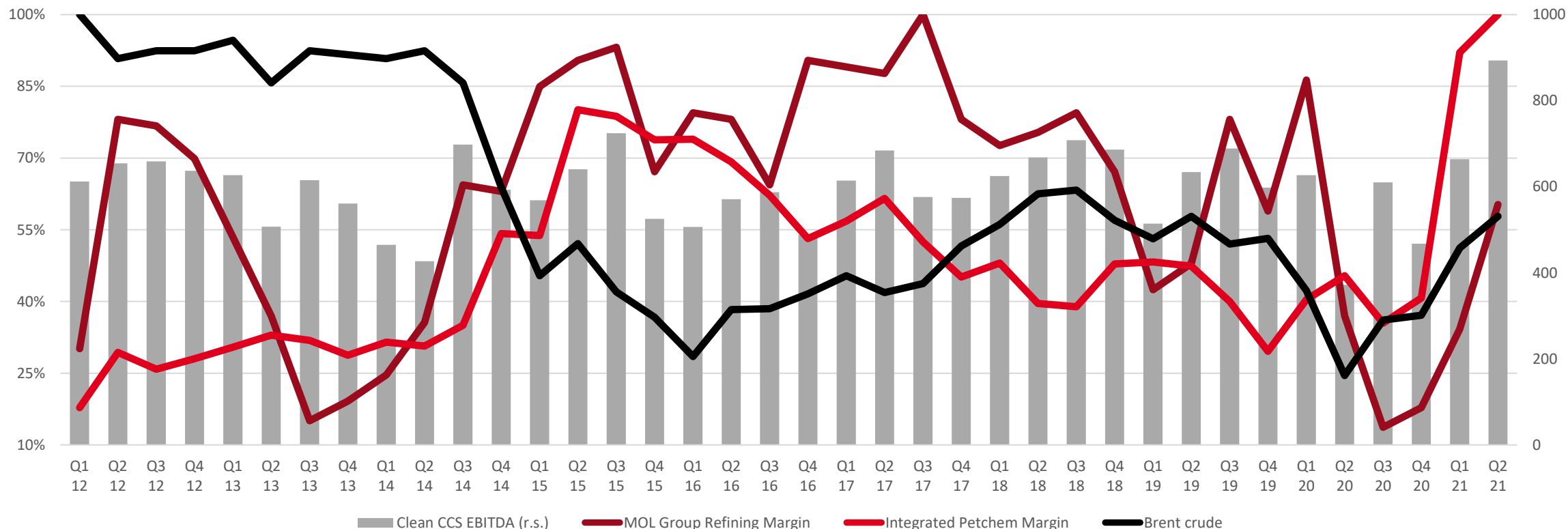
(2) On 28 July 2021, the Hungarian State transferred 42,977,996 "A" series MOL ordinary shares to the ownership of MOL New Europe Foundation in accordance with the provisions of the Articles of Association of the Foundation. On the same day, in line with the MOL's announcement on 1 April 2021, MOL transferred 42,977,996 pieces of "A" series MOL ordinary shares to MOL New Europe Foundation as capital contribution on 28 July 2021.

As a result of the above transaction, the number of voting rights of the Hungarian State in MOL decreased from 42,978,004 votes to 8 votes and the proportion of voting rights decreased from 5.24% to 0.000001%. At the same time, the number of voting rights of the MOL New Europe Foundation in MOL increased from 0 vote to 85,955,992 votes and the proportion of voting rights increased from 0% to 10.49%.

RISING COMMODITY PRICES SUPPORTS Q2 EARNINGS

PETCHEM MARGINS SOAR TO AN ALL-TIME HIGH DURING APRIL 2021

EXTERNAL ENVIRONMENT* VS MOL CLEAN CCS EBITDA (USD MN)



* The quarterly % values of the Refinery Margin, Petchem Margin and Brent price are measured against their respective maximum values (100%) in the period of Q1 2012 – Q2 2021

100% equals to the following values:

MOL Group Refining Margin: 7.3 USD/bbl; MOL Group Petrochemicals margin: 949.1 EUR/t; Brent crude: 119 USD/bbl

KEY ITEMS OF TAXATION

CORPORATE INCOME TAX (CIT) RATES CUT IN CORE OPERATING COUNTRIES

HUNGARY

- ▶ Statutory CIT rate is 9%
- ▶ Profit based 'Robin Hood' with an effective-tax rate of 19%
 - ▶ Only energy related part of the profit affected statutory tax rate is 31%
 - ▶ Only the Hungarian operation of certain companies are affected (i.e: MOL Plc., while gas transmission (FGSZ) or petrochemicals (MOL Petrochemicals) are not subject to the tax)
- ▶ Gross margin - based Local Trade Tax (statutory tax rate: 2%) and Innovation Fee (0.3%)

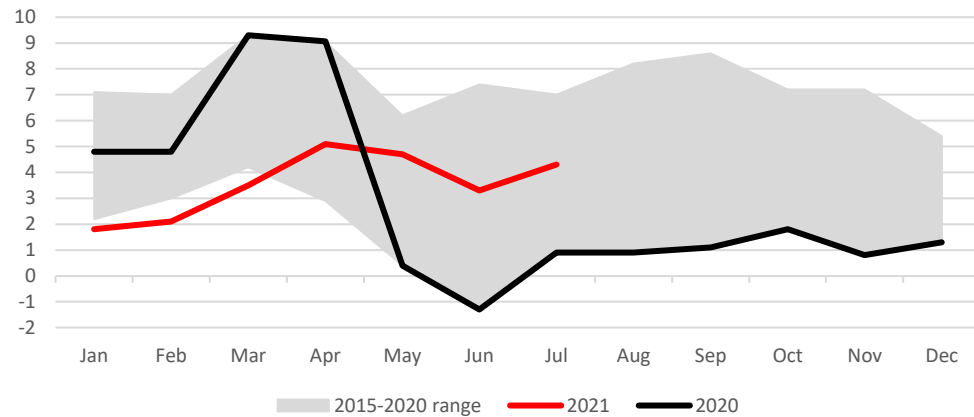
CROATIA & SLOVAKIA

- ▶ CIT rate is 18% in Croatia and 21% in Slovakia

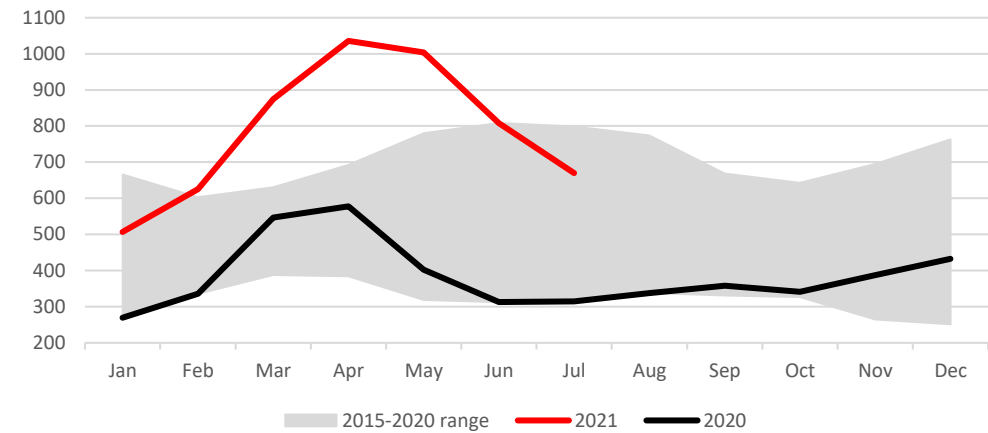
HUF bn	2015	2016	2017	2018	2019	2020
Local Trade Tax and Innovation Fee	15	14	15	16	16	15
Corporate Income Tax	23	37	29	24	17	20
Total cash taxes	38	51	44	40	33	35

MOL GROUP REFINERY AND PETCHEM MARGINS

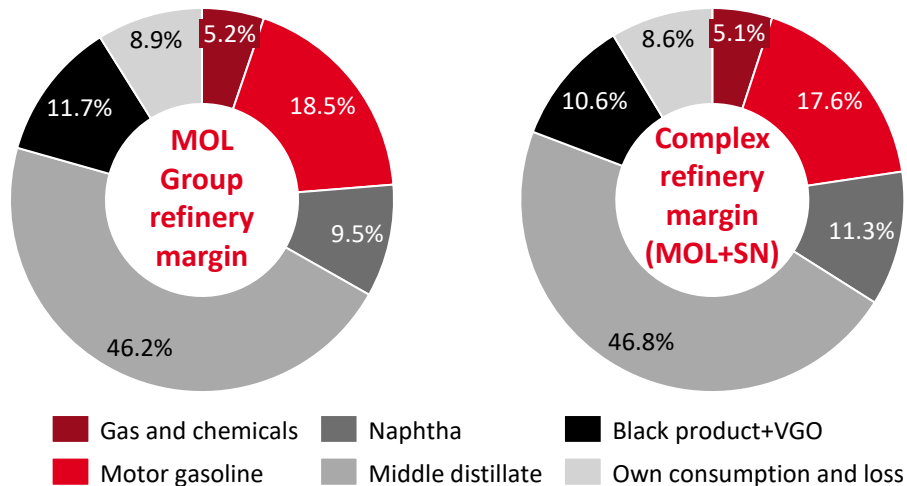
MOL GROUP REFINERY MARGIN¹ (USD/bbl)



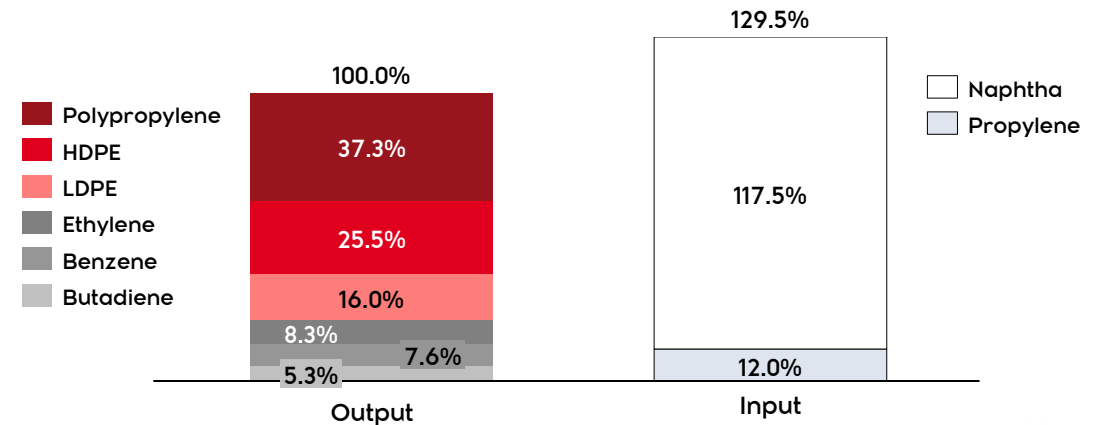
PETROCHEMICALS MARGIN (EUR/t)²



IMPLIED YIELDS



IMPLIED YIELDS AND FEEDSTOCK



(1) Based on weighted Solomon refinery yields, contains cost of purchased energy
 (2) From January 2016 we use MOL Group Petrochemical Margin figures instead of Integrated Petrochemical Margin

A CONSERVATIVE MID-TERM BASE MACRO FRAMEWORK AND RISING CARBON PRICE ASSUMPTION

KEY MACRO ASSUMPTIONS

	2018	2019	2020	9Y AVG	2021-25E
Brent crude (USD/bbl)	71	64	42	72	40-60 (prev. 50-70)
Natgas price (TTF 1M, EUR/MWh)	22	15	10	19	12-18 (prev. 15-20)
MOL Group refinery margin (USD/bbl)	5.4	4.2	2.8	4.6	3.0-4.0 (prev. 4.0-5.0)
MOL Group petchem margin (EUR/t)	399	372	384	420	300-400 (unchanged)
ETS carbon price (EUR/t)	16	25	25	12	50

CCS EBITDA SENSITIVITY TO KEY EXTERNAL DRIVERS

Sensitivity	Est. Clean CCS EBITDA impact (USD mn)	% of Group EBITDA 2021E
+/- 10 USD/bbl Brent price	~150	6.5%
+/- 5 EUR/MWh Gas Price (TTF)	~100	4.3%
+/- 1 USD/bbl MOL Group refinery margin	~110	4.8%
+/- EUR 50/t MOL Group petchem margin	~80	3.5%
-/+ EUR 10/t ETS CO2 price	~25	1.1%

Notes:

- Sensitivity calculated for 2021; ceteris paribus for current assets assuming full re-pricing of the portfolio; all other premises and volumes remain unchanged
- Crude price and natural gas price sensitivity reflects only E&P sensitivity
- CO2 sensitivity assumes unchanged ETS quota allocation

TOP MANAGEMENT INCENTIVE SCHEMES

FOR EXECUTIVE MEMBERS, AROUND 2/3 OF TOTAL REMUNERATION IS VARIABLE AND PERFORMANCE DRIVEN

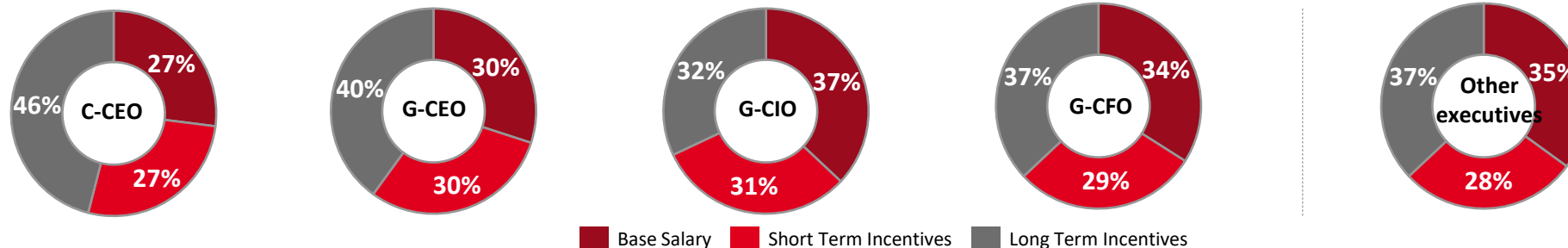
SHORT-TERM INCENTIVES

- ▶ Bonus opportunity between 0.70x and 1x of annual base salary, depending on the level
- ▶ Payout linked to yearly performance based on financial, operational and individual measures:
 - ▶ Financial measures: EBITDA and CAPEX targets to achieve the 2030 strategic targets of MOL Group for Chief Executives' Committee members, on operative and financial measures reflecting annual priorities and the strategic direction of each business division within the framework of the Group's long-term strategy
 - ▶ Non-financial measures: Safety as a number one Group priority, TRIR, other MOL Group 2030 strategy targets
- ▶ In MOL Hungary, managers can enter a voluntary short-term share ownership program instead of the regular performance management system (bonus scheme) to further strengthen the alignment between the interest of our shareholders

LONG-TERM INCENTIVE

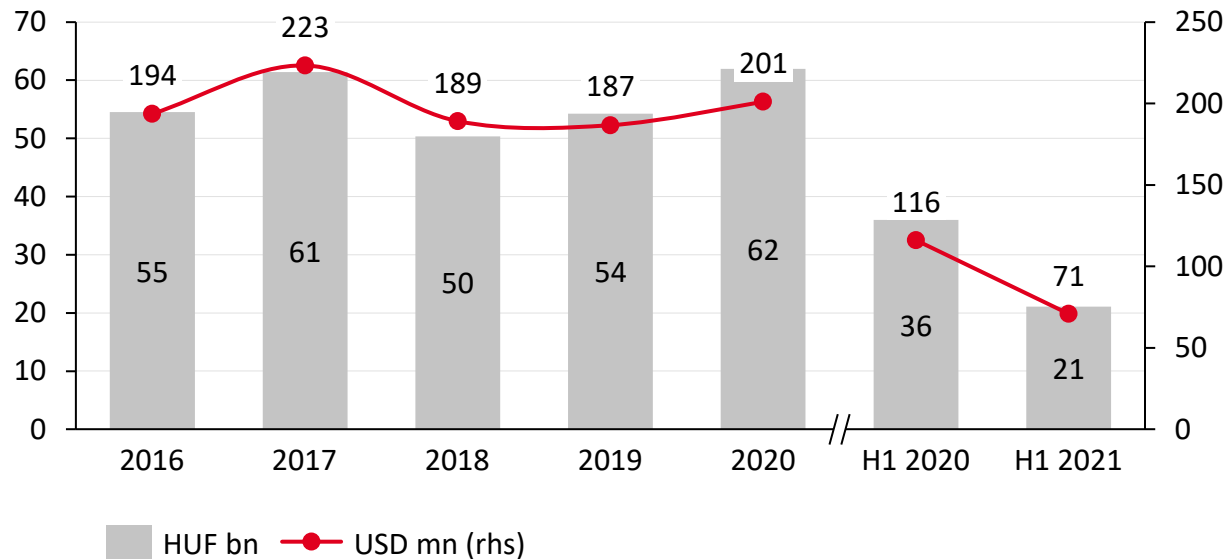
- ▶ As of 1st January 2021 a new, simple long-term incentive program, the Restricted Share Plan was launched replacing the former Absolute share value based and Relative market index-based plans
- ▶ It's a 3-year long plan, payment is in the 4th year, starts each year
- ▶ Base entitlement is defined MOL shares in line with management level
- ▶ The program is performance driven: base entitlement is multiplied by company performance (MOL Clean CCS EBITDA without threshold) and individual performance up to 150%) of the 1st year of the program
- ▶ Dividend equivalent is also incorporated into the final remuneration taking closer the executives to the shareholders interests
- ▶ Generally, in MOL Hungary, payout of the incentive is MOL shares in order to further strengthen the alignment between the interest of our shareholders and MOL management.

REMUNERATION MIX



GAS MIDSTREAM: STABLE CASH FLOW

GAS MIDSTREAM EBITDA (HUF BN, USD MN)



FACTS & FIGURES

- ▶ Domestic natural gas transmission system operator
- ▶ Regulated business (asset base and return) with continuous regulatory scrutiny
- ▶ Nearly 6,000km pipeline system in Hungary
- ▶ Transit to Bosnia-Herzegovina
- ▶ Interconnectors to Croatia, Romania, Slovakia, Ukraine and unidirectional inlet point from Austria and exit point to Serbia
- ▶ Both transit revenues and regulated income fell as a result of materially decreased cross-border capacity and transmission demand
- ▶ Non-regulated transit revenues fell by almost 80% in Q1, as transmission towards Serbia has stopped from January 2021

DISCLAIMER

"This presentation and the associated slides and discussion contain forward-looking statements. These statements are naturally subject to uncertainty and changes in circumstances. Those forward-looking statements may include, but are not limited to, those regarding capital employed, capital expenditure, cash flows, costs, savings, debt, demand, depreciation, disposals, dividends, earnings, efficiency, gearing, growth, improvements, investments, margins, performance, prices, production, productivity, profits, reserves, returns, sales, share buy backs, special and exceptional items, strategy, synergies, tax rates, trends, value, volumes, and the effects of MOL merger and acquisition activities. These forward-looking statements are subject to risks, uncertainties and other factors, which could cause actual results to differ materially from those expressed or implied by these forward-looking statements. These risks, uncertainties and other factors include, but are not limited to developments in government regulations, foreign exchange rates, crude oil and gas prices, crack spreads, political stability, economic growth and the completion of ongoing transactions. Many of these factors are beyond the Company's ability to control or predict. Given these and other uncertainties, you are cautioned not to place undue reliance on any of the forward-looking statements contained herein or otherwise. The Company does not undertake any obligation to release publicly any revisions to these forward-looking statements (which speak only as of the date hereof) to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events, except as maybe required under applicable securities laws.

Statements and data contained in this presentation and the associated slides and discussions, which relate to the performance of MOL in this and future years, represent plans, targets or projections."

MORE INFO AT www.molgroup.info

CONTACT:

Phone: +36 1 464 1395

E-mail: investorrelations@mol.hu

PRESENTATION MANUAL

LINKS () ARE AVAILABLE THROUGHOUT THE PRESENTATION THAT DIRECT YOU TO MORE INFORMATION ON THE SELECTED TOPIC.

A NAVIGATION BAR ON THE TOP OF EACH SLIDE IS ALSO AVAILABLE, WITH THE FOLLOWING BUTTONS:



HOME: GO TO THE SUMMARY SLIDE



HELP: GO TO PRESENTATION MANUAL



BACK: GO TO PREVIOUS SLIDE



FORWARD: GO TO THE NEXT SLIDE



RETURN: GO TO LAST SLIDE VIEWED