



▶ Continued strong performance in key businesses
2006 THIRD QUARTER PRELIMINARY RESULTS

November 13, 2006

▶ Third quarter highlights

- ▶ Third quarter operating profit up 36% in Q3 2006
- ▶ Operating profit adjusted by discontinuing operation up by 43%
- ▶ Upstream
 - High crude oil price
 - New exploration projects in Russia and Pakistan
- ▶ Downstream
 - Despite lower gasoline and gasoil crack spreads Downstream operating profit improved further compared to Q3 2005
 - In home markets (Hungary and Slovakia) gasoline sales increased 8% yoy, while gasoil sales were 16% higher yoy in Q3 2006
- ▶ Tax holiday due to investments made in 2005

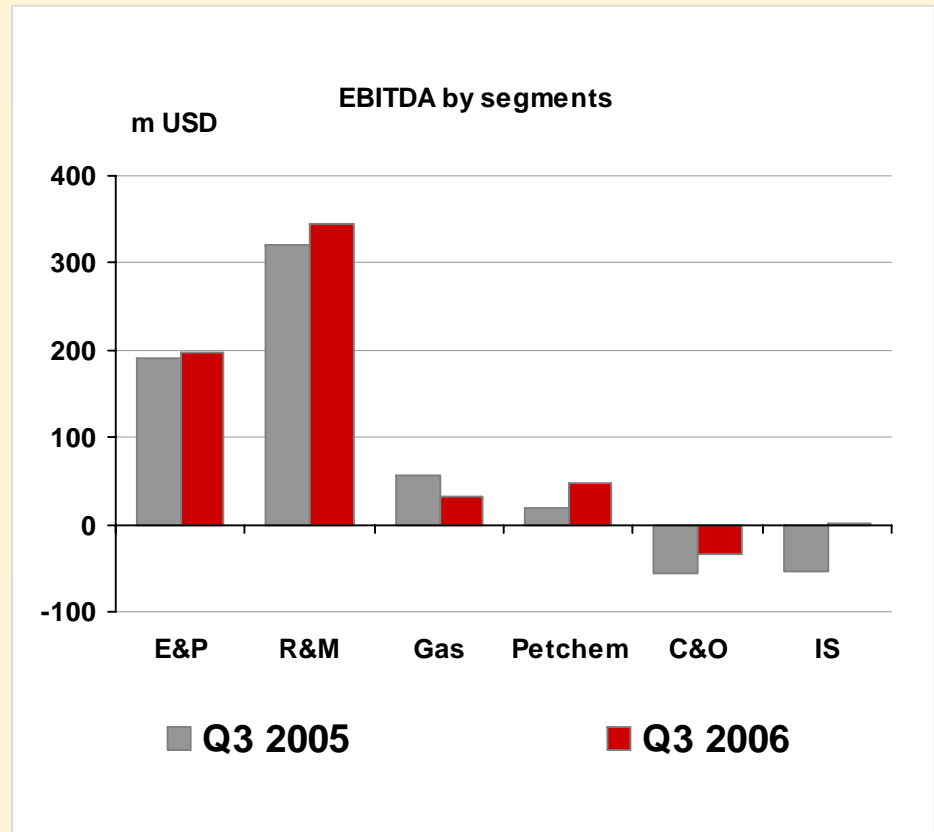
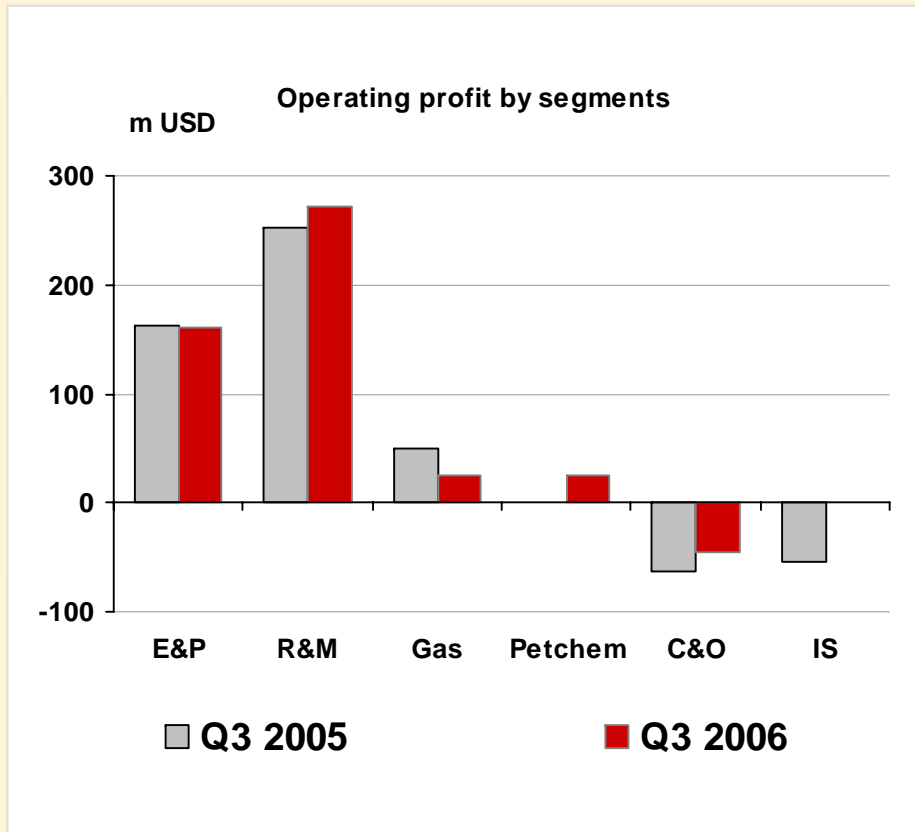
► **Strong operating performance**

2005 Q1-Q3	2006 Q1-3	Change	In USD m*	2005 Q3	2006 Q3	Change Q3 06/Q3 05
1,646.9	2,106.5	+28%	EBITDA	479.1	588.2	+23%
1,224.8	1,652.0	+35%	Operating profit	347.4	438.7	+26%
1,059.8	1,272.0	+20%	Adjusted operating profit**	330.0	438.7	+33%
116.5	127.5	+8%	Net financial expenses/(gain)	39.8	(59.7)	n.a.
984.2	1,439.5	+46%	Net income	280.3	553.0	+97%
9.6	15.0	+56%	Basic EPS (USD)	2.8	6.0	+114%

(*) In converting HUF financial data into US Dollars, the following average NBH rates were used: for Q3 2005: 201.2 HUF/USD, for Q1-Q3 2005: 195.7 HUF/USD, for Q3 2006: 216.1 HUF/USD, for Q1-Q3 2006: 213.2 HUF/USD.

(**) Operating profit excluding the one-off gain on the gas transaction and the profit of the subsidiaries sold in this transaction (Wholesale and Storage).

▶ Strong results in key businesses

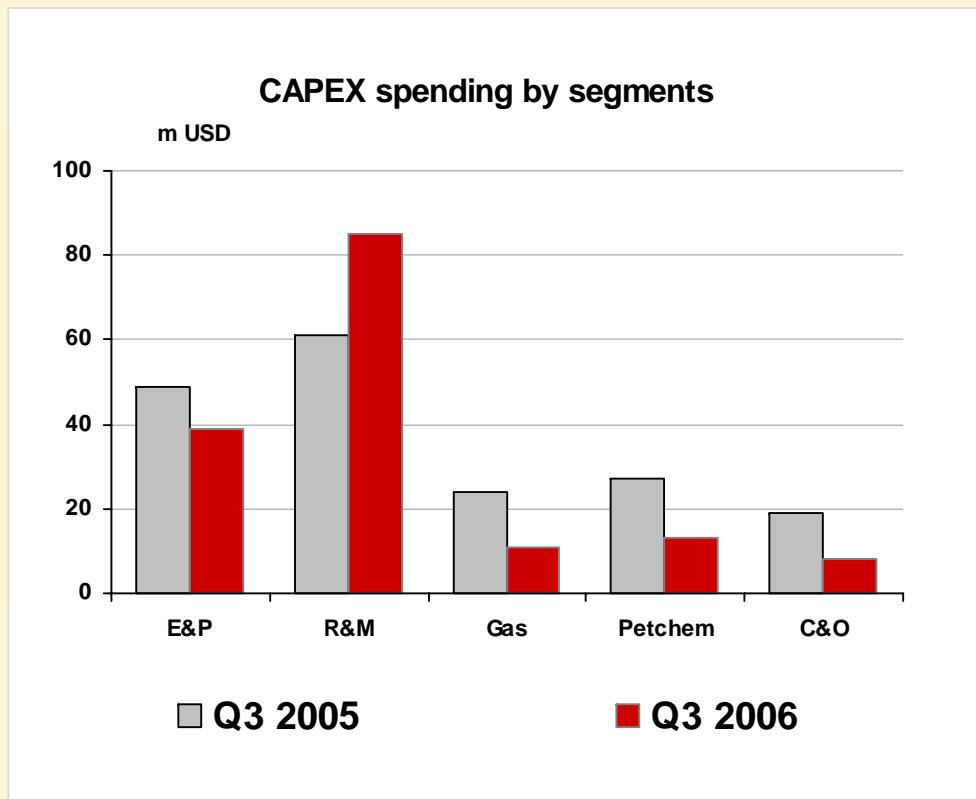


▶ **Strong cash flow demonstrates the strength of our businesses**

2006 Q1-3	2005 Q1-Q3	Change	In USD m*	2006 Q3	2005 Q3	Change Q3 06/Q3 05
1,652	1,225	35%	Profit from operations	439	347	26%
454	422	8%	Depreciation, amortisation	15	132	14%
1,754	1,510	16%	Operating cash flow before changes in working capital	601	503	19%
1,897	978	94%	Operating cash flow	698	56	1,142%
941	(636)	n.a.	Net cash (used) provided by investing activities	(144)	(152)	(5)%
(1,281)	(390)	228%	Net cash used in financing activities	(89)	216	n.a.

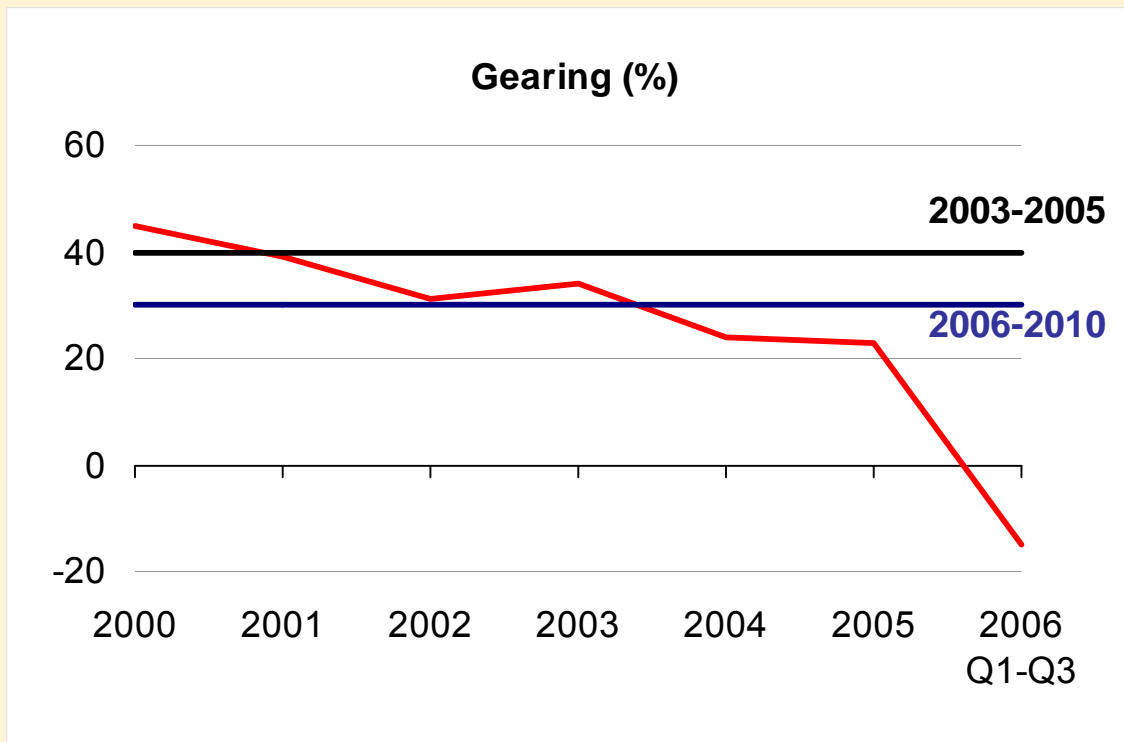
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▶ **Reduced CAPEX year-on-year**



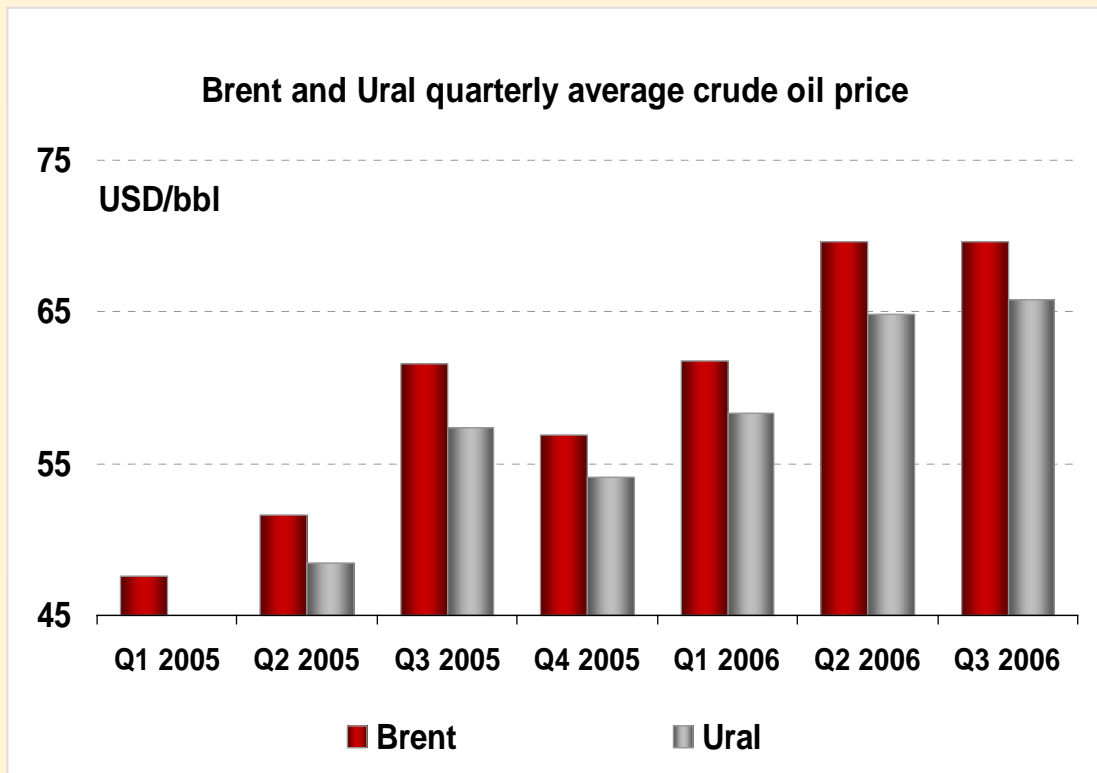
- ▶ Disciplined capital expenditures in Q1-Q3
- ▶ Higher capex expected in Q4 2006 compared to the previous quarters

▶ **Strong financial position**



- ▶ USD 756.9 mn net cash at end of Q3 2006
- ▶ Gearing ratio -14.9%
- ▶ Strategic gearing target 30%

▶ Upstream – peak crude oil prices in Q3 2006

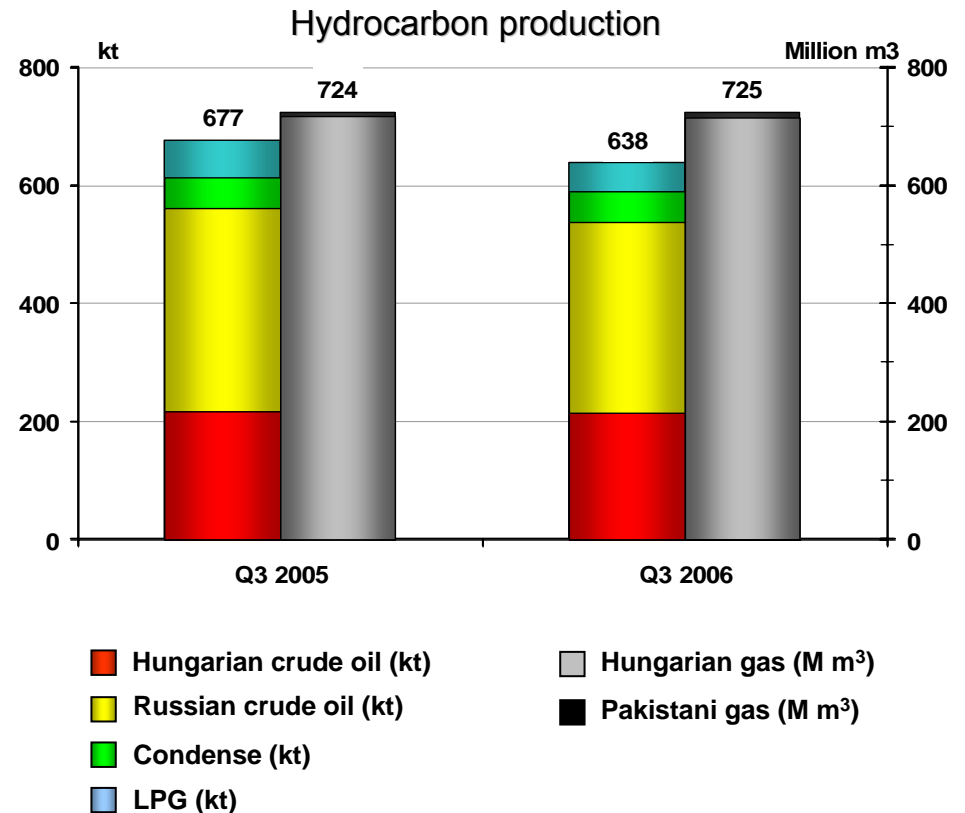


- ▶ Average Brent price up 13% to USD 69.5/bbl
- ▶ Key Drivers:
 - ▶ China and US demand growth
 - ▶ Middle East tensions
- ▶ Above average Ural discount
- ▶ But decrease in crude oil price since August

► Favourable results – stable gas production

IFRS in m USD	Q3 2005	Q3 2006	Ch. %
EBITDA	190	197	4
Operating profit	163	161	(1)
CAPEX	49	39	(21)

- Steady rise in oil prices and stronger USD support profit increase
- Hosszupalyi field compensates the natural decline of domestic natural gas production



▶ Expected exploration projects in 2006-2008

Hungary

- 7 drilling and well-tests, 2 3D seismic tests in 2006 (expected budget USD 40 mn)
- 24 drillings and 3 3D seismic tests in 2007-2008 (expected budget USD 87 mn)

Yemen

- Drilling and well test in 2006-2007
- Exploration budget for 2006-2008 USD 27 mn

Pakistan

- Gas plant and drillings at Manzalai and Makori
- G&G and seismic tests at Margala and Margala North
- Exploration budget for 2006-2008 app. USD 30 mn

Kazakhstan

- Seismics and further drillings
- Exploration budget for 2006-2008 USD 24 million

Other countries (Russia-Surgut 7, Oman)

- Exploration budget for 2006-2008 USD 20-25 mn depending on results of preparatory phases

▶ Expected development projects in 2006-2008

Hungary

- USD 90-100 mn capex in 5 projects
- Technical content: drilling of new wells, horizontal drillings, development of gathering system

Pakistan

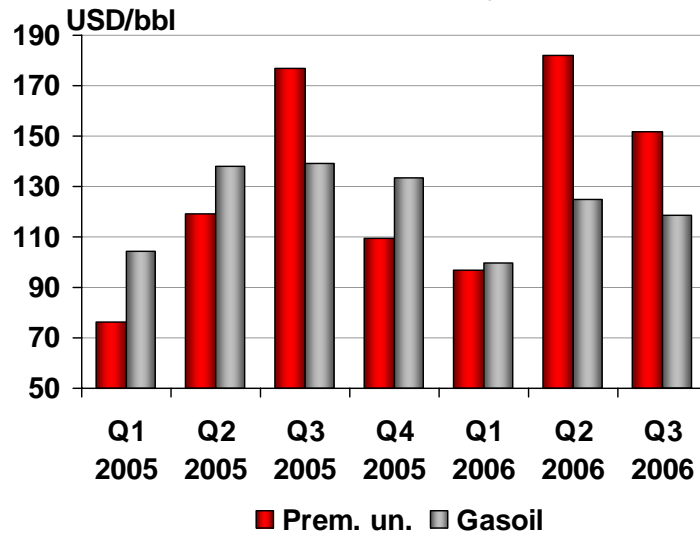
- USD 30 mn capex for Manzalai and Makori
- Drilling of further production wells, building gas plants

Russia (ZMB)

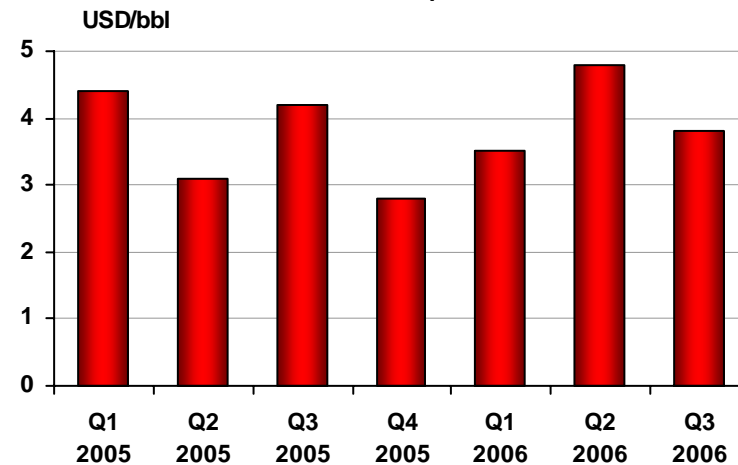
- USD 75-80 mn capex
- Drilling of 65 wells

► **Downstream – slight decrease in fuel crack spreads**

Premium unleaded quarterly ave. spreads (10 ppm)



Brent-Ural spread

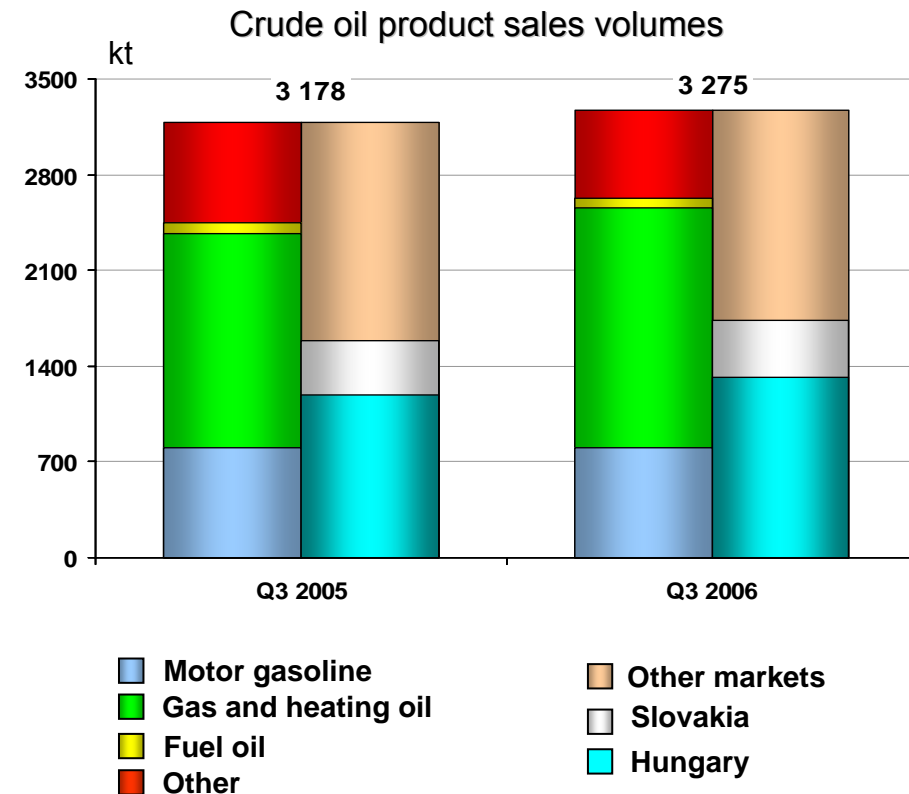


- Average FOB Rotterdam gasoline crack spread decreased by 14% in Q3 2006
- Average gas oil crack spread down 15% in Q3 2006
- Wide Brent-Ural spread (3.8 USD/bbl), but lower than in Q3 2005
- Lower gasoline crack spread, while stable gasoil crack spread in October

▶ **Rising domestic volumes and strong profit**

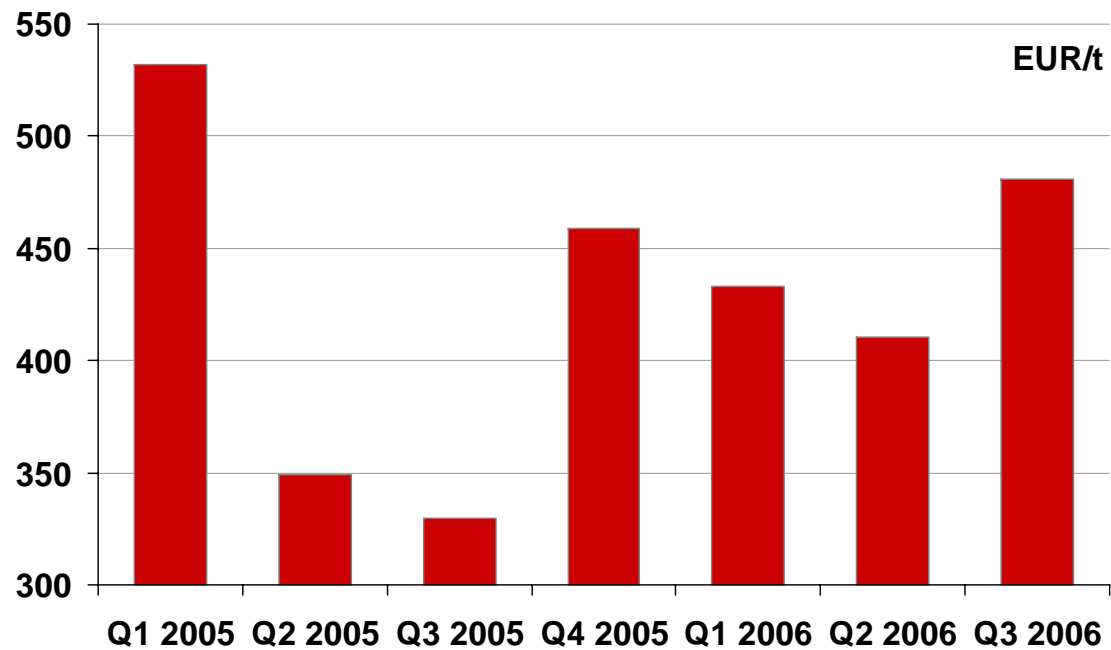
IFRS in m USD	Q3 2005	Q3 2006	Ch. %
EBITDA	320	345	8
Operating profit	252	272	8
Clean profit based on current cost of supply	231	280	22
CAPEX	61	85	41

- ▶ Operating profit boosted by higher volumes and a stronger US dollar
- ▶ Demand remained strong in spite of high fuel prices
- ▶ New retail strategy helps protect position against strong competition from discount sector



▶ Petrochemical – improving environment

Integrated margin - quarterly averages



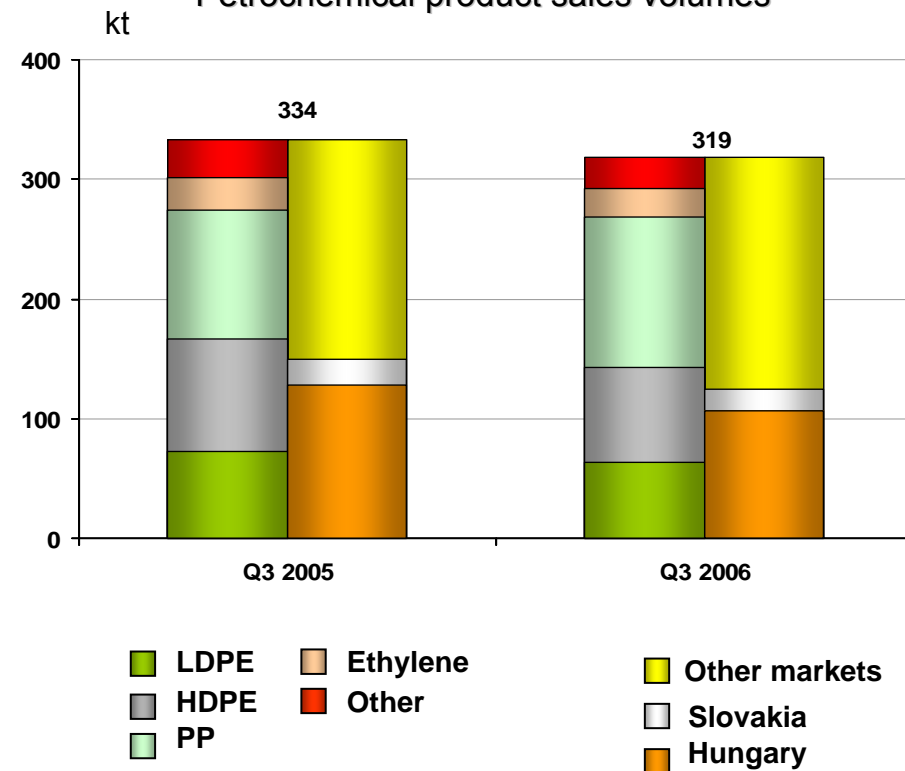
- ▶ Margins started to recover
- ▶ Declining trend in feedstock prices

▶ **Petrochemicals: Higher export sales**

IFRS in m USD	Q3 2005	Q3 2006	Ch. %
EBITDA	20	47	128
Operating profit	1	25	n.a.
CAPEX	27	13	(52)

- ▶ Decreased production due to planned overhauls
- ▶ PP production increased due to the new PP plant in Bratislava
- ▶ Increased sales in Italian and German markets due to improving commercial efficiency

Petrochemical product sales volumes



▶ Outlook for the rest of the year

▶ Exploration and Production

- Declining crude oil price but still at historically high levels
- Hydrocarbon production expected to remain at 2005 levels

▶ Refining and Marketing

- Lower gasoline margins and Brent-Ural spread expected
- Due to lower crude oil and product prices further inventory loss expected
- As a consequence of scheduled turnaround in the refineries in October, production volume expected to be lower
- On the long-term global supply-demand conditions and limited supply of quality products should support performance

▶ Petrochemicals

- Slight volume growth expected
- Lower feedstock prices support petrochemical margins

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